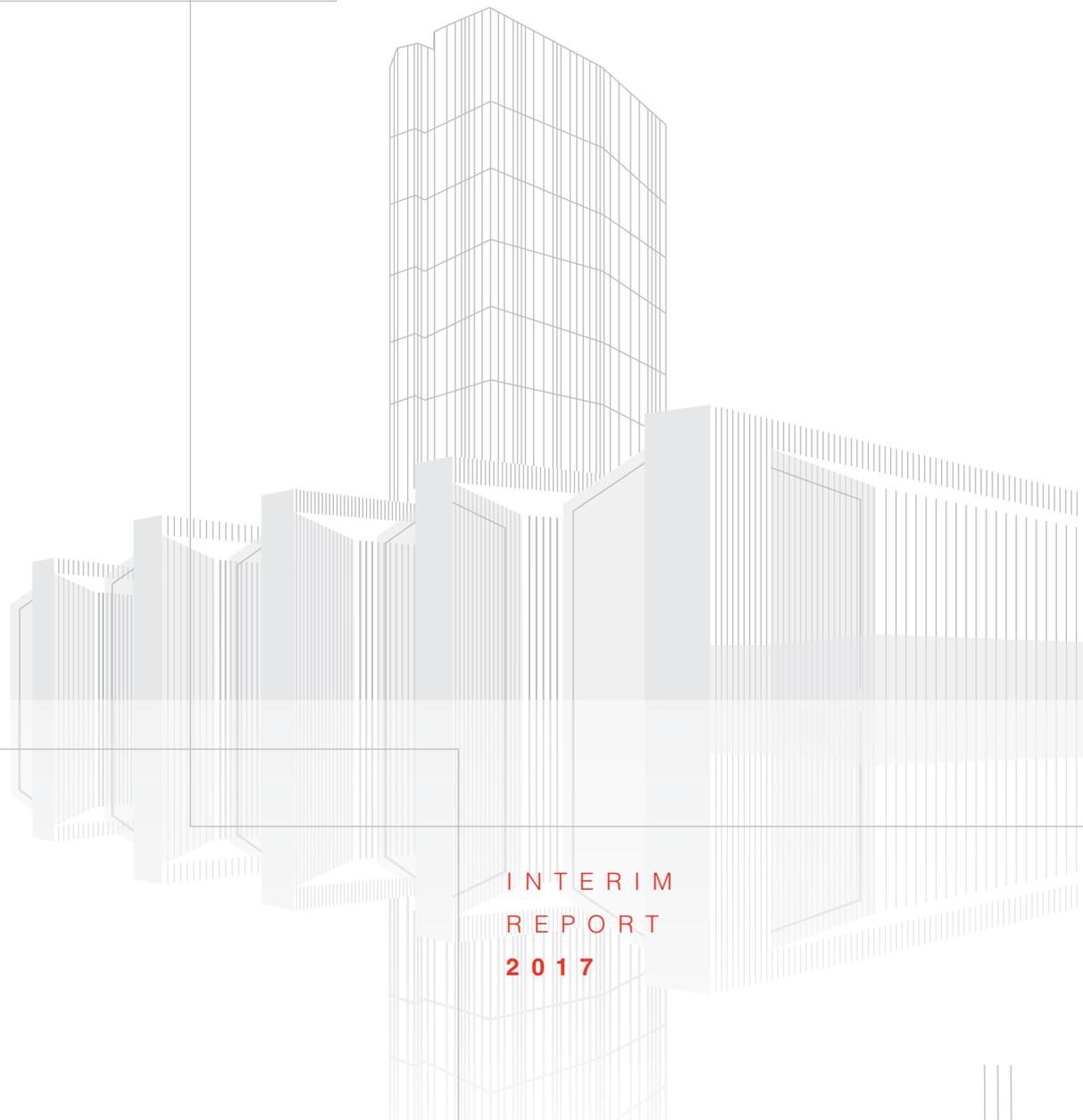


SOHO  
CHINA  
LIMITED



INTERIM  
REPORT  
2017

# SOHO CHINA



The board (the “Board”) of directors (the “Directors”) of SOHO China Limited (the “Company” or “SOHO China” or “we”) announces the unaudited condensed consolidated interim results of the Company and its subsidiaries (collectively, the “Group”) for the six months ended 30 June 2017 (the “Period”), which have been prepared in accordance with the Hong Kong Accounting Standard 34 “Interim Financial Reporting” issued by the Hong Kong Institute of Certified Public Accountants and the relevant provisions of the Rules (the “Listing Rules”) Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Stock Exchange”).

The 2017 interim results of the Group have been reviewed by the audit committee of the Company (the “Audit Committee”) and approved by the Board on 22 August 2017. The interim financial report is unaudited, but has been reviewed by the Company’s auditor, PricewaterhouseCoopers.

The Group achieved turnover of approximately RMB1,070 million during the Period, representing an increase of approximately 47% compared with the same period of 2016; and achieved rental income of approximately RMB818 million for the Period, representing an increase of approximately 17% compared with the same period of 2016.

Gross profit margin of property leasing for the Period was approximately 80%, compared with approximately 78% in the same period of 2016.

During the Period, net profit attributable to equity shareholders of the Company was approximately RMB3,982 million, compared with approximately RMB599 million in the same period of 2016, due to higher valuation gains on investment properties.

The Board recommended the declaration and payment of a special dividend of RMB0.346 per share (the “Special Dividend”) to the shareholders of the Company (the “Shareholders”) which is subject to, among other things, Shareholders’ approval at the extraordinary general meeting of the Company to be held on Wednesday, 27 September 2017 (the “EGM”).

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# BUSINESS REVIEW AND MARKET OUTLOOK

## MARKET REVIEW AND OUTLOOK

During the first half of 2017, the prime office market in Beijing and Shanghai had remained stable. According to Jones Lang LaSalle (JLL) research, the average rent of prime office in Beijing was RMB374 per square meter (“sq.m.”) per month in the second quarter of 2017, representing an increase of approximately 0.4% compared to the first quarter of 2017. The prime office rent in Shanghai was RMB315 per sq.m. per month in the second quarter of 2017, representing a slight decrease by approximately 0.1% compared to the first quarter of 2017.

Maintaining the almost full occupancy status which the Group had achieved last year, during the Period, the average occupancy rate of the Group’s investment properties under lease, excluding SOHO Tianshan Plaza, was approximately 97% as a result of the Group’s stable operation. SOHO Tianshan Plaza was completed at the end of 2016 and launched leasing at the end of March 2017, with occupancy rate ramping up steadily. SOHO Leeza in Beijing and Gubei project in Shanghai are both under construction. Upon completion, the leasable areas of the Group will be further increased.

Last year, the Company sold SOHO Century Plaza in Pudong District, Shanghai, with a gross rental return of only approximately 3.4%. During the Period, the condition of scarcity of quality assets in the market had remained unchanged, while the asset value of prime commercial properties in core areas remained high. Following the principle of maximizing the shareholders’ interests, the Company once again took the opportunity to sell its entire ownership interest in Hongkou SOHO in Hongkou District, Shanghai with a gross rental return of approximately 3.7%. The transaction proved again that the incomparable office buildings in prime locations of Beijing and Shanghai held by SOHO China are quality assets with high value, low risks and high liquidity. The Company has been making prompt adjustments according to the market conditions. We strive to maintain an optimal balance among cash position, assets and liabilities, so as to maximize operation flexibility.

Since the opening of the first SOHO 3Q center in February 2015, the Company has already opened 19 centers within the investment properties held by SOHO China in Beijing and Shanghai, offering about 17,000 seats in total with an average occupancy rate reaching approximately 80%. SOHO China has since become the largest co-working brand in Beijing and Shanghai.

After more than two years of well-established practices and in-depth consideration, we consider SOHO 3Q or our shared office business as an internet-based real estate business managed and operated by means of internet technology as well as ideas drawn from the internet with commercial properties as the carrier, which aims to meet the new form of office demand in the new era.

First of all, co-working business is still a real estate business and possesses the nature of real estate products. For example, the location of products is essential and the product design, construction, operation, and management are also indispensable. At the same time, office sharing is by no means simply and merely a real estate business. It is also an internet business which requires the means and thinking of the internet for its operation and management, whereby the tenants served belong to emerging business sectors and are the future enterprises. Looking forward, with the ever-increasing popularity with office sharing, the value of community sharing will be realized through a lot more ways, bringing along great potential and opportunities to the Group.

The market potential for co-working business is huge. It is undeniable that internet has imposed a huge or even disruptive impact on a variety of industries in the whole society. With the rapid development of mobile internet technology, both the management approach and organizational structure of companies have changed. Featuring flexible office spacing and tenancy period, highly efficient high-tech equipment as well as open and energetic communities, office sharing meets the needs of the tenants who are from the emerging business sectors and the future enterprises, which we believe has a promising future.

Who will be the leader in this industry with tremendous potential? The office sharing industry as a whole is still at the preliminary stage of development, where each of the operators is still like an infant. Although SOHO 3Q is the largest shared office brand in Beijing and Shanghai, it is insignificant in comparison with the great potential that it can possibly achieve. We believe that it is more important to focus on SOHO China's future development than its existing size.

Leveraging on SOHO China's 22-year experiences in commercial properties, SOHO 3Q possesses natural real estate genes. Meanwhile, in the past two years of growth, SOHO 3Q has accumulated rich experience in product design and co-working space operation, and has established a comprehensive set of standardized and systematic management system. All of these advantages and expertise will further facilitate the rapid development of SOHO 3Q. In the future, SOHO 3Q will expand into more cities on the strength of its successful experiences in Beijing and Shanghai. We will strive to provide more satisfactory office service and create communication platforms for more clients to exchange ideas and develop business opportunities.

## RENTAL PORTFOLIO

As at 30 June 2017, the major properties in the Group's rental portfolio were as follows:

Projects	Leasable Gross Floor Area ("GFA") <sup>1</sup> (sq.m.)	Rental Income 1H 2017 (RMB'000)	Occupancy Rate <sup>2</sup> as at 30 June 2017	Occupancy Rate <sup>2</sup> as at 31 December 2016
<b>Completed Projects – Beijing</b>				
Qianmen Avenue Project	35,317	52,683	99%	96%
Wangjing SOHO	148,417	178,461	96%	97%
Guanghualu SOHO II	94,279	121,125	99%	97%
Galaxy&Chaoyangmen SOHO	44,197	48,835	97%	91%
<b>Completed Projects – Shanghai</b>				
SOHO Fuxing Plaza	88,234	98,964	94%	97%
Sky SOHO	128,175	90,492	97%	94%
Hongkou SOHO	70,042	60,159	100%	95%
Bund SOHO	73,373	96,914	96%	96%
SOHO Tianshan Plaza <sup>3</sup>	95,896	3,018	20%	–
<b>Projects Under Construction – Beijing and Shanghai</b>				
SOHO Leeza	133,780	–	–	–
Gubei project	113,416	–	–	–

Notes:

1. Attributable to the Group
2. Occupancy rate for office and retail, including SOHO 3Q (if any)
3. Lease inception of SOHO Tianshan Plaza from end of March 2017

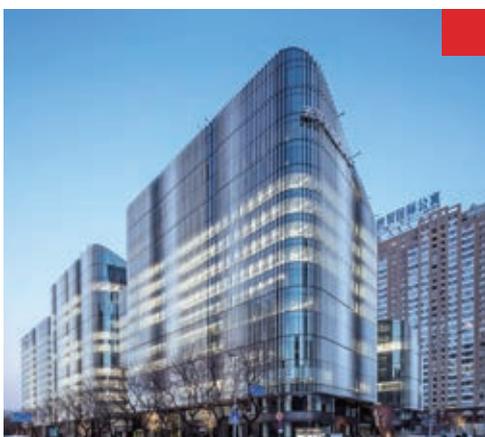
## MAJOR PROJECTS IN BEIJING

### WANGJING SOHO

Wangjing SOHO is a large-scale office and retail project in the Wangjing area of Beijing consisting of a total GFA of approximately 510,000 sq.m.. The project comprises three towers (Towers 1, 2 and 3), among which Towers 1 and 2 were substantially sold by the end of 2014.

The Group is holding Wangjing SOHO Tower 3 and some units of Towers 1 and 2. Tower 3 was completed in September 2014.

Wangjing area has become an emerging hub for Internet companies in northeast of Beijing. Wangjing area is also home to the headquarters of many prestigious multinational companies in the PRC such as Daimler, Siemens, Microsoft and Caterpillar. Wangjing SOHO, with a height of nearly 200 meters, is the first landmark and a point of access to central Beijing from the airport expressway.



### GUANGHUALU SOHO II

Guanghualu SOHO II is located at the heart of the central business district in Beijing, close to subway lines 1 and 10. The total GFA of the project is approximately 165,201 sq.m. and total leasable area attributable to the Group is approximately 94,279 sq.m., including approximately 63,308 sq.m. of office area and approximately 30,971 sq.m. of retail area. The project was completed in November 2014. Guanghualu SOHO 3Q, the flagship 3Q of SOHO China, is located on B1 to second floor of Guanghualu SOHO II, totalling 3,573 seats.

### QIANMEN AVENUE PROJECT

Qianmen Avenue project is located in the Qianmen area immediately south of Tiananmen Square, within one of the largest “Hutong” (traditional Beijing courtyards) conservation areas in Beijing. We have the right to retail area of approximately 54,691 sq.m., of which approximately 35,317 sq.m. is currently available for lease. The Group has been working towards its goal of developing Qianmen Avenue into a premier “tourist destination”. Leveraging on its massive visitor traffic, we aim to continue to attract and retain high-quality tenants that fit the positioning of the project.



### SOHO LEEZA

SOHO Leeza is located in the center of the Lize Financial Business District in Beijing. The site is to the south of Lize Road and less than one kilometer away from the West Second Ring Road, and is adjacent to the planned subway lines 14 and 16. Located between Beijing’s West Second and Third Ring Roads, the Lize Financial Business District is expected to be developed into Beijing’s next financial district, acting as an extension to Beijing’s current Financial Street which we believe is one of the most expensive office markets in the world. The Lize Financial Business District is planned to provide quality offices, apartments, exhibition centers,

commercial zones and leisure facilities aiming to accommodate the increasing demand arising from the continued expansion of financial companies around the current Financial Street area.

SOHO Leeza has a total planned GFA of approximately 172,800 sq.m., and a total leasable GFA of approximately 133,780 sq.m..

The project is currently under construction. The Group intends to hold SOHO Leeza as investment property.

## MAJOR PROJECTS IN SHANGHAI

### SOHO FUXING PLAZA

SOHO Fuxing Plaza is situated at Huai Hai Road Central, the most vibrant and cosmopolitan commercial street in Shanghai with direct access to subway lines 10 and 13. It is right next to Shanghai Xintiandi, the most bustling and diverse commercial area of Shanghai. SOHO Fuxing Plaza has a total GFA of approximately 135,052 sq.m. and a leasable area of approximately 88,234 sq.m., of which approximately 46,344 sq.m. is for office use and approximately 41,890 sq.m. is for retail use. The project was completed in September 2014.



### SKY SOHO

Sky SOHO is situated in Shanghai's Hongqiao Linkong Economic Zone, adjacent to the Shanghai Hongqiao transportation hub, which is the convergence point for a variety of transportation systems in Shanghai including Hongqiao International Airport, Hongqiao High-Speed Railway and the subway.

Sky SOHO was completed in November 2014. Following the disposal of approximately half of the total leasable area of Sky SOHO to Ctrip affiliates in September 2014, the Group is holding the remaining parts of the project with a leasable area of approximately 128,175 sq.m., which consists of approximately 103,014 sq.m. of office area and approximately 25,161 sq.m. of retail area, as investment property.

### BUND SOHO

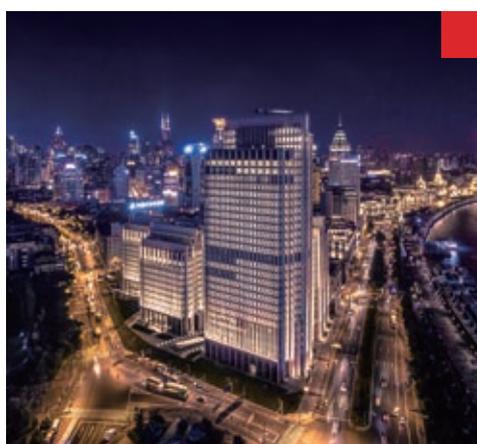
Bund SOHO is located on the Bund in Shanghai. Bund SOHO is very close to Shanghai's famous City God Temple and next to the Bund's multi-dimensional transportation hub and yacht wharf.

The Group is entitled to a leasable GFA of approximately 73,373 sq.m., including approximately 50,347 sq.m. of office area and approximately 23,026 sq.m. of retail area. The project was completed in August 2015.

### HONGKOU SOHO

Hongkou SOHO is located at the most developed area of the Sichuan North Road commercial district. It is situated at Sichuan North Road Station on subway line 10 and is within 300 meters of Baoshan Road Station, the interchange station for subway lines 3 and 4.

The project has a total GFA of approximately 93,800 sq.m. and a leasable GFA of approximately 70,042 sq.m., including approximately 65,304 sq.m. of office area and approximately 4,738 sq.m. of retail area. The Group entered into an agreement to dispose of Hongkou SOHO at the agreed assets price of approximately RMB3,573 million on 24 June 2017. Please refer to the paragraph headed "Disposal of Project Interests" below for more details.



### SOHO TIANSHAN PLAZA

SOHO Tianshan Plaza is located at a prime location in the Hongqiao Foreign Trade Center in Changning District in Shanghai. The Hongqiao Foreign Trade Center area is Shanghai's first central business district for foreign enterprises and a gathering place for Changning's office, business and high-end residential apartments. In close proximity to the Tianshan Road Commercial Street, SOHO Tianshan Plaza neighbors the Inner Ring and Loushanguan Station on subway line 2.

SOHO Tianshan Plaza has a total GFA of approximately 166,597 sq.m.. The office and retail parts of SOHO Tianshan Plaza were completed in

December 2016, with a total leasable GFA of approximately 95,896 sq.m., including approximately 74,997 sq.m. of office area and approximately 20,899 sq.m. of retail area. Additionally, it has a hotel which is under construction with an estimated GFA of approximately 18,981 sq.m..

### GUBEI PROJECT

The land for the Gubei project is located in the core area of the Hongqiao Foreign Trade Center in Shanghai's Changning District, only 1 kilometer away from SOHO Tianshan Plaza.

We acquired the land use right to this parcel of land through a successful bid of RMB3.19 billion in April 2013. The land is bordered by Yili Road to the east, Hongbaoshi Road to the south, Ma'nao Road to the west and the Hongqiao Road to the north. After completion, the project will be accessible underground from Yili Station on subway line 10 and will be in close proximity to the Gubei Takashimaya Shopping Mall, Gubei Fortuna Plaza and other Grade A office buildings.



The project has a total GFA of approximately 158,648 sq.m., of which above-ground GFA is approximately 113,416 sq.m.. The Group intends to hold the Gubei project as investment property. The project is currently under construction and its superstructure was completed in early August 2017.

### DISPOSAL OF PROJECT INTERESTS

On 24 June 2017, the Company and Key Position International Limited, a wholly-owned subsidiary of the Company, entered into an agreement to dispose of Hongkou SOHO with an independent third party purchaser, details of which were disclosed in the Company's announcement dated 24 June 2017. The agreed assets price of Hongkou SOHO was RMB3,573 million, which was approximately 53% and 3.7% higher than its total cost and re-valued price as at 31 December 2016, respectively. The transaction has been completed as of the date of this interim report.

# MANAGEMENT DISCUSSION & ANALYSIS

## FINANCIAL REVIEW

### Turnover

Turnover for the Period was approximately RMB1,070 million, representing an increase of approximately RMB343 million or approximately 47% as compared with approximately RMB727 million during the same period of 2016. This growth of total revenue was due to the increase in rental income resulted from the improvement of occupancy rate of investment properties, and the increase in property sales from the left over units compared with the same period of 2016.

### Property Lease

Rental income for the Period was approximately RMB818 million, representing an increase of approximately RMB118 million or approximately 17% as compared with approximately RMB700 million during the same period of 2016. The increase in rental income was mainly attributable to the higher occupancy rate of Qianmen Avenue Project, Guanghualu SOHO II, Sky SOHO, Hongkou SOHO and Bund SOHO during the Period compared with the same period of 2016.



### Profitability

Gross profit for the Period was approximately RMB735 million, representing an increase of approximately RMB173 million or approximately 31% as compared with approximately RMB562 million in the same period of 2016. Gross profit margin for the Period was approximately 69%. Property leasing business achieved a gross profit margin of approximately 80%, compared with approximately 78% in the same period of 2016.

Net profit attributable to the equity shareholders of the Company for the Period was approximately RMB3,982 million resulted from high valuation gains on investment properties. The Company achieved net profit attributable to equity shareholders of the Company of approximately RMB599 million in the same period of 2016.



### **Cost Control**

Selling expenses for the Period were approximately RMB24 million, compared with approximately RMB22 million in the same period of 2016. Administrative expenses for the Period were approximately RMB115 million, compared with approximately RMB109 million in the same period of 2016.

### **Financial Income and Expense**

Financial income for the Period was approximately RMB42 million, representing a decrease of approximately RMB29 million as compared with approximately RMB71 million in the same period of 2016, due to the decrease in average cash position during the Period.

Financial expenses for the Period were approximately RMB261 million, representing a decrease of approximately RMB395 million as compared with approximately RMB656 million in the same period of 2016. The higher financial expenses in the first half of 2016 were mainly driven by extraordinary expenses in relation to the early redemption of senior notes and prepayment of syndicated loans.

### **Valuation Gains on Investment Properties**

Valuation gains on investment properties for the Period were approximately RMB6,155 million, representing an increase of approximately RMB5,019 million compared with approximately RMB1,136 million in the same period of 2016.

### Income Tax

Income tax of the Group is composed of the PRC Corporate Income Tax, the Land Appreciation Tax and the Deferred Tax. The PRC Corporate Income Tax for the Period was approximately RMB254 million. Land Appreciation Tax for the Period was approximately RMB758 million. Deferred Tax for the Period was approximately RMB1,523 million, representing an increase of approximately RMB1,117 million as compared with approximately RMB406 million in the same period of 2016, resulted from high valuation gains on investment properties.

### Corporate Bonds, Bank Borrowings and Collaterals

As disclosed in the Company's announcements on 13 November 2015, 6 January 2016 and 22 January 2016, Beijing Wangjing SOHO Real Estate Co., Ltd. (北京望京搜候房地產有限公司) ("Beijing Wangjing"), a wholly-owned subsidiary of the Company, announced to issue the domestic corporate bonds in the PRC with the aggregate principal amount of RMB3 billion at the coupon rate of 3.45% for a term of three years. As at 30 June 2017, the amount of the corporate bonds was approximately RMB2,992 million.

As at 30 June 2017, the bank borrowings of the Group was approximately RMB17,241 million (including the bank loan of Hongkou SOHO of RMB1,340 million, which was re-classified into liabilities directly associated with assets classified as held for sale), of which approximately RMB2,519 million are due within one year, approximately RMB1,144 million are due after one year but within two years, approximately RMB3,112 million are due after two years but within five years and approximately RMB10,466 million are due after five years. As at 30 June 2017, bank borrowings of approximately RMB17,241 million of the Group were collateralized by the Group's land use rights, properties, restricted bank deposits and shares of certain subsidiaries or guaranteed by certain subsidiaries of the Group.

As at 30 June 2017, net debt (bank borrowings + corporate bonds – cash and cash equivalents and bank deposits) to equity attributable to owners of the Company ratio was approximately 43% (31 December 2016: approximately 32%).

### **Risks of Foreign Exchange Fluctuation and Interest Rate**

As at 30 June 2017, offshore borrowings were down to only approximately 4.6% of the total debt (approximately RMB20,233 million). The Company's funding cost remained low at approximately 4.4% as at 30 June 2017. During the Period, the Group's operating cash flow and liquidity had not been subject to significant influence from fluctuations in exchange rate.

### **Contingent Liabilities**

As at 30 June 2017, the Group had entered into agreements with certain banks to provide guarantees in respect of mortgage loans offered to the buyers of property units. The amount of the mortgage loans guaranteed by the Group relating to such agreements was approximately RMB1,690 million as at 30 June 2017 (approximately RMB2,286 million as at 31 December 2016).

As at 30 June 2017, the Group provided guarantees to one of its subsidiaries (as at 30 June 2016: one subsidiary) with respect to its corporate bonds with the principal amount of RMB3,000 million (as at 30 June 2016: RMB3,000 million).

The Group is a defendant in certain lawsuits as well as the named party in other proceedings arising in its ordinary course of business. While the outcome of such contingencies, lawsuits or other proceedings cannot be determined at present, based on the information currently available and to the best knowledge, information and belief of the Board, any resulting liabilities will not have a material adverse effect on the financial position, liquidity or operating results of the Group.

**Capital Commitment**

As at 30 June 2017, the Group's total capital commitment for properties under development was approximately RMB2,933 million (approximately RMB3,775 million as at 31 December 2016). The amount mainly comprised the contracted and the authorized but not contracted development cost of the existing projects.

**Employees and Remuneration Policy**

As at 30 June 2017, the Group had 2,219 employees, including 239 employees for Commune by the Great Wall and 1,696 employees for the property management company.

The remuneration package of the Group's employees includes basic salary and bonuses. Bonuses are determined on a monthly basis based on performance reviews. The remuneration of leasing employees consists of performance-based commissions and bonuses. Pursuant to the terms of the share option scheme adopted by the Company on 14 September 2007, the Company granted share options to various directors and employees. The Company adopted the share award scheme (the "Employees' Share Award Scheme") on 23 December 2010 as part of its employees' remuneration package, and had granted shares of the Company (the "Shares") to various employees, including various directors pursuant to the rules of the Employees' Share Award Scheme.

# OTHER INFORMATION

## PRINCIPAL ACTIVITIES

The principal activities of the Group are real estate development, property leasing and property management. There were no significant changes in the nature of the Group's principal activities during the Period.

## SPECIAL DIVIDEND

The Board recommended the declaration and payment of a Special Dividend of RMB0.346 per Share out of the share premium account (the "Share Premium Account") and the distributable profits of the Company. The Board did not recommend the declaration of interim dividend for the Period (2016 interim dividend: nil).

Subject to the fulfilment of the conditions set out in the section headed "Conditions of the Payment of Special Dividend" below, the Special Dividend is intended to be paid out of the Share Premium Account and the distributable profits of the Company pursuant to Articles 136 and 137 of the articles of association of the Company (the "Articles of Association") and in accordance with the Companies Law (Cap. 22) of the Cayman Islands.

## CONDITIONS OF THE PAYMENT OF SPECIAL DIVIDEND

The declaration and payment of the Special Dividend is conditional upon the satisfaction of the following conditions:

- (a) the passing of an ordinary resolution by the Shareholders at the EGM approving the declaration and payment of the Special Dividend out of the Share Premium Account and the distributable profits of the Company pursuant to Articles 136 and 137 of the Articles of Association; and
- (b) the Directors being satisfied that there are no reasonable grounds for believing that the Company is, immediately following the payment of the Special Dividend, unable to pay its liabilities as they fall due in the ordinary course of business.

The conditions set out above cannot be waived. If such conditions are not satisfied, the Special Dividend will not be paid.

Subject to the fulfilment of the above conditions, it is expected that the Special Dividend will be paid in cash on or about Wednesday, 18 October 2017 to the qualifying Shareholders whose names appear on the register of members of the Company at close of business on Monday, 9 October 2017, being the record date for determination of entitlements to the Special Dividend.

### **CLOSURE OF REGISTER OF MEMBERS**

The register of members of the Company will be closed from Friday, 22 September 2017 to Wednesday, 27 September 2017 (both days inclusive), for the purpose of determining the Shareholders who are entitled to attend and vote at the EGM, during which period no transfer of Shares will be effected. In order to qualify for attending and voting at the EGM, all transfers, accompanied by the relevant share certificates, must be lodged with the Company's Hong Kong share registrar and transfer office, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, no later than 4:30 p.m. on Thursday, 21 September 2017.

The register of members of the Company will also be closed from Wednesday, 4 October 2017 to Monday, 9 October 2017 (both days inclusive), for the purpose of determining the entitlements of the Shareholders to the Special Dividend, during which period no transfer of Shares will be effected. In order to qualify for the proposed Special Dividend, which is subject to satisfaction of the conditions as disclosed above, all transfers, accompanied by the relevant share certificates, must be lodged with the Company's Hong Kong share registrar and transfer office, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, no later than 4:30 p.m. on Tuesday, 3 October 2017.

### **EGM**

The EGM will be convened to consider and, if thought fit, approve the declaration and payment of the Special Dividend out of the Share Premium Account and the distributable profits of the Company. No Shareholder is required under the Listing Rules to abstain from voting on the proposed ordinary resolution at the EGM.

A circular containing further information about the Special Dividend and the notice of the EGM will be published and despatched to the Shareholders as soon as practicable.

### **SHARE CAPITAL**

As at 30 June 2017, the Company had 5,199,524,031 Shares in issue (31 December 2016: 5,199,524,031 Shares).

## INTERESTS AND SHORT POSITIONS OF THE DIRECTORS AND CHIEF EXECUTIVES OF THE COMPANY IN THE SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS

As at 30 June 2017, the interests and short positions of the Directors and the chief executives of the Company in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the “SFO”)), which were required pursuant to section 352 of the SFO to be recorded in the register referred to therein, or pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the “Model Code”) as contained in the Listing Rules, to be notified to the Company and the Stock Exchange, were as follows:

### (i) Interests in the Shares

Name	Personal interests	Family interests	Corporate interests	Number of Shares/ underlying Shares	Approximate percentage of shareholding
Pan Shiyl	-	3,324,100,000 (L)	-	3,324,100,000 (L)	63.9309%
		(Note 2)			
Pan Zhang Xin Marita	-	-	3,324,100,000 (L)	3,324,100,000 (L)	63.9309%
			(Note 3)		
Yan Yan	18,178,311 (L)	-	-	18,178,311 (L)	0.3496%
	(Note 4)				
Tong Ching Mau	173,637 (L)	-	-	173,637 (L)	0.0033%

Notes:

- (1) (L) represents the Directors' long position in Shares or underlying Shares.
- (2) Mr. Pan had deemed interests in 3,324,100,000 Shares held by his spouse, Mrs. Pan Zhang Xin Marita as mentioned in note (3) below.
- (3) Each of Boyce Limited and Capevale Limited (“Capevale BVI”), both of which were incorporated in the British Virgin Islands, was interested in 1,662,050,000 Shares. Boyce Limited and Capevale BVI are the wholly-owned subsidiaries of Capevale Limited (“Capevale Cayman”), which was incorporated in the Cayman Islands. Cititrust Private Trust (Cayman) Limited (in its capacity as the trustee of the trust) is the legal owner of 100% of the issued share capital of Capevale Cayman. Cititrust Private Trust (Cayman) Limited held these shares under The Little Brothers Settlement (the “Trust”), for the benefit of the beneficiaries of the Trust, including Mrs. Pan Zhang Xin Marita.
- (4) These interests include (i) options to subscribe for 8,184,000 Shares granted on 6 November 2012 under the Share Option Scheme but not yet exercised as at 30 June 2017, and (ii) 9,994,311 Shares beneficially owned by Ms. Yan.

## (ii) Interests in the shares of the Company's associated corporations

Name	Name of associated corporation	Nature of interest	Share capital (USD)	Approximate percentage of shareholding
Pan Shiyi	Beijing Redstone Jianwai Real Estate Development Co., Ltd.	Interests of controlled corporation	1,275,000 (Note)	4.25%
	Beijing SOHO Real Estate Co., Ltd.	Beneficial owner	4,950,000	5.00%
	Beijing Redstone Newtown Real Estate Co., Ltd.	Beneficial owner	500,000	5.00%
	Beijing Shanshi Real Estate Company Limited	Beneficial owner	1,935,000	5.00%
Yan Yan	Beijing Redstone Jianwai Real Estate Development Co., Ltd.	Interests of controlled corporation	225,000 (Note)	0.75%

Note: These interests were held by Beijing Redstone Industry Co., Ltd..

Save as disclosed above, to the best knowledge of the Directors, as at 30 June 2017, none of the Directors or chief executives of the Company had or was deemed to have any interests or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which were required pursuant to section 352 of the SFO to be recorded in the register referred to therein, or pursuant to the Model Code, to be notified to the Company and the Stock Exchange.

## INTERESTS AND SHORT POSITIONS OF THE SUBSTANTIAL SHAREHOLDERS IN THE SHARES AND UNDERLYING SHARES OF THE COMPANY

As at 30 June 2017, the register of substantial shareholders maintained by the Company pursuant to section 336 of the SFO showed that, other than the interests disclosed above in respect of certain Directors or the chief executives of the Company, the following shareholders had notified the Company of their relevant interests or short positions in the shares or underlying shares of the Company:

Name	Nature of interest	Number of ordinary shares	Approximate percentage of shareholding
Cititrust Private Trust (Cayman) Limited (Note 2)	Trustee	3,324,100,000 (L)	63.9309% (L)
Capevale Cayman (Note 2)	Interests of controlled corporation	3,324,100,000 (L)	63.9309% (L)
Boyce Limited (Note 3)	Interests of controlled corporation	1,662,050,000 (L)	31.9654% (L)
Capevale BVI (Note 4)	Interests of controlled corporation	1,662,050,000 (L)	31.9654% (L)

Notes:

- (1) (L) represents the shareholders' long position in Shares or underlying Shares.
- (2) Cititrust Private Trust (Cayman) Limited (in its capacity as the trustee of the trust) is the legal owner of 100% of the issued share capital of Capevale Cayman, a company incorporated in the Cayman Islands. Capevale Cayman wholly owns Boyce Limited and Capevale BVI, each of which was interested in 1,662,050,000 Shares. Accordingly, Cititrust Private Trust (Cayman) Limited is deemed to be interested in the 3,324,100,000 Shares held by Boyce Limited and Capevale BVI via its interest in Capevale Cayman under the Trust for the benefit of the beneficiaries of the Trust, including Mrs. Pan Zhang Xin Marita.
- (3) Boyce Limited, incorporated in the British Virgin Islands, is a wholly-owned subsidiary of Capevale Cayman, a company incorporated in the Cayman Islands.
- (4) Capevale BVI, incorporated in the British Virgin Islands, is a wholly-owned subsidiary of Capevale Cayman, a company incorporated in the Cayman Islands.

Save as disclosed above, to the best knowledge of the Directors, as at 30 June 2017, none of any person who had interests or short positions in the shares and underlying shares of the Company which were required, pursuant to section 336 of the SFO, to be recorded in the register referred to therein.

### **DIRECTORS' RIGHTS TO ACQUIRE SHARES OF THE COMPANY**

Save as disclosed in the sections headed "Employees' Share Award Scheme" and "Share Option Scheme" below, at no time during the Period were any rights to acquire benefits by means of acquisition of Shares in or debentures of the Company granted to any Directors or their respective spouse or child under 18, nor were any such rights exercised by them; nor was the Company or any of its subsidiaries a party to any arrangement which would enable any Directors to acquire such rights in any other body corporate.

### **EMPLOYEES' SHARE AWARD SCHEME**

The Company adopted the Employees' Share Award Scheme on 23 December 2010. The purpose of the Employees' Share Award Scheme is to recognize the contributions by certain employees of the Group and to give incentives to them in order to retain them for the continual operation and development of the Group, and to attract suitable personnel for further development of the Group.

During the Period, the trustee of the Employees' Share Award Scheme purchased on the Stock Exchange a total of 656,500 Shares at a consideration of approximately HKD2,533,302.8 and sold on the Stock Exchange a total of 1,500 Shares at a total consideration of approximately HKD6,070.52 pursuant to the terms of the trust deed under the Employee's Share Award Scheme. During the Period, no Shares (30 June 2016: nil) was granted to employees of the Group.

### SHARE OPTION SCHEME

The Company has adopted a share option scheme (the “Share Option Scheme”) on 14 September 2007, which shall be valid and effective for a period of ten years commencing from 14 September 2007. The purpose of the Share Option Scheme is to provide the participants who have been granted options (the “Options”) under the Share Option Scheme to subscribe for Shares with the opportunity to acquire proprietary interests in the Company and to encourage participants to work towards enhancing the value of the Company for the benefit of the Company and its shareholders as a whole. The Share Option Scheme will provide the Company with a flexible means of retaining, motivating, rewarding, remunerating, compensating and/or providing benefits to the participants. Under the Share Option Scheme, the Board may make an offer to (i) any Directors (including executive Directors, non-executive Directors and independent non-executive Directors), employees and officers of any member of the Group, and (ii) any advisers, consultants, agents, business partners, joint venture business partners and service providers of any member of the Group (collectively, those referred to in (ii) are known as the “Business Associates”), as the Board may in its absolute discretion select, to take up Options (collectively, those referred to in (i) and (ii) above are known as the “Participants”). The amount payable by a Participant upon acceptance of a grant of Options is HKD1.00.

Unless approved by shareholders of the Company, the total number of Shares issued and to be issued upon exercise of the Options granted to each Participant (including the exercised, cancelled and outstanding Options) under the Share Option Scheme or any other share option scheme adopted by the Company in any twelve-month period must not exceed 1% of the shares in issue. Any further grant of Options which would result in the number of shares issued as aforesaid exceeding such 1% limit will be subject to prior shareholders’ approval with the relevant Participant and his/her close associates (as defined in the Listing Rules) abstaining from voting. The period within which the Options may be exercised shall expire no later than ten years from the relevant date on which the offer of the grant of an Option is made to a Participant.

The subscription price of any Option granted under the Share Option Scheme may be determined by the Directors provided that it shall be no less than the higher of (i) the closing price of the Shares as stated in the daily quotation sheet issued by the Stock Exchange on the offer date; (ii) the average closing price of the shares as stated in the daily quotation sheets issued by the Stock Exchange for the five Stock Exchange business days immediately preceding the offer date; and (iii) the nominal value of a Share on the date of grant.

As at 30 June 2017, there were outstanding Options carrying the rights to subscribe for 8,184,000 Shares (31 December 2016: 8,184,000 Shares) representing approximately 0.16% (31 December 2016: 0.16%) of the total number of issued shares of the Company as at 30 June 2017 and the date of this report. No Options were cancelled during the Period (2016: nil).

Details of the Options granted under the Share Option Scheme and remained outstanding Options as at 30 June 2017 are as follows:

Name and class of grantees	Date of grant	Outstanding as at 1 January 2017	Number of Options				Outstanding as at 30 June 2017
			Granted during the Period	Exercised during the Period	Cancelled during the Period	Lapsed during the Period	
Director							
Yan Yan	6 November 2012 (Note 1)	8,184,000	-	-	-	-	8,184,000
<b>Total</b>		<b>8,184,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>8,184,000</b>

Note:

(1) Details of Options:

Number of Options granted	Exercise period	Exercise price per share HKD	Closing price per share immediately prior to the grant date HKD
8,184,000	6 November 2013 to 5 November 2022*	5.53	5.67

\* The Options granted on 6 November 2012 are exercisable from the commencement of the exercise period until the expiry of the Options which is on 5 November 2022. 10% of such Options (round up to the nearest whole number constituting a board lot size or its multiples) are exercisable on each of the first six anniversaries from the date of grant and the remaining 40% of such Options are exercisable after the seventh anniversary of the date of grant, subject to the terms and conditions of the Share Option Scheme.

## COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE

In the opinion of the Directors, the Company had been in compliance with the code provisions of the Corporate Governance Code, contained in Appendix 14 to the Listing Rules during the Period.

## COMPLIANCE WITH THE MODEL CODE

The Company has adopted the Model Code as set out in Appendix 10 to the Listing Rules as the code of conduct for securities transactions carried out by the Directors. The Company has made specific enquiry to all Directors and all Directors confirmed that they had complied with the required standard set out in the Model Code throughout the Period.

**DISCLOSURE PURSUANT TO RULES 13.18 AND 13.21 OF THE LISTING RULES**

On 18 November 2014, the Company, as borrower, entered into a credit agreement (the “2014 Credit Agreement”) with a bank for the HK\$1,170 million (the “Total Commitments of 2014 Bilateral Loan”) 5-year transferable term loan facilities (the “2014 Bilateral Loan”).

Pursuant to the terms of the 2014 Credit Agreement, the Company as borrower and certain subsidiaries of the Company, as guarantors, must, among others, procure that:

1. Mr. Pan Shiyi (“Mr. Pan”) and Mrs. Pan Zhang Xin Marita (“Ms. Zhang”), directly or indirectly through the Trust constituted on 25 November 2005 by a deed of settlement between Ms. Zhang as settlor and HSBC International Trustee Limited as original trustee, which has been changed to Cititrust Private Trust (Cayman) Limited since January 2016, under which Ms. Zhang is also the protector and a beneficiary, in aggregate, remain the beneficial ownership of not less than 51% of the entire issued share capital of the Company; and
2. (i) Mr. Pan or Ms. Zhang remains as the chairman of the Company at all times; or (ii) Mr. Pan or Ms. Zhang remains as the chief executive officer of the Company at all times, unless the chairman or the chief executive officer is replaced by a person approved by the majority lenders within 30 days from the date each of Mr. Pan and Ms. Zhang ceases to be either the chairman or the chief executive officer of the Company (as the case may be).

Failing that, among other things, all or part of the Total Commitments of 2014 Bilateral Loan may be cancelled and/or all outstanding liabilities of the Company under the 2014 Credit Agreement and/or other documentation in relation to the 2014 Bilateral Loan will become immediately due and payable. As at 30 June 2017, the Trust is the beneficial owner of approximately 63.9309% of the entire issued share capital of the Company.

### **BOARD OF DIRECTORS**

The Board is responsible for the leadership and control of the Company and is collectively responsible for promoting the success of the Company by directing and supervising the Company's affairs. Under the leadership of the Chairman, the Board is also responsible for approving and overseeing the overall strategies and policies of the Company, approving the annual budget and business plans, assessing the Company's performance and supervising the work of the senior management.

The running of the day-to-day businesses of the Company is delegated by the Board to the management who is working under the leadership and supervision of the Board committees except that authority is reserved for the Board to approve interim and annual financial statements, dividend policy, annual budget, business plan and significant operational matters.

As at 30 June 2017, the Board comprised seven Directors, including four executive Directors, namely Mr. Pan Shiyi (Chairman), Mrs. Pan Zhang Xin Marita (Chief Executive Officer), Ms. Yan Yan and Ms. Tong Ching Mau; and three independent non-executive Directors, namely Mr. Sun Qiang Chang, Mr. Cha Mou Zing, Victor and Mr. Xiong Ming Hua.

Regular Board meetings are held at least four times a year (at quarterly intervals) and any ad hoc meeting will be held when necessary. At least fourteen days notice will be given to all the Directors prior to any regular Board meeting and any relevant materials to be presented to a Board meeting will be provided to Directors at least three days before such Board meeting. The Directors are appointed by shareholders of the Company through ordinary resolutions or appointed by the Board to fill any existing vacancies on the Board or for new additions to the Board. At each annual general meeting, one-third (or, if the number is not a multiple of three, the number nearest to but not less than one-third) of the Directors for the time being shall retire from office by rotation but are eligible for re-election and re-appointment.

The Chairman of the Board, Mr. Pan Shiyi, is the husband of Mrs. Pan Zhang Xin Marita, an executive Director and the Chief Executive Officer. Save as disclosed above, the Board members have no financial, business, family or other material/relevant relationships with each other.

The Board is established in accordance with the provisions of Rules 3.10 and 3.10A of the Listing Rules. Of the three independent non-executive Directors appointed, at least one or more are equipped with financial expertise. The number of independent non-executive Directors also represents at least one-third of the Board.

The Board's composition demonstrates a balance of core competence with regard to the business of the Company, so as to provide effective leadership and the required expertise to the Company.

Liability insurance for Directors and senior management officers of the Company was maintained by the Company with coverage for any legal liabilities which may arise in the course of performing their duties.

#### **AUDIT COMMITTEE AND REVIEW OF INTERIM RESULTS**

The Audit Committee comprises three independent non-executive Directors, namely Mr. Sun Qiang Chang, Mr. Cha Mou Zing, Victor and Mr. Xiong Ming Hua. The Audit Committee is chaired by Mr. Sun Qiang Chang.

The Audit Committee had reviewed the interim results for the six months ended 30 June 2017 of the Group and took the view that the Company was in full compliance with all applicable accounting standards and regulations and had made adequate disclosure.

#### **PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY**

During the Period, the Company had not repurchased any Shares on the Stock Exchange.

During the Period, the trustee of the Employees' Share Award Scheme purchased on the Stock Exchange a total of 656,000 Shares at a total consideration of approximately HKD2,533,302.8 and sold on the Stock Exchange a total of 1,500 Shares at a total consideration of approximately HKD6,070.52 pursuant to the terms of the trust deed under the Employees' Share Award Scheme. Other than the aforesaid, neither the Company nor any of its subsidiaries had purchased, sold, or redeemed any of the Company's listed securities during the Period.

On behalf of the Board

**Pan Shiyi**

*Chairman*

Hong Kong

22 August 2017

# CORPORATE INFORMATION

<b>Executive Directors</b>	Pan Shiyi ( <i>Chairman</i> ) Pan Zhang Xin Marita ( <i>Chief Executive Officer</i> ) Yan Yan Tong Ching Mau
<b>Independent non-executive Directors</b>	Sun Qiang Chang Cha Mou Zing, Victor Xiong Ming Hua
<b>Company Secretary</b>	Mok Ming Wai
<b>Members of the Audit Committee</b>	Sun Qiang Chang ( <i>Chairman</i> ) Cha Mou Zing, Victor Xiong Ming Hua
<b>Members of the Remuneration Committee</b>	Cha Mou Zing, Victor ( <i>Chairman</i> ) Sun Qiang Chang Xiong Ming Hua
<b>Members of the Nomination Committee</b>	Pan Shiyi ( <i>Chairman</i> ) Cha Mou Zing, Victor Xiong Ming Hua
<b>Authorised Representatives</b>	Pan Zhang Xin Marita Mok Ming Wai
<b>Registered Office</b>	Cricket Square Hutchins Drive P.O. Box 2681 Grand Cayman KY1-1111 Cayman Islands
<b>Corporate Headquarters</b>	11F, Section A Chaowai SOHO No. 6B Chaowai Street Chaoyang District Beijing 100020 China

## CORPORATE INFORMATION

<b>Principal Place of Business in Hong Kong</b>	36/F Tower Two Times Square 1 Matheson Street Causeway Bay Hong Kong
<b>Principal Share Registrar and Transfer Office in the Cayman Islands</b>	Royal Bank of Canada Trust Company (Cayman) Limited 4th Floor, Royal Bank House 24 Shedden Road, George Town Grand Cayman KY1-1110 Cayman Islands
<b>Share Registrar and Transfer Office in Hong Kong</b>	Computershare Hong Kong Investor Services Limited Shops 1712-1716 17th Floor Hopewell Centre 183 Queen's Road East Wanchai Hong Kong
<b>Hong Kong Legal Advisor</b>	Stephenson Harwood 18th Floor, United Centre 95 Queensway Hong Kong
<b>Auditor</b>	PricewaterhouseCoopers 22/F, Prince's Building 10 Chater Road Central, Hong Kong
<b>Principal Bankers</b>	Agricultural Bank of China Limited Bank of China Limited Bank of Communications Co., Ltd. China Everbright Bank Company Limited China Merchants Bank Co., Ltd. Industrial and Commercial Bank of China Limited Standard Chartered Bank (Hong Kong) Limited The Hongkong and Shanghai Banking Corporation Limited
<b>Website address</b>	<a href="http://www.sohochina.com">www.sohochina.com</a>
<b>Stock Code</b>	410

# REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION

## TO THE BOARD OF DIRECTORS OF SOHO CHINA LIMITED

*(incorporated in Cayman Islands with limited liability)*

### INTRODUCTION

We have reviewed the interim financial information set out on pages 30 to 60, which comprises the interim condensed consolidated balance sheet of SOHO China Limited (the “Company”) and its subsidiaries (together, the “Group”) as at 30 June 2017 and the related interim condensed consolidated statements of income, comprehensive income, changes in equity and cash flows for the six-month period then ended, and a summary of significant accounting policies and other explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 “Interim Financial Reporting” issued by the Hong Kong Institute of Certified Public Accountants. The directors of the Company are responsible for the preparation and presentation of this interim financial information in accordance with Hong Kong Accounting Standard 34 “Interim Financial Reporting”. Our responsibility is to express a conclusion on this interim financial information based on our review and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

### SCOPE OF REVIEW

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410, “Review of Interim Financial Information Performed by the Independent Auditor of the Entity” issued by the Hong Kong Institute of Certified Public Accountants. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the interim financial information is not prepared, in all material respects, in accordance with Hong Kong Accounting Standard 34 “Interim Financial Reporting”.

**PricewaterhouseCoopers**

Certified Public Accountants

Hong Kong, 22 August 2017

# CONDENSED CONSOLIDATED INTERIM INCOME STATEMENT

For the six months ended 30 June 2017  
(Expressed in Renminbi)

	Note	Unaudited Six months ended 30 June	
		2017 RMB'000	2016 RMB'000
<b>Turnover</b>	6	<b>1,069,781</b>	727,093
Cost of sales		(334,998)	(165,156)
<b>Gross profit</b>		<b>734,783</b>	561,937
Valuation gains on investment properties	10	6,154,863	1,135,502
Other gains – net		7,975	–
Other revenue and income		158,219	207,741
Selling expenses		(24,112)	(22,121)
Administrative expenses		(114,978)	(108,619)
Other operating expenses		(133,993)	(111,404)
<b>Profit from operations</b>		<b>6,782,757</b>	1,663,036
Financial income	7(a)	42,083	71,275
Financial expenses	7(a)	(261,101)	(656,220)
Share of results of joint venture		–	(4,706)
<b>Profit before taxation</b>	7	<b>6,563,739</b>	1,073,385
Income tax	8	(2,534,369)	(478,333)
<b>Profit for the period</b>		<b>4,029,370</b>	595,052
<b>Attributable to:</b>			
Equity shareholders of the Company		3,981,952	599,112
Non-controlling interests		47,418	(4,060)
<b>Profit for the period</b>		<b>4,029,370</b>	595,052
<b>Earnings per share (RMB per share)</b>	9		
Basic		0.767	0.115
Diluted		0.767	0.115

The notes on pages 36 to 60 form an integral part of these condensed consolidated interim financial statements. Details of dividends payable to equity shareholders of the Company attributable to the profit for the interim period are set out in Note 20(a).

# CONDENSED CONSOLIDATED INTERIM STATEMENT OF COMPREHENSIVE INCOME

For the six months ended 30 June 2017  
(Expressed in Renminbi)

	Unaudited Six months ended 30 June	
	2017 RMB'000	2016 RMB'000
<b>Profit for the period</b>	<b>4,029,370</b>	595,052
<b>Other comprehensive income for the period (after tax):</b> <i>Items that may be reclassified to Income Statement</i>		
Exchange differences on translation of financial statements of foreign operations	<b>15,992</b>	(191,051)
<b>Total comprehensive income for the period</b>	<b>4,045,362</b>	404,001
<b>Attributable to:</b>		
– Equity shareholders of the Company	<b>3,997,944</b>	408,061
– Non-controlling interests	<b>47,418</b>	(4,060)
<b>Total comprehensive income for the period</b>	<b>4,045,362</b>	404,001

The notes on pages 36 to 60 form an integral part of these condensed consolidated interim financial statements.

# CONDENSED CONSOLIDATED INTERIM BALANCE SHEET

At 30 June 2017

(Expressed in Renminbi)

	Note	Unaudited 30 June 2017 RMB'000	Audited 31 December 2016 RMB'000
<b>Non-current assets</b>			
Investment properties	10	59,243,800	55,087,000
Property and equipment	11	767,952	795,939
Bank deposits		354,546	338,764
Intangible assets		5,587	6,393
Interest in joint ventures		-	6,277
Deferred income tax assets		1,698,978	1,572,908
Trade and other receivables	13	325,193	286,701
Deposits and prepayments		169,133	169,133
<b>Total non-current assets</b>		<b>62,565,189</b>	<b>58,263,115</b>
<b>Current assets</b>			
Properties under development and completed properties held for sale	12	3,297,473	4,226,843
Deposits and prepayments		368,169	315,484
Trade and other receivables	13	473,154	478,258
Bank deposits		253,653	258,100
Cash and cash equivalents	14	3,441,236	3,864,045
Assets of disposal group classified as held for sale	15	4,005,186	-
<b>Total current assets</b>		<b>11,838,871</b>	<b>9,142,730</b>
<b>Total assets</b>		<b>74,404,060</b>	<b>67,405,845</b>
<b>Equity and liabilities</b>			
<b>Equity attributable to owners of the Company</b>	20		
Share capital		106,112	106,112
Reserves		36,634,001	34,432,900
<b>Non-controlling interests</b>		<b>1,097,303</b>	<b>1,108,665</b>
<b>Total equity</b>		<b>37,837,416</b>	<b>35,647,677</b>

The notes on pages 36 to 60 form an integral part of these condensed consolidated interim financial statements.

# CONDENSED CONSOLIDATED INTERIM BALANCE SHEET

At 30 June 2017  
(Expressed in Renminbi)

	Note	Unaudited 30 June 2017 RMB'000	Audited 31 December 2016 RMB'000
<b>Liabilities</b>			
<b>Non-current liabilities</b>			
Bank borrowings	18	14,722,277	9,491,838
Corporate bonds	19	2,991,682	2,989,123
Contract retention payables		50,052	123,173
Deferred income tax liabilities		7,626,688	6,340,927
Total non-current liabilities		25,390,699	18,945,061
<b>Current liabilities</b>			
Bank borrowings	18	1,178,772	2,954,963
Rental and sales deposits	16	621,669	302,948
Trade and other payables	17	3,723,310	3,923,376
Current income tax liabilities		3,800,489	5,631,820
Liabilities of disposal group classified as held for sale	15	1,851,705	-
Total current liabilities		11,175,945	12,813,107
<b>Total Liabilities</b>		<b>36,566,644</b>	<b>31,758,168</b>
<b>Total equity and liabilities</b>		<b>74,404,060</b>	<b>67,405,845</b>

The notes on pages 36 to 60 form an integral part of these condensed consolidated interim financial statements.

# CONDENSED CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY

For the six months ended 30 June 2017

(Expressed in Renminbi)

	Note	Unaudited											
		Attributable to owners of the Company										Non-controlling interests	Total equity
		Share capital	Share premium	Treasury shares	Capital redemption		Exchange reserve	Revaluation reserve	General reserve fund	Retained profits	Total		
					reserve	reserve							
RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000		
At 1 January 2017		106,112	2,412,149	(30,726)	9,661	48,123	(1,820,700)	189,527	604,324	33,020,542	34,539,012	1,108,665	35,647,677
Profit for the period		-	-	-	-	-	-	-	-	3,981,952	3,981,952	47,418	4,029,370
Other comprehensive income		-	-	-	-	-	15,992	-	-	-	15,992	-	15,992
<b>Total comprehensive income</b>		-	-	-	-	-	15,992	-	-	3,981,952	3,997,944	47,418	4,045,362
Treasury shares	20(b)(ii)	-	-	(2,202)	-	-	-	-	-	-	(2,202)	-	(2,202)
Dividends approved in respect of the previous year	20(a)	-	(1,796,777)	-	-	-	-	-	-	-	(1,796,777)	-	(1,796,777)
Expenses on employees' share award scheme		-	-	-	-	1,489	-	-	-	-	1,489	-	1,489
Expenses on employees' share option schemes		-	-	-	-	647	-	-	-	-	647	-	647
Vesting of shares under employees' share award scheme	20(d)	-	842	1,645	-	(2,487)	-	-	-	-	-	-	-
Distributions to non-controlling interests		-	-	-	-	-	-	-	-	-	-	(58,780)	(58,780)
<b>Balance at 30 June 2017</b>		<b>106,112</b>	<b>616,214</b>	<b>(31,283)</b>	<b>9,661</b>	<b>47,772</b>	<b>(1,804,708)</b>	<b>189,527</b>	<b>604,324</b>	<b>37,002,494</b>	<b>36,740,113</b>	<b>1,097,303</b>	<b>37,837,416</b>
At 1 January 2016		106,112	5,202,742	(32,338)	9,661	46,487	(1,636,954)	189,527	567,436	32,147,198	36,599,871	1,122,657	37,722,528
Profit for the period		-	-	-	-	-	-	-	-	599,112	599,112	(4,060)	595,052
Other comprehensive income		-	-	-	-	-	(191,051)	-	-	-	(191,051)	-	(191,051)
<b>Total comprehensive income</b>		-	-	-	-	-	(191,051)	-	-	599,112	408,061	(4,060)	404,001
Treasury shares	20(b)(ii)	-	-	(2,263)	-	-	-	-	-	-	(2,263)	-	(2,263)
Dividends approved in respect of the previous year	20(a)	-	(1,807,179)	-	-	-	-	-	-	-	(1,807,179)	-	(1,807,179)
Expenses on employees' share award scheme		-	-	-	-	2,062	-	-	-	-	2,062	-	2,062
Expenses on employees' share option schemes		-	-	-	-	645	-	-	-	-	645	-	645
Vesting of shares under employees' share award scheme	20(d)	-	1,540	3,207	-	(4,747)	-	-	-	-	-	-	-
Hedging		-	-	-	-	4,965	-	-	-	-	4,965	-	4,965
Distributions to non-controlling interests		-	-	-	-	-	-	-	-	-	-	(12,500)	(12,500)
<b>Balance at 30 June 2016</b>		<b>106,112</b>	<b>3,397,103</b>	<b>(31,394)</b>	<b>9,661</b>	<b>49,412</b>	<b>(1,828,005)</b>	<b>189,527</b>	<b>567,436</b>	<b>32,746,310</b>	<b>35,206,162</b>	<b>1,106,097</b>	<b>36,312,259</b>

The notes on pages 36 to 60 form an integral part of these condensed consolidated interim financial statements.

# CONDENSED CONSOLIDATED INTERIM STATEMENT OF CASH FLOWS

For the six months ended 30 June 2017  
(Expressed in Renminbi)

	Note	Unaudited Six months ended 30 June	
		2017 RMB'000	2016 RMB'000
<b>Cash flows from operating activities</b>			
Net cash generated from operations		148,821	128,278
Interest received		55,311	56,385
Interest paid		(440,764)	(781,314)
Income tax paid		(2,842,785)	(419,709)
<b>Cash flows from operating activities – net</b>		<b>(3,079,417)</b>	<b>(1,016,360)</b>
<b>Cash flows from investing activities</b>			
– payment for development costs and purchase of investment properties		(770,955)	(952,154)
– purchases of property and equipment		(716)	(8,901)
– (increase)/decrease in bank deposits		(11,335)	9,371
– proceeds from disposal of a subsidiary		338,720	–
– net proceeds from disposal of joint ventures		6,266	–
– proceeds from disposal of investment properties		143,462	–
<b>Cash flows from investing activities – net</b>		<b>(294,558)</b>	<b>(951,684)</b>
<b>Cash flows from financing activities</b>			
– dividends paid to equity holders and non-controlling interests		(1,855,557)	(1,819,679)
– repurchase of senior notes		–	(1,658,836)
– proceeds from corporate bonds		–	2,984,230
– proceeds from bank loans		6,733,527	6,063,774
– repayment of bank loans		(1,909,361)	(9,224,581)
– payment for purchase of treasury shares for employees' share award scheme		(2,202)	(2,263)
<b>Cash flows from financing activities – net</b>		<b>2,966,407</b>	<b>(3,657,355)</b>
<b>Net decrease in cash and cash equivalents</b>		<b>(407,568)</b>	<b>(5,625,399)</b>
<b>Cash and cash equivalents at 1 January</b>		<b>3,864,045</b>	<b>8,405,967</b>
<b>Effect of foreign exchange rates changes</b>		<b>(15,241)</b>	<b>2,111</b>
<b>Cash and cash equivalents at 30 June</b>	14	<b>3,441,236</b>	<b>2,782,679</b>

The notes on pages 36 to 60 form an integral part of these condensed consolidated interim financial statements.

# NOTES TO THE **CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

## **1 General information**

SOHO China Limited (the “Company”) and its subsidiaries (hereinafter collectively referred to as the “Group”) are principally engaged in real estate development and investment. The Group has operations mainly in the People’s Republic of China (the “PRC” or “China”).

The Company is a limited liability company incorporated and domiciled in Cayman Islands. The address of its registered office is at the offices of Codan Trust Company (Cayman) Limited, Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111, Cayman Islands.

The Company has its primary listing on The Stock Exchange of Hong Kong Limited.

The condensed consolidated interim financial statements are presented in Renminbi (“RMB”), unless otherwise stated. The condensed consolidated interim financial statements were approved for issue on 22 August 2017.

The condensed consolidated interim financial statements have been reviewed, not audited.

## **2 Basis of preparation**

This condensed consolidated interim financial information for the six months ended 30 June 2017 has been prepared in accordance with Hong Kong Accounting Standard (“HKAS”) 34, ‘Interim financial reporting’. The condensed consolidated interim financial information should be read in conjunction with the annual financial statements for the year ended 31 December 2016, which have been prepared in accordance with with Hong Kong Financial Reporting Standards (“HKFRSs”).

In addition to those described below, the accounting policies adopted in the preparation of the Accounts are consistent with those adopted in the Company’s annual financial statements for the year ended 31 December 2016.

### **Disposal groups held for sale**

Disposal groups are classified as held for sale when their carrying amount is to be recovered principally through a sale transaction and a sale is considered highly probable. Disposal groups (except for certain assets as explained below) are stated at the lower of carrying amount and fair value less costs to sell. Deferred tax assets, financial assets (other than investments in subsidiaries and associates) and investment properties, which are classified as held for sale, would continue to be measured in accordance with the policies set out in the Company’s annual financial statements for the year ended 31 December 2016.

### 3 Estimates

The preparation of the condensed consolidated interim financial statements in conformity with HKAS 34 requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates. In preparing these condensed consolidated interim financial statements, the significant judgments made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements for the year ended 31 December 2016, with the exception of changes in estimation required in determining the provision of income taxes.

### 4 Changes in accounting policies

The accounting policies applied are consistent with those of the annual financial statements for the year ended 31 December 2016, as described in those annual financial statements, except for the estimation of income tax using the tax rate that would be applicable to expected total annual earnings and the adoption of amendments to HKFRSs effective for the financial year ending 31 December 2017.

- (a) **Amendments to HKFRSs effective for the financial year ending 31 December 2017 do not have a material impact on the financial statements of the Group in the current period and prior years.**

#### 4 Changes in accounting policies (continued)

##### (b) Impact of standards issued but not yet applied by the Group

###### (i) HKFRS 9 Financial instruments

HKFRS 9 Financial Instruments addresses the classification, measurement and derecognition of financial assets and financial liabilities, introduces new rules for hedge accounting and a new impairment model for financial assets. The Group has decided not to adopt HKFRS 9 until it becomes mandatory on 1 January 2018.

The Group does not expect the new guidance to have a significant impact on the classification and measurement of its financial assets.

There will be no impact on the Group's accounting for financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated at fair value through profit or loss and the Group does not have any such liabilities. The derecognition rules have been transferred from HKAS 39 Financial Instruments: Recognition and Measurement and have not been changed.

The new hedge accounting rules will align the accounting for hedging instruments more closely with the Group's risk management practices. As a general rule, more hedge relationships might be eligible for hedge accounting, as the standard introduces a more principles-based approach. However, the Group currently does not have hedging relationships. Accordingly, the Group does not expect a significant impact on the accounting for its hedging relationships.

The new impairment model requires the recognition of impairment provisions based on expected credit losses (ECL) rather than only incurred credit losses as is the case under HKAS 39. It applies to financial assets classified at amortised cost, debt instruments measured at fair value through other comprehensive income, contract assets under HKFRS 15 Revenue from Contracts with Customers, lease receivables, loan commitments and certain financial guarantee contracts. While the Group has not yet undertaken a detailed assessment of how its impairment provisions would be affected by the new model, it may result in an earlier recognition of credit losses.

The new standard also introduces expanded disclosure requirements and changes in presentation. These are expected to change the nature and extent of the Group's disclosures about its financial instruments particularly in the year of the adoption of the new standard.

#### 4 Changes in accounting policies (continued)

##### (b) Impact of standards issued but not yet applied by the Group (continued)

###### (ii) HKFRS 15 Revenue from contracts with customers

The HKICPA has issued a new standard for the recognition of revenue. This will replace HKAS 18 which covers revenue arising from the sale of goods and the rendering of services and HKAS 11 which covers construction contracts.

The new standard is based on the principle that revenue is recognised when control of a good or service transfers to a customer.

The standard permits either a full retrospective or a modified retrospective approach for the adoption. The new standard is effective for first interim periods within annual reporting periods beginning on or after 1 January 2018. The Group will adopt the new standard from 1 January 2018.

Management has identified the following area is likely to be affected:

- accounting for costs incurred in fulfilling a contract – certain costs which are currently expensed may need to be recognised as an asset under HKFRS 15

At this stage, the Group is not able to estimate the impact of the new rules on the Group's financial statements. The Group will make more detailed assessments of the impact over the next six months.

#### 4 Changes in accounting policies (continued)

##### (b) Impact of standards issued but not yet applied by the Group (continued)

###### *(iii) HKFRS 16 Leases*

HKFRS 16 was issued in January 2016. It will result in almost all leases being recognized on the balance sheet, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognized. The only exceptions are short-term and low-value leases.

The accounting for lessors will not significantly change.

The standard will affect primarily the accounting for the Group's operating leases. As at the reporting date, the Group has non-cancellable operating lease commitments. However, the Group has not yet determined to what extent these commitments will result in the recognition of an asset and a liability for future payments and how this will affect the Group's profit and classification of cash flows.

Some of the commitments may be covered by the exception for short-term and low-value leases and some commitments may relate to arrangements that will not qualify as leases under HKFRS 16.

The standard is mandatory for first interim periods within annual reporting periods beginning on or after 1 January 2019. At this stage, the Group does not intend to adopt the standard before its effective date.

There are no other amended standards or interpretations that are effective for the first time for this interim period that could be expected to have a material impact on the Group.

## 5 Financial risk management and financial instruments

### (a) Financial risk factors

Exposure to credit, liquidity, interest rate and currency risks arises in the normal course of the Group's business. The condensed consolidated interim financial statements do not include all financial risk management information and disclosures required in the annual financial statements; they should be read in conjunction with the Group's annual financial statements as at 31 December 2016.

There have been no changes in the risk management department or in any risk management policies since 31 December 2016.

### (b) Fair value of financial assets and liabilities measured at amortised cost

The fair value of the following financial assets and liabilities approximate their carrying amount:

- Trade and other receivables
- Cash and cash equivalents
- Trade and other payables
- Bank loans
- Contract retention payables

### (c) Fair value estimation

The table below analyses investment properties carried at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

## 5 Financial risk management and financial instruments (continued)

### (c) Fair value estimation (continued)

The following table presents the Group's financial assets and liabilities that are measured at fair value at 30 June 2017.

	Level 1 RMB'000	Level 2 RMB'000	Level 3 RMB'000	Total RMB'000
<b>Assets</b>				
Investment properties	-	-	59,243,800	59,243,800
Office premises	-	-	302,051	302,051
<b>Total assets</b>	-	-	59,545,851	59,545,851

The following table presents the Group's financial assets and liabilities that are measured at fair value at 31 December 2016.

	Level 1 RMB'000	Level 2 RMB'000	Level 3 RMB'000	Total RMB'000
<b>Assets</b>				
Investment properties	-	-	55,087,000	55,087,000
Office premises	-	-	307,692	307,692
<b>Total assets</b>	-	-	55,394,692	55,394,692

The Group's policy is to recognise transfers into and transfers out of fair value hierarchy levels as of the date of the event or change in circumstances that caused the transfer. There were no transfers between levels 1, 2 and 3 during the period.

There were no other changes in valuation techniques during the period.

## 5 Financial risk management and financial instruments (continued)

### (d) Valuation techniques used to derive Level 3 fair values

Fair values of investment properties under development are generally derived using the residual method. This valuation method is essentially a means of valuing the properties by reference to its development potential by deducting development costs together with developer's profit and risk from the estimated capital value of the proposed development assuming completed as at the date of valuation.

For completed investment properties, valuation was done primarily using direct comparison method. Income capitalization approach is also used as a reference method in deriving the final valuation results.

When using sale comparison method, sales prices of comparable properties in close proximity are adjusted for differences in key attributes such as property size. The most significant input into this valuation approach is price per square meter.

When using income capitalization approach, unobservable inputs will be used and taken into account. These unobservable inputs include: term yield, reversionary yield and rental per square meter during reversionary period.

### (e) Group's valuation processes

The Group's investment properties were valued at the end of the reporting period by independent professionally qualified valuers, Jones Lang LaSalle Limited ("JLL"), which hold a recognised relevant professional qualification and have recent experience in the locations and segments of the investment properties valued. For all investment properties, their current use equates to the highest and best use.

The Group's finance department includes a team that reviews the valuations performed by the independent valuers for financial reporting purposes. This team reports directly to the chief financial officer (CFO) and the Audit Committee (AC).

## 5 Financial risk management and financial instruments (continued)

### (e) Group's valuation processes (continued)

At the end of each financial reporting period the finance department:

- Verifies all major inputs to the independent valuation report;
- Analyses property valuation movements and changes in fair values when compared to the prior period valuation report;
- Holds discussions with the independent valuers and reports to the CFO and AC.

## 6 Turnover and segment reporting

### (a) Turnover

The principal activities of the Group are properties development and properties investment. Turnover represents revenue from the sale of property units and rental income from investment properties, analysed as follows:

	Unaudited Six months ended 30 June	
	2017 RMB'000	2016 RMB'000
Sale of property units	251,620	26,635
Rental income from investment properties	818,161	700,458
	<b>1,069,781</b>	727,093

### (b) Segment reporting

Management assessed its segment disclosure presentation according to the information reported internally to the Group's most senior executive management for the purpose of business operation and performance assessment. The Group has presented two reportable segments, properties development and properties investment, for this period.

## 6 Turnover and segment reporting (continued)

### (c) Segment results, assets and liabilities

For the purposes of assessing segment performance and allocating resources between segments, the Group's senior executive management monitors the results, assets and liabilities attributable to each reportable segment on the following bases:

Segment assets and liabilities include all non-current assets and liabilities and current assets and liabilities with the exception of unallocated head office and corporate assets and liabilities.

Revenue and expenses are allocated to the reportable segments with reference to revenue generated by those segments and the expenses incurred by those segments or which otherwise arise from the depreciation or amortization of assets attributable to those segments. Head office and corporate expenses are not allocated to individual segments.

Segment profit represents the profit after taxation generated by individual segments.

	Properties development		Properties investment		Total	
	Unaudited		Unaudited		Unaudited	
	Six months ended 30 June		Six months ended 30 June		Six months ended 30 June	
	2017	2016	2017	2016	2017	2016
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
<b>Income statement items</b>						
Reportable segment revenue	251,620	26,635	818,161	700,458	1,069,781	727,093
Reportable segment gross profit	83,929	18,773	650,854	543,164	734,783	561,937
Reportable segment profit	(482,274)	6,055	4,711,871	932,722	4,229,597	938,777

## 6 Turnover and segment reporting (continued)

### (c) Segment results, assets and liabilities (continued)

	Properties development		Properties investment		Total	
	Unaudited	Audited	Unaudited	Audited	Unaudited	Audited
	At	At	At	At	At	At
	30 June 2017	31 December 2016	30 June 2017	31 December 2016	30 June 2017	31 December 2016
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
<b>Balance sheet items</b>						
Reportable segment assets	16,881,221	21,692,347	91,872,264	90,752,115	108,753,485	112,444,462
Reportable segment liabilities	6,776,981	16,433,407	39,658,036	36,945,714	46,435,017	53,379,121

### (d) Reconciliation of reportable segment profit

	Unaudited	
	Six months ended 30 June	
	2017	2016
	RMB'000	RMB'000
<b>Profit</b>		
Reportable segment profit	4,229,597	938,777
Unallocated head office and corporate expenses	(200,227)	(343,725)
Consolidated profit	4,029,370	595,052

## 7 Profit before taxation

Profit before taxation is arrived at after charging/(crediting):

### (a) Financial income and financial expenses

	Unaudited Six months ended 30 June	
	2017 RMB'000	2016 RMB'000
<b>Financial income</b>		
Interest income	42,083	71,275
	<b>42,083</b>	<b>71,275</b>
<b>Financial expenses</b>		
Interest on bank loans	367,887	529,244
Interest expenses on the corporate bonds and senior notes	53,883	306,976
Less: Interest expense capitalised into properties under development and investment properties	(162,188)	(199,382)
	<b>259,582</b>	<b>636,838</b>
Net foreign exchange loss	990	2,237
Net loss on settlement of financial assets at fair value through profit or loss: Held for trading	-	14,927
Bank charges and others	529	2,218
	<b>261,101</b>	<b>656,220</b>

### (b) Other items

	Unaudited Six months ended 30 June	
	2017 RMB'000	2016 RMB'000
Depreciation and amortization	29,509	31,870
Staff cost	75,916	86,147
	<b>105,425</b>	<b>118,017</b>

## 8 Income tax

	Unaudited Six months ended 30 June	
	2017 RMB'000	2016 RMB'000
<b>Provision for the period</b>		
PRC Corporate Income Tax	253,718	65,034
Land Appreciation Tax	757,736	6,951
Deferred tax	1,522,915	406,348
	<b>2,534,369</b>	<b>478,333</b>

- (i) Pursuant to the rules and regulations of the Cayman Islands and the British Virgin Islands (“BVI”), the Company and the Company’s subsidiaries registered in the BVI and the Cayman Islands are not subject to any income tax.
- (ii) In accordance with the Corporate Income Tax Law of the People’s Republic of China, the income tax rate applicable to the Company’s subsidiaries in the PRC is 25% (2016: 25%).
- (iii) In accordance with the Land Appreciation Tax Law of the PRC, Land Appreciation Tax is levied at the properties developed by the Group for sale in the PRC. Land Appreciation Tax is charged on the appreciated amount at progressive rates ranged from 30% to 50%.
- (iv) According to the Implementation Rules of the Corporate Income Tax Law of the PRC, the Company’s subsidiaries in the PRC are levied a 10% withholding tax on dividends declared to their foreign investment holding companies arising from profit earned subsequent to 1 January 2008. In respect of dividends that are subject to the withholding tax, provision for withholding tax is recognised for the dividends that have been and expected to be declared.

## 9 Earnings per share

### (a) Basic earnings per share

The calculation of basic earnings per share is based on the profit attributable to ordinary equity shareholders of the Company for the six months ended 30 June 2017 of RMB3,981,952,000 (2016: RMB599,112,000) and the weighted average number of ordinary shares of 5,192,715,000 (2016: 5,192,590,000) in issue during the interim period.

### (b) Diluted earnings per share

The calculation of diluted earnings per share is based on the profit attributable to ordinary equity shareholders of the Company for the six months ended 30 June 2017 of RMB3,981,952,000 (2016: RMB599,112,000), and the weighted average number of ordinary shares of 5,192,715,000 (2016: 5,192,590,000) after adjusting for the effect of share award and share option schemes.

**10 Investment properties**

	Note	Unaudited At 30 June 2017 RMB'000	Unaudited At 30 June 2016 RMB'000
Opening balance		55,087,000	55,004,000
Additions		698,338	692,290
Transfer from completed properties held for sale to Investment properties		875,775	33,208
Disposal of investment properties		(126,176)	–
Investment properties classified as held for sale	15	(3,446,000)	–
Unrealised gains recognized in condensed consolidated income statement		6,154,863	1,135,502
Closing balance		59,243,800	56,865,000

The completed investment properties of the Group as at 30 June 2017 and 31 December 2016 were revalued. The valuations were carried out by JLL.

Management of the Group has concluded that the fair value of its investment properties under development can be measured reasonably and, therefore, the Group's investment properties under development were measured at fair value as at 30 June 2017 and 31 December 2016. The valuations were carried out by JLL.

An investment property, Hongkou SOHO, has been presented as held for sale following the board of directors' approval of the decision on disposal. The transaction has been completed by the end of July 2017 (Note 15).

During the six months ended 30 June 2017, a net gain of RMB6,154,863,000 (2016: RMB1,135,502,000) and deferred tax thereon of RMB1,538,716,000 (2016: RMB283,876,000) have been recognised in condensed consolidated income statement in respect of investment properties.

**11 Property and equipment**

During the six months ended 30 June 2017, the Group incurred capital expenditure of property and equipment with a cost of RMB716,000 (2016: RMB8,901,000). Office equipment and motor vehicles with a net book value of RMB nil (2016: RMB nil) were disposed of during the six months ended 30 June 2017, resulting in gains on disposal of RMB nil (2016: gains of RMB nil).

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

### 12 Properties under development and completed properties held for sale

	Unaudited At 30 June 2017 RMB'000	Audited At 31 December 2016 RMB'000
Properties under development	554,948	436,329
Completed properties held for sale	2,742,525	3,790,514
	<b>3,297,473</b>	<b>4,226,843</b>

### 13 Trade and other receivables

	Unaudited At 30 June 2017 RMB'000	Audited At 31 December 2016 RMB'000
Trade receivables	231,554	221,805
Other receivables	626,937	603,298
Less: allowance for doubtful debts	(60,144)	(60,144)
	<b>798,347</b>	<b>764,959</b>
Less: non-current portion	(325,193)	(286,701)
Current portion	<b>473,154</b>	<b>478,258</b>

### 13 Trade and other receivables (continued)

#### (a) Ageing analysis

The ageing analysis of trade receivables based on due date is as follows:

	Unaudited At 30 June 2017 RMB'000	Audited At 31 December 2016 RMB'000
<b>Current</b>	<b>125,915</b>	96,800
Less than 1 month past due	34,954	30,431
1 to 6 months past due	15,059	9,131
6 months to 1 year past due	1,461	600
More than 1 year past due	54,165	84,843
<b>Amounts past due</b>	<b>105,639</b>	125,005
<b>Total</b>	<b>231,554</b>	221,805

Management has a credit policy in place and the exposures to these credit risks are monitored on an ongoing basis. Credit evaluations are performed on all customers requiring credit over a certain amount. The Group would not release the property ownership certificates to the buyers before the buyers finally settle the payment.

### 14 Cash and cash equivalents

	Unaudited At 30 June 2017 RMB'000	Audited At 31 December 2016 RMB'000
Cash on hand	250	390
Cash at bank and other financial institutions	3,440,986	2,602,253
Term deposits with banks and other financial institutions	-	1,261,402
Cash and cash equivalents in the condensed consolidated balance sheet	<b>3,441,236</b>	3,864,045
Cash and cash equivalents in the condensed consolidated statement of cash flows	<b>3,441,236</b>	3,864,045

## 15 Disposal group

The assets and liabilities related to Ever Jump Investments Limited (“Ever Jump”), a company incorporated in Hong Kong with limited liabilities which is the shareholder of Shanghai Xusheng Property Co., Ltd. that owns the investment property Hongkou SOHO, have been presented as held for sale following the board of directors’ approval of the decision on disposal. The transaction has been completed by the end of July 2017. Ever Jump’s assets and liabilities are a disposal group. However, Ever Jump is not a discontinued operation at 30 June 2017, as it does not represent a major line of business.

Ever Jump’s assets and liabilities were remeasured at the lower of carrying amount and fair value less cost to sell at the date of held-for-sale classification.

The major classes of assets and liabilities of the Ever Jump in the disposal group are as follows:

	30 June 2017 RMB'000
<b>Assets classified as held for sale:</b>	
– Investment properties	3,446,000
– Deferred tax assets	35,495
– Deposits and prepayments	6,955
– Trade and other receivables	9,118
– Cash and cash equivalents	507,618
<b>Total assets of the disposal group</b>	<b>4,005,186</b>
<b>Liabilities directly associated with assets classified as held for sale:</b>	
– Bank borrowings	(1,340,000)
– Sales deposit	(2,498)
– Trade and other payables	(110,488)
– Deferred tax liabilities	(398,719)
<b>Total liabilities of the disposal group</b>	<b>(1,851,705)</b>
<b>Total net assets of the disposal group</b>	<b>2,153,481</b>

### 16 Rental and sales deposits

Rental and sales deposits represented proceeds received on property unit rental and sales that have not been recognised as revenue in accordance with the Group's revenue recognition policy.

### 17 Trade and other payables

Included in trade and other payables mainly are accrued expenditure on land and construction with the following ageing analysis as of the balance sheet date:

	Note	Unaudited At 30 June 2017 RMB'000	Audited At 31 December 2016 RMB'000
Due within 1 month or on demand		1,560,296	1,763,007
Due after 1 month but within 3 months		129,690	56,892
Accrued expenditure on land and construction		1,689,986	1,819,899
Amounts due to related parties	22(a)	835,064	814,382
Consideration payable for acquisition of joint ventures		100,000	100,000
Others		1,008,112	1,072,401
Financial liabilities measured at amortised costs		3,633,162	3,806,682
Other taxes payable		90,148	116,694
		<b>3,723,310</b>	<b>3,923,376</b>

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

### 18 Bank borrowings

	Unaudited At 30 June 2017 RMB'000	Audited At 31 December 2016 RMB'000
Current	1,178,772	2,954,963
Non current	14,722,277	9,491,838
	<b>15,901,049</b>	12,446,801

Movement in borrowings is analysed as follows:

	Note	Unaudited Six months ended 30 June	
		2017 RMB'000	2016 RMB'000
At beginning of the period		12,446,801	16,267,240
New bank loans raised		2,933,527	6,063,774
Issuance of Commercial Mortgage Backed Securities	(a)	3,800,000	–
Repayment of bank loans		(1,909,361)	(9,301,639)
Borrowings classified as held for sale	15	(1,340,000)	–
Effective interest adjustment		325	189,608
Exchange rate effect		(30,243)	33,981
At end of the period		<b>15,901,049</b>	13,252,964

(a) On 24 March 2017, Shanghai Hongsheng Real Estate Co., Ltd., a wholly owned subsidiary of the Company, set up a Special Purpose Entity to issue Commercial Mortgage Backed Securities ("CMBS") to China Minsheng Bank in the aggregate amount of RMB3,800,000,000 at the fixed rate of 4.66% for a term of 20 years, which is secured by the investment property of the Company, SOHO Fuxing Plaza, and the future rental income of SOHO Fuxing Plaza and guaranteed by the Company.

## 19 Corporate bonds

A wholly owned subsidiary of the Company, Beijing Wangjing SOHO Real Estate Co., Ltd., issued Corporate Bonds on 26 January 2016 in the aggregate amount of RMB3 billion at the coupon rate of 3.45% for a term of 3 years. The Corporate Bonds were listed on the Shanghai Stock Exchange and guaranteed by the Company.

## 20 Capital, reserves and dividends

### (a) Dividends

Dividends payable to equity shareholders of the Company attributable to the interim period

	Unaudited Six months ended 30 June	
	2017 RMB'000	2016 RMB'000
Special dividend proposed after the balance sheet date of RMB0.346 per ordinary share (2016: RMB0.19)	1,799,035	987,910

The special dividend proposed after the balance sheet date has not been recognised as a liability at the balance sheet date.

	Unaudited Six months ended 30 June	
	2017 RMB'000	2016 RMB'000
Special dividend in respect of the previous financial year, approved and paid during the following interim period, of RMB0.346 per ordinary share (2016: RMB0.348 per ordinary share)	1,799,035	1,809,434

**20 Capital, reserves and dividends (continued)****(b) Share capital and treasury shares***(i) Share capital*

	Unaudited Six months ended 30 June			
	2017		2016	
	No. of shares (thousands)	Share capital RMB'000	No. of shares (thousands)	Share capital RMB'000
<b>Authorised:</b>				
Ordinary shares of HKD0.02 each	7,500,000	-	7,500,000	-
<b>Issued and fully paid:</b>				
At 1 January	5,199,524	106,112	5,199,524	106,112
At 30 June	5,199,524	106,112	5,199,524	106,112

During the six months ended 30 June 2017, the Group acquired Nil (2016: Nil) of its own shares through purchases on The Stock Exchange of Hong Kong Limited.

**20 Capital, reserves and dividends (continued)****(b) Share capital and treasury shares (continued)***(ii) Treasury shares*

	Unaudited Six months ended 30 June			
	2017		2016	
	No. of shares (thousands)	Treasury shares RMB'000	No. of shares (thousands)	Treasury shares RMB'000
<b>At 1 January</b>	<b>6,893</b>	<b>30,726</b>	7,122	32,338
Shares purchased for employee's share award scheme	655	2,202	753	2,263
Vesting of shares under employee's share award scheme	(411)	(1,645)	(854)	(3,207)
<b>At 30 June</b>	<b>7,137</b>	<b>31,283</b>	7,021	31,394

During the six months ended 30 June 2017, a subsidiary of the Group purchased 654,500 shares (30 June 2016: 753,000 shares) of the Company on The Stock Exchange of Hong Kong Limited, at a total consideration of HKD2,527,000 (30 June 2016: HKD2,680,000), for the employees' share award scheme launched on 23 December 2010 (see Note 20(d)).

## 20 Capital, reserves and dividends (continued)

### (c) Employees' share option schemes

The Company has adopted a Pre-IPO share option scheme and an IPO share option scheme on 14 September 2007, whereby the directors of the Company are authorised, at their discretion, to invite employees of the Group, including directors of any company in the Group, to take up options at HKD1 consideration to subscribe for shares of the Company. 12,058,000 shares under the Pre-IPO share option scheme, 7,259,000 shares, 1,080,000 shares and 8,184,000 shares under the IPO share option scheme were granted on 8 October 2007, 30 January 2008, 30 June 2008 and 6 November 2012 respectively, with an exercise price of HKD8.30, HKD6.10, HKD4.25 and HKD5.53. The options vest in a period of three to seven years from the date of grant and are then exercisable within a period of six to ten years. Each option gives the holder the right to subscribe for one ordinary share in the Company. No options were granted during the six months ended 30 June 2017 (30 June 2016: nil).

During the six months ended 30 June 2017, no option (30 June 2016: Nil) was exercised to subscribe for ordinary shares of the Company.

### (d) Employees' share award scheme

An employees' share award scheme in which all employees (including without limitation any executive directors) of the Group would be entitled to participate was launched by the Group on 23 December 2010. The purpose of the employees' share award scheme is to give incentive to participants in order to retain them for the continued operation and development of the Group. Vested shares will be transferred at no cost to the selected employees. For employees who are granted the shares but cease employment with the Group before vesting, the unvested shares are forfeited.

The fair value of each share granted is based on the share price at grant date which could be obtained from the stock market directly. Shares are granted under a service condition. There are no market conditions associated with the share awards.

During the six months ended 30 June 2017, no share (30 June 2016: Nil) was granted to employees.

During the six months ended 30 June 2017, the employees' share award scheme transferred 411,000 shares (30 June 2016: 854,000 shares) to the awardees upon vesting of certain awarded shares. The total cost of the vested shares was HKD2,798,000 (30 June 2016: HKD5,693,000).

**21 Commitments and contingent liabilities****(a) Commitments**

Commitments in respect of properties under development and investment properties outstanding at 30 June 2017 and 31 December 2016 not provided for in the consolidated financial statements were as follows:

	Unaudited At 30 June 2017 RMB'000	Audited At 31 December 2016 RMB'000
Contracted for	1,355,759	1,222,474
Authorised but not contracted for	1,577,273	2,552,150
	<b>2,933,032</b>	<b>3,774,624</b>

**(b) Guarantees**

The Group has entered into agreements with certain banks with respect to mortgage loans provided to buyers of property units. The Group has given guarantees on mortgage loans provided to the buyers by these banks. For most mortgage loans, the guarantees will be released when the property title deeds are pledged to banks as security for the respective mortgage loans, which generally take place within one year after the property units are delivered to the buyers. The total amounts of mortgage loans outstanding which are guaranteed by the Company's subsidiaries as at 30 June 2017 was RMB1,690,066,000 (31 December 2016: RMB2,285,779,000).

**(c) Warranty against defects of properties**

Properties purchased by buyers are provided with various warranties of term between one to five years against certain defects as stipulated in the PRC laws and regulations which are covered by back-to-back warranties provided by the relevant contractors of the projects.

## 22 Material related party transactions

### (a) Amounts due to related parties

Amounts due to related parties, included in current liabilities, comprise:

		<b>Unaudited At 30 June 2017 RMB'000</b>	<b>Audited At 31 December 2016 RMB'000</b>
China Fortune Properties	(i)	<b>355,622</b>	345,281
Shanghai Rural Commercial Bank	(i)	<b>355,622</b>	345,281
Wang Rensheng	(i)	<b>123,820</b>	123,820
		<b>835,064</b>	814,382

(i) The balances as at 30 June 2017 mainly represented the total advances of RMB835,064,000 (31 December 2016: RMB814,382,000) from China Fortune Properties (Group) Co., Ltd. ("China Fortune Properties"), Shanghai Rural Commercial Bank and Wang Rensheng, the non-controlling equity holders of Shanghai Ding Ding Real Estate Development Co., Ltd. a subsidiary of the Company. The advances were interest-free, unsecured and had no fix term of repayment.

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