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## NewOcean Energy Holdings Limited (新海能源集團有限公司)\*

(Incorporated in Bermuda with limited liability)

(Stock Code: 342)

website: http://www.newoceanhk.com

## **INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2015**

#### FINANCIAL HIGHLIGHT

- Revenue for the period was down by 25.56% reflecting the substantially low price levels for energy products compared with the same period of last year to HK\$7,558 million.
- Profit for the period attributable to the owners of the Company increased by 13.77% to HK\$453 million with basic earnings per share increased by 14.18% to HK\$0.306.
- Equity attributable to the owners of the Company increased by 7.52% to HK\$5,241 million.

The Board of Directors (the "Board") of NewOcean Energy Holdings Limited (the "Company") presents the unaudited condensed consolidated interim results of the Company and its subsidiaries (the "Group") for the six months ended 30 June 2015 together with comparative figures for the corresponding period in 2014. These condensed consolidated interim results have not been audited, but have been reviewed by the Company's external auditor and the audit committee.

\* for identification purpose only

## CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER **COMPREHENSIVE INCOME**

FOR THE SIX MONTHS ENDED 30 JUNE 2015

		Six months ended 30 June	
		2015	2014
		(Unaudited)	(Unaudited)
	Note	HK\$'000	HK\$'000
Revenue	3	7,558,252	10,153,289
Cost of sales	_	(6,629,833)	(9,467,090)
Gross profit		928,419	686,199
Other losses	4	(94,682)	(67,630)
Other income	5	73,627	120,766
Selling and distribution expenses		(182,168)	(125,982)
Administrative expenses		(136,263)	(105,362)
Changes in fair values of derivative financial instruments		(2,640)	9,403
Finance costs		(99,851)	(104,579)
Share of profits of joint ventures		1,909	924
Share of profits of associates	_	220	1,764
Profit before taxation	6	488,571	415,503
Taxation	7	(36,617)	(17,014)
Profit for the period	_	451,954	398,489
Other comprehensive income (expense): Item that will not be reclassified to profit or loss: Exchange differences arising on translation to			
presentation currency Item that may be reclassified subsequently to profit or loss:		1,043	(12,376)
Fair value gain (loss) on available for sale investment Reclassified to profit or loss upon the disposal of certain		6,144	(14,937)
amount of available for sale investment	_	4,138	
		11,325	(27,313)
Total comprehensive income for the period	_	463,279	371,176

		Six months end	ed 30 June
		2015	2014
		(Unaudited)	(Unaudited)
	Note	HK\$'000	HK\$'000
Profit (loss) for the period attributable to:			
Owners of the Company		453,014	398,183
Non-controlling interests	_	(1,060)	306
	-	451,954	398,489
Total comprehensive income (expense) for the period attributable to:			
Owners of the Company		464,333	370,917
Non-controlling interests	-	(1,054)	259
	=	463,279	371,176
Earnings per share	8		
Basic	=	HK\$0.306	HK\$0.268
Diluted		HK\$0.302	HK\$0.265

## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

### AT 30 JUNE 2015

Non-current assets Property, plant and equipment Land use rights Prepaid lease payments for coast Goodwill Other intangible assets Interest in an associate Interests in joint ventures Available for sale investment Deposits paid Deferred tax assets	<i>Note</i> 10 11	As at 30 June 2015 (Unaudited) <i>HK\$'000</i> 1,609,761 261,339 8,098 671,163 396,085 72,184 31,462 80,328 326,398 3,951 3,460,769	As at 31 December 2014 (Audited) <i>HK\$'000</i> 1,642,891 268,426 8,527 668,139 417,720 71,766 19,969 81,958 120,472 7,312 3,307,180
Current assets	-	- ) )	, ,
Inventories		552,211	444,082
Trade debtors and bills receivable	12	2,678,863	3,053,093
Other debtors, deposits and prepayments	12	1,485,538	1,414,734
Amount due from an associate	12	303,068	342,586
Amount due from a joint venture		1,145	-
Derivative financial instruments		435	1,222
Land use rights	11	11,592	11,313
Prepaid lease payments for coast		873	872
Properties held for sales		185,197	185,035
Properties under development for sales	10	225,133	224,936
Pledged bank deposits	13	2,329,854	3,522,442
Bank balances and cash	-	1,670,822	1,738,621
Common this hiliting	-	9,444,731	10,938,936
Current liabilities	14	1 126 602	1 278 604
Trade creditors and bills payable Other creditors and accrued charges	14	1,436,603 261,047	1,378,694 353,592
Amount due to a joint venture		201,047 509	509
Derivative financial instruments		2,399	3,600
Tax liabilities		68,639	49,369
Borrowings fully secured by pledged bank deposits –		00,039	49,309
repayable within one year Borrowings partially secured by pledged bank deposits –	15	1,462,809	2,469,373
repayable within one year Borrowings secured by other assets – repayable within	15	1,306,609	1,632,022
one year	15	11,227	11,227
Borrowings unsecured – repayable within one year	15	1,866,547	2,126,914
	-	6,416,389	8,025,300
Net current assets	-	3,028,342	2,913,636
Total assets less current liabilities	-	6,489,111	6,220,816

Capital and reserves	Note	As at 30 June 2015 (Unaudited) <i>HK\$'000</i>	As at 31 December 2014 (Audited) <i>HK\$'000</i>
Share capital	16	148,040	148,040
Share premium and other reserves	<u>.</u>	5,093,187	4,726,560
Equity attributable to owners of the Company		5,241,227	4,874,600
Non-controlling interests	-	30,130	31,184
Total equity	-	5,271,357	4,905,784
Non-current liabilities			
Deferred tax liabilities		127,496	131,147
Borrowings secured by other assets – repayable over one			
year	15	36,018	41,631
Borrowings unsecured – repayable over one year	15	1,054,240	1,142,254
	-	1,217,754	1,315,032
	-	6,489,111	6,220,816

#### **NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS** FOR THE SIX MONTHS ENDED 30 JUNE 2015

#### 1. General Information and Basis of Preparation

The Company is incorporated in Bermuda as an exempted company with limited liability and its shares are listed on The Stock Exchange of Hong Kong Limited (the "Stock Exchange"). Its ultimate and immediate holding company is Uniocean Investments Limited ("Uniocean"), a company incorporated in the British Virgin Islands. The address of the registered office of the Company is Clarendon House, 2 Church Street, Hamilton HM11, Bermuda and the principal place of business is 23rd Floor, The Sun's Group Centre, 200 Gloucester Road, Wanchai, Hong Kong.

The Company acts as an investment holding company. The principal activities of the Group are sales and distribution of liquefied petroleum gas ("LPG") and natural gas ("NG"), oil products business and sales of electronic products.

The condensed consolidated financial statements have been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA") as well as with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules").

The functional currency of the Company is Renminbi ("RMB"), the currency of the primary economic environment in which the Group operates. For the purpose of the condensed consolidated financial statements and convenience of the financial statements users, the results and financial position of the Group are expressed in Hong Kong dollars ("HK\$"), the presentation currency for the condensed consolidated financial statements.

#### 2. Principal Accounting Policies

The condensed consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments that are measured at fair values.

The accounting policies and methods of computation used in the condensed consolidated financial statements for the six months ended 30 June 2015 are the same as those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2014.

In the current interim period, the Group has applied, for the first time, certain amendments to Hong Kong Financial Reporting Standards ("HKFRSs") issued by the HKICPA that are mandatorily effective for the accounting period beginning on or after 1 January 2015.

The application of the amendments to HKFRSs in the current interim period has had no material effect on the amounts reported in these condensed consolidated financial statements and/or disclosures set out in these condensed consolidated financial statements.

#### **3.** Segment Information

Information reported to the Chairman of the Company, being the chief operating decision maker ("CODM"), for the purpose of resources allocation and assessment of segment performance focuses on nature and location of the goods being sold. These revenue streams and the basis of the internal reports about components of the Group are regularly reviewed by the CODM in order to allocate resources to segments and to assess their performance. No operating segments identified by the CODM have been aggregated in arriving at the reportable segments of the Group.

The Group currently organised into the following major operating segments, each of which represents an operating and reportable segment of the Group:

- 1. Sales and distribution of LPG This segment derives its revenue from selling of LPG to various customers including wholesalers, industrial customers, autogas operators, overseas wholesale customers, bottled LPG end-users, autogas end-users etc. The operation is carried out in Hong Kong, the People's Republic of China (the "PRC") and Macau for both onshore and offshore customers.
- 2. Oil products business This segment derives its revenue from selling of oil products to both wholesale and retail customers and leasing of oil vessels.
- 3. Sales of electronic products This segment derives its revenue from trading of electronic products such as integrated circuit and mobile phones.

During the second half year of 2014, the Group began to venture into sale and distribution of NG business but still in preliminary stage, the segment information reported below includes assets related to the sales and distribution of NG business.

Information regarding the above segments is presented below.

### Six months ended 30 June 2015 (Unaudited)

Segment revenue     4,544,997     2,648,930     364,325     7,558,252       Segment profit Share of profit of an associate     483,296     62,523     9,236     555,055       Share of profits of joint     220     -     -     220       Segment profit of joint     1,909     -     -     220       Other income     1,909     -     -     1,909       Central administration costs     1,909     -     -     1,909       Directors' emoluments     (25,328)     62,523     9,236     557,184       Other income Central administration costs     (25,328)     67,200     67,200       Directors' emoluments     (3,856)     (3,856)     (3,856)       Loss on disposal of available for sale investment     (4,138)     (4,138)       Changes in fair values of derivative financial instruments     (2,640)     (99,851)       Profit before taxation     488,571     488,571		Sales and distribution of LPG <i>HK\$'000</i>	Oil products business HK\$'000	Sales of electronic products HK\$'000	Consolidated HK\$'000
Share of profit of an associate   220   -   -   220     Share of profits of joint ventures   1,909   -   -   1,909     485,425   62,523   9,236   557,184     Other income   67,200   67,200     Central administration costs   (25,328)   67,200     Directors' emoluments   (3,856)   (3,856)     Loss on disposal of available for sale investment   (4,138)   (4,138)     Changes in fair values of derivative financial instruments   (2,640)   (99,851)     Profit before   99,851)   99,851)	Segment revenue	4,544,997	2,648,930	364,325	7,558,252
an associate220220Share of profits of joint ventures1,9091,909485,42562,5239,236557,184Other income Central administration costs67,20067,200Directors' emoluments(25,328)0Directors' emoluments(3,856)(3,856)Loss on disposal of available for sale investment(4,138)(4,138)Changes in fair values of derivative financial instruments(2,640)(99,851)Profit before9,851(2,640)		483,296	62,523	9,236	555,055
ventures1,909 485,4251,909485,42562,5239,236557,184Other income67,200Central administration costs(25,328)Directors' emoluments(25,328)Loss on disposal of available for sale 	an associate Share of profits	220	-	-	220
485,42562,5239,236557,184Other income Central administration costs67,20067,200Directors' 	•	1.909	-	-	1.909
Other income67,200Central administration costs(25,328)Directors' emoluments(3,856)Loss on disposal of available for sale investment(3,856)Changes in fair values of derivative financial instruments(4,138)Changes in fair values of derivative financial instruments(2,640)Finance costs(99,851)	·······································	,	62,523	9,236	/
costs(25,328)Directors'(3,856)Loss on disposal(3,856)Loss on disposal(4,138)of available for(4,138)Sale(4,138)investment(4,138)Changes in fair(4,138)values of(4,138)derivative(1,138)financial(1,138)instruments(2,640)Finance costs(99,851)Profit before(1,138)	Central		^ ·		
Directors' emoluments (3,856) Loss on disposal of available for sale investment (4,138) Changes in fair values of derivative financial instruments (2,640) Finance costs (99,851)					(25.328)
Loss on disposal of available for sale investment (4,138) Changes in fair values of derivative financial instruments (2,640) Finance costs (99,851)					(10,010)
investment (4,138) Changes in fair values of derivative financial instruments (2,640) Finance costs (99,851) Profit before	Loss on disposal of available for				(3,856)
instruments (2,640) Finance costs (99,851) Profit before	investment Changes in fair values of derivative				(4,138)
Finance costs (99,851)   Profit before (99,851)					
	Profit before				
					488,571

#### Six months ended 30 June 2014 (Unaudited)

	Sales and distribution of LPG HK\$'000	Oil products business <i>HK\$'000</i>	Sales of electronic products <i>HK\$'000</i>	Consolidated <i>HK\$'000</i>
Segment revenue	6,225,189	2,726,270	1,165,792	10,117,251
Segment profit Share of profits	234,195	85,229	93,043	412,467
(losses) of associates Share of profit of a	5,192	(3,428)	-	1,764
joint venture	924			924
-	240,311	81,801	93,043	415,155
Other income Profit from property investment and development in				102,171
the PRC Central administration				18,512
costs Directors'				(21,010)
emoluments Changes in fair values of derivative financial				(4,149)
instruments Finance costs				9,403 (104,579)
Profit before				(-~·,-·/)
taxation				415,503

All of the segment revenue reported above is from external customers, associates or joint ventures. Segment profit represents the profit earned by each segment without allocation of certain other income, profit from property investment and development in the PRC, central administration costs, directors' emoluments, loss on disposal of available for sale investment, changes in fair values of derivative financial instruments and finance costs.

The total reportable segment revenue can be reconciled to the revenue as presented in condensed consolidated statement of profit or loss and other comprehensive income as follows:

	Six months ended 30 June	
	2015	2014
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Total reportable segment revenue <i>Add:</i> Revenue from property investment and	7,558,252	10,117,251
development in the PRC	<u> </u>	36,038
Revenue as presented in the condensed consolidated statement of profit or loss and other comprehensive		
income	7,558,252	10,153,289

The Group has a subsidiary engages in the property investment and development in the PRC which is considered as ordinary course of business. The operating results and other financial information of this subsidiary are not reviewed by the CODM for the purpose of resources allocation and performance assessments.

The following is an analysis of the Group's assets and liabilities by operating segment:

#### Segment assets

	As at 30 June 2015 (Unaudited)	As at 31 December 2014 (Audited)
	HK\$'000	HK\$'000
Sales and distribution of LPG Sales and distribution of NG	4,250,273 156,230 2,286 152	3,997,348 26,550
Oil products business Sales of electronic products	3,286,152 193,250	3,618,852 293,590
Total segment assets Available for sale investment	7,885,905 80,328	7,936,340 81,958
Deferred tax assets Pledged bank deposits Bank balances and cash	3,951 2,329,854 1,670,822	7,312 3,522,442
Derivative financial instruments Properties held for sales	1,670,822 435 185,197	1,738,621 1,222 185,035
Properties under development for sales Other unallocated assets	225,133 523,875	224,936 548,250
Consolidated assets	12,905,500	14,246,116

	As at 30 June 2015 (Unaudited) <i>HK\$'000</i>	As at 31 December 2014 (Audited) <i>HK\$'000</i>
Sales and distribution of LPG	871,359	1,125,849
Oil products business	810,640	489,800
Sales of electronic products	120	120
Total segment liabilities	1,682,119	1,615,769
Derivative financial instruments	2,399	3,600
Tax liabilities	68,639	49,369
Deferred tax liabilities	127,496	131,147
Borrowings	5,737,450	7,423,421
Other unallocated liabilities	16,040	117,026
Consolidated liabilities	7,634,143	9,340,332

#### 4. Other Losses

	Six months ended 30 June	
	2015	2014
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Loss on disposal of available for sale investment	(4,138)	-
Net exchange loss	(90,544)	(67,630)
	(94,682)	(67,630)

During the period, the amount included net exchange loss arising from pledged RMB bank deposits for United States Dollars ("USD") borrowings amounted to approximately HK\$59,420,000 (six months ended 30 June 2014: HK\$33,527,000).

#### 5. Other Income

	Six months ended 30 June	
	2015	2014
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Interest income on pledged RMB bank deposits	58,132	72,689
Other interest income	9,668	29,482
Others	5,827	18,595
	73,627	120,766

#### 6. Profit Before Taxation

	Six month ended 30 June	
	2015	2014
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Profit before taxation has been arrived at after charging:		
Amortisation of land use rights		
(included in administrative expenses)	5,433	5,293
Amortisation of prepaid lease payments for coast		
(included in cost of sales)	434	434
Amortisation of other intangible assets		
(included in selling and distribution expenses)	21,871	13,614
Depreciation of property, plant and equipment	44,990	36,251
Total depreciation and amortisation	72,728	55,592
Gross rental income from leasing of oil vessels, office		
premises and warehouse	2,246	3,757
Less: Direct operating expenses	(144)	(697)
_	2,102	3,060

#### 7. Taxation

	Six months ended 30 June	
	<b>2015</b> 20	
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Other regions in the PRC		
Current tax	37,008	21,276
Deferred tax		
Current period	(391)	(4,262)
	36,617	17,014

No provision for Hong Kong Profits Tax has been made in the condensed consolidated financial statements as the Company's subsidiaries operating in Hong Kong incurred tax losses or the assessable profits are wholly absorbed by tax losses brought forward for the six months periods ended 30 June 2015 and 30 June 2014.

PRC enterprise income tax is calculated at the rates prevailing in the PRC.

No deferred tax liability has been recognised in respect of temporary differences associated with undistributed earnings of subsidiaries operating in the PRC because the Group is in a position to control the timing of the reversal of the temporary differences and it is probable that such differences will not reverse in the foreseeable future.

#### 8. Earnings per Share

9.

The calculation of the basic and diluted earnings per share attributable to the owners of the Company is based on the following data:

	<b>Six months ended 30 June</b> <b>2015</b> 2014	
	(Unaudited)	(Unaudited)
Earnings	HK\$'000	HK\$'000
Earnings for the purposes of basic and diluted earnings		
per share (profit for the period attributable to the		
owners of the Company)	453,014	398,183
	Circ months and	ad 20 Juna
	Six months end 2015	2014 2014
	(Unaudited)	(Unaudited)
Number of shares		
Weighted average number of ordinary shares for the		
purpose of basic earnings per share	1,480,398,216	1,483,398,216
Effect of dilutive ordinary shares Share options	17,651,501	19,332,905
	17,001,001	17,552,705
Weighted average number of ordinary shares for the		
purpose of diluted earnings per share	1,498,049,717	1,502,731,121
Dividend		
	Six months end	-
	2015 (Unaudited)	2014 (Unaudited)
	(Unaudited) HK\$'000	<i>HK\$'000</i>
Final dividend of HK6.60 cents per share for the year	,	
ended 31 December 2014 paid during the interim		
period (2014: Final dividend of HK5.70 cents per	07 70/	04554
share for year ended 31 December 2013)	97,706	84,554

The directors do not recommend the payment of an interim dividend for the six months ended 30 June 2015 (six months ended 30 June 2014: nil).

#### 10. Movements in Property, Plant and Equipment

During the period, the Group paid approximately HK\$12,805,000 (six months ended 30 June 2014: HK\$74,507,000) to acquire property, plant and equipment.

#### 11. Land Use Rights

	As at 30 June 2015 (Unaudited) <i>HK\$'000</i>	As at 31 December 2014 (Audited) <i>HK\$'000</i>
The Group's land use rights comprise: Land use rights outside Hong Kong, in the PRC under medium term leases	272,931	279,739
Analysed for reporting purpose as:		
Non-current asset	261,339	268,426
Current asset	11,592	11,313
	272,931	279,739

## 12. Trade Debtors, Bills Receivable, Other Debtors, Deposits, Prepayments and Amount Due From An Associate

The Group allows an average credit period of 90 days to its trade debtors. The bills receivable are matured within the range of 30 days to 180 days for the period ended 30 June 2015 and the year ended 31 December 2014. The following is an aged analysis of trade debtors and bills receivable at the end of the reporting period presented based on the invoice date, which approximated the respective revenue recognition dates:

	As at 30 June 2015 (Unaudited) <i>HK\$'000</i>	As at 31 December 2014 (Audited) <i>HK</i> \$'000
0 to 30 days 31 to 60 days 61 to 90 days 91 to 180 days Over 180 days	1,375,632 554,675 188,752 480,511 79,293	1,089,026 563,023 111,832 957,868 331,344
	2,678,863	3,053,093

Included in deposits, there are trade deposits paid to suppliers of approximately HK\$1,104,772,000 (31 December 2014: HK\$956,833,000) in relation to the purchase of LPG and oil products which will be delivered within one year commencing from the date of the signed purchase contract.

As at 30 June 2015 and 31 December 2014, the other debtors included a loan advance to an independent third party of approximately RMB82,319,000 (equivalent to approximately HK\$105,000,000). The loan advance is carried at fixed interest rate of 5% per annum and repayable in December 2015.

The amount due from an associate is in trade nature aged within 90 days based on invoice date at 30 June 2015 and 31 December 2014. A credit period of average 90 days is granted to an associate.

#### 13. Pledged Bank Deposits

At 30 June 2015, RMB pledged bank deposits of approximately HK\$2,268,748,000 (31 December 2014: HK\$3,494,770,000) were pledged for the bank loans.

#### 14. Trade Creditors and Bills Payable

The aged analysis of trade creditors and bills payable presented based on invoice date is as follows:

	As at 30 June 2015 (Unaudited) <i>HK\$'000</i>	As at 31 December 2014 (Audited) <i>HK\$'000</i>
0 to 30 days 31 to 60 days 61 to 90 days 91 to 180 days Over 180 days	436,154 126,660 362,416 511,021 352 1,436,603	815,956 107,080 143,285 312,174 199 1,378,694

The trade creditors and bills payable are mainly matured within 90 and 180 days respectively.

#### 15. Borrowings

	As at 30 June 2015 (Unaudited) <i>HK\$'000</i>	As at 31 December 2014 (Audited) <i>HK\$'000</i>
Bank trust receipts loans Other bank loans (pledged with RMB bank deposits) Bank trust receipts loans and other bank loans (pledged	1,192,599 2,683,530	1,433,194 3,947,573
with HK\$/USD bank deposits or other assets) Other bank loans	133,134 1,728,187 5,737,450	206,680 <u>1,835,974</u> 7,423,421
Repayable within one year shown under current liabilities		
Borrowings fully secured by pledged bank deposits Borrowings partially secured by pledged bank	1,462,809	2,469,373
deposits	1,306,609	1,632,022
Borrowings secured by other assets Borrowings unsecured	11,227 1,866,547	11,227 2,126,914
	4,647,192	6,239,536
Repayable over one year shown under non-current liabilities		
Borrowings secured – more than one year, but not exceeding two years Borrowings unsecured – more than one year, but not	11,227	11,227
exceeding two years	363,765	387,594
Borrowings secured – more than two years, but not exceeding five years Borrowings unsecured – more than two years, but not	24,791	30,404
exceeding five years	690,475	754,660
	1,090,258	1,183,885
	5,737,450	7,423,421

Bank borrowings include approximately HK\$2,067,079,000 (31 December 2014: HK\$2,955,965,000) fixed-rate borrowings which are due within one year. They carry average interest at 1.81% (31 December 2014: 1.84%) per annum. The remaining bank borrowings are variable-rate borrowings which carry interest at 1 month London Interbank Offered Rate plus certain basis points and Hong Kong Interbank Offered Rate plus certain basis points per annum ranging from 0.40% to 3.50% (31 December 2014: 0.90% to 3.62%) per annum. Included in total borrowings of the Group, approximately HK\$5,200,343,000 (31 December 2014: HK\$6,226,134,000) is guaranteed by the Company and/or its subsidiaries. As at 30 June 2015, other bank loans of approximately HK\$47,245,000 (31 December 2014: HK\$52,858,000) are secured by two oil vessels owned by the Group and guaranteed by the Company.

#### 16. Share Capital

	Number of shares	Amount <i>HK\$'000</i>
Ordinary shares of HK\$0.10 each (2014: HK\$0.10 each)		
Authorised share capital: At 1 January 2014, 31 December 2014 and 30 June 2015	20,000,000,000	2,000,000
Issued and fully paid share capital: At 1 January 2014 Repurchase of shares ( <i>Note</i> )	1,483,398,216 (3,000,000)	148,340 (300)
At 31 December 2014 and 30 June 2015	1,480,398,216	148,040

*Note:* During the year ended 31 December 2014, the Company repurchased its own shares through the Stock Exchange as follows:

				Aggregate consideration
	No. of			paid (excluding
Month of	ordinary share			transaction
repurchase	of HK\$0.1	Price per	share	cost)
		highest	lowest	HK\$'000
		HK\$	HK\$	
September 2014	3,000,000	3.85	3.85	11,550

The above shares were cancelled upon repurchase.

There was no share option granted, exercised or lapsed for the year ended 31 December 2014 and six months ended 30 June 2015. The number of share options outstanding at 31 December 2014 and 30 June 2015 amounted to 21,537,442 which represented approximately 1.45% of the total number of issued shares of the Company at both 31 December 2014 and 30 June 2015. The share option scheme adopted on 18 June 2003 was expired on 17 June 2013. The Company has not adopted any other new option schemes.

#### 17. Lease Commitments

#### The Group as lessee

At the end of the reporting period, the Group had commitments for future minimum lease payments under non-cancellable operating leases for offices, oil vessels and LPG stations which fall due as follows:

	As at 30 June 2015 (Unaudited) <i>HK\$'000</i>	As at 31 December 2014 (Audited) <i>HK\$'000</i>
Within one year In the second to fifth year inclusive Over five years	28,611 44,312 26,636	39,560 47,895 22,928
	99,559	110,383

As at 30 June 2015, rentals are fixed for an average of 6 years (31 December 2014: 6 years). Operating lease payments mainly represent rentals payable by the Group for LPG stations owned by a wholly owned subsidiary, Lianxin Energy Development Company Limited ("Lianxin Energy") amounting to approximately HK\$76,688,000 as at 30 June 2015 (31 December 2014: HK\$74,143,000). Since 1 November 2013, the business of Lianxin Energy has been subcontracted to an associate of the Group, Sinopec NewOcean Energy Company Limited.

#### The Group as lessor

At the end of the reporting period, the Group had contracted with an associate and an independent party for the following future subcontracting payments:

	As at 30 June 2015 (Unaudited) <i>HK\$'000</i>	As at 31 December 2014 (Audited) <i>HK\$'000</i>
Within one year In the second to fifth year inclusive Over five years	14,921 50,903 42,419 108,243	14,884 53,695 48,739 117,318

At the end of the reporting period, the Group had contracted with Lianxin Energy for the following future minimum lease payments for the LPG warehouses:

	As at 30 June	As at 31 December
	2015	2014
	(Unaudited)	(Audited)
	HK\$'000	HK\$'000
Within one year	3,738	-
In the second to fifth year inclusive	5,330	-
	9,068	-

	As at 30 June 2015 (Unaudited) <i>HK\$'000</i>	As at 31 December 2014 (Audited) <i>HK\$'000</i>
Capital expenditure contracted for but not provided in the condensed consolidated financial statements in respect of:		
Purchase of gas plant and machinery and oil vessels	374,751	431,387

#### **19.** Contingent Liabilities

The Group had no significant contingent liabilities as at 30 June 2015 and 31 December 2014.

#### 20. Related Party Transactions

During the period, the Group entered into the following transactions with related parties:

	<b>Six months ended 30 June</b> <b>2015</b> 2014	
	2015 (Unaudited) <i>HK\$'000</i>	(Unaudited) <i>HK\$'000</i>
Sales to a joint venture	1,324	2,144
Rental expenses paid to Shum Ho, Neo ( <i>Note 1</i> )	2,280	2,640
Sales to associates / Lianxin Energy (Note 2)	783,583	2,776,248
Rental income received from an associate	,	, ,
(i) Oil vessels	-	2,050
(ii) Office premises	-	600
Rental income for warehouse received from Lianxin		
Energy ( <i>Note 2</i> )	2,246	1,707
Subcontracting fee received from an associate	6,343	6,322
Information and technical fees received from Lianxin	-,	-,
Energy ( <i>Note 2</i> )	3,806	3,793
Bunkering services charge paid to an associate	-	667

#### *Notes:*

1. Shum Ho, Neo is the employee of the Group and also the son of Shum Siu Hung and Tong Shiu Ming. Shum Siu Hung is the executive director of the Company.

On 16 May 2013, Sound Management Services Limited ("Sound Management"), a wholly-owned subsidiary of the Company, entered into an office tenancy agreement with Shum Ho, Neo, son of Shum Siu Hung, for the use of office premises provided by Shum Ho, Neo located on 20th Floor, Times Tower, 393 Jaffe Road, Wanchai, Hong Kong at HK\$80,000 per calendar month for a period of one year commencing on 16 May 2013. The agreement was expired on 15 May 2014. On 18 December 2013, Sound Management entered into an office tenancy agreement with Ever Lucky Limited ("Ever Lucky"), a company incorporated in Hong Kong and wholly owned by Shum Ho, Neo, for the use of office premises owned by Ever Lucky located on 23rd Floor, The Sun's Group Centre, No. 189-200 Gloucester Road, Wanchai, Hong Kong at HK\$380,000 per calendar month for a period of one year commencing on 1 January 2014. On 30 December 2014, Sound Management and Ever Lucky entered into another office tenancy agreement to extend the rental period for another one year to 31 December 2015 with the same monthly rental fee. The details of the transaction were set out in the announcement issued by the Company on 30 December 2014.

2. The operation of Lianxin Energy is subcontracted to Sinopec NewOcean Energy Company Limited from 1 November 2013 onward.

#### Compensation of key management personnel

The remuneration of executive directors and other members of key management during the period was as follows:

	Six months ended 30 June	
	2015	2014
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Salaries and allowances	3,803	4,102
Contribution to retirement benefit schemes	53	47
	3,856	4,149

The remuneration of directors and key executives is determined by the remuneration committee having regard to the performance of individuals and market trends.

#### **INTERIM DIVIDEND**

The Board does not recommend the payment of interim dividend for the six months ended 30 June 2015 (six months ended 30 June 2014: nil).

#### MANAGEMENT DISCUSSION AND ANALYSIS

#### 1. Overview

Following the plummeting of world oil prices in 2008, the crude oil market in the second half of 2014 saw confusion and chaos as prices continued in a downward spiral. As we entered 2015, the market (mainly wholesalers) was hoping that oil prices would, rebound after hitting the bottom, as it had in 2008, and begin to surge continuously. However, the situation was that in January, the oil price was adjusted further downwards to USD 48 per barrel for OPEC crude, which rebounded slightly in February, and then hovered between US\$50 to US\$60 per barrel in March and April. In early May, the price rose again, holding ground between US\$60 – US\$70 per barrel until the end of mid-year. This seemingly steady rise in price took a downward turn in July, and the price plummeted to about US\$54 per barrel in just a few days, leaving the industry completely perplexed. In summary, although the current oil price has risen approximately 13.5% in six months, it has dropped almost 50% as compared with the price one year ago (when oil prices began to collapse).

In the past six months, the oil price has been lingering at low levels. As a result, the Southern China energy market witnessed some instant changes as follows: (1) The sales to end-users benefited the most - the retail businesses (especially autogas refueling, oil refueling and bottled liquefied petroleum gas ("LPG") businesses) enjoyed lower procurement costs which effectively improved their operating profit. As the demand for energy products is relatively inelastic, price cuts across the board did not provide impetus to increase demand; (2) Slowing down of natural gas ("NG") development - a number of NG liquefaction plants in the PRC will begin to operate within this year, and will significantly increase the supply. Given the price disparity between oil products and NG was narrowed within a short period of time, the government claimed that the use of NG would remarkably reduce the costs of energy was not quite as convincing as before. Putting all these factors together, NG price fell nearly 23% from January to June 2015, while traditional petroleum price during this same period recorded a rise of approximately 7% (note: LPG price has also recorded a rise of approximately 2%); (3) The prospects of new energy products have proved to be not as optimistic as once thought - the development costs of other new energy products have continued to be high, making them difficult to compete with traditional energy products in terms of price, and the consumers' motivation to convert to new energy products was dampened. Meanwhile, we also saw reduction of resources allocated to this sector, gravely hampering the long term development of new energy products.

In the first half of 2015, NewOcean Energy Holdings Limited (the "Group") continued with the business strategy in the second half of 2014, adopting a business model of low inventory and efficient logistics, by fully applying the cost-plus pricing or back-to-back pricing methods to carry out LPG and oil product sales.

The sales volume for LPG business during the period was very stable, with no significant changes in volume compared to second half of 2014. As the Group had already established a retail network of considerable size (including autogas refueling and bottled LPG), when the prices of crude oil and related energy product prices came down, the gross margin of the Group's retail business was able to enjoy a very significant and concrete growth. In addition to an overall cost reduction, the LPG business performance during the period was extremely encouraging.

The oil products business continued to maintain strong growth for the following reasons: (1) Two large oil tankers were successively put into operation, resulting in a significant improvement in oil product logistics capabilities; (2) The 70,000 ton oil products warehouse in Zhuhai's Gaolan Port was put into use, providing effective support to the development of on-shore and off-shore oil supply businesses; (3) At the end of last year, the Group bought back 51% of equity shares of the operation company responsible for the development of marine bunkering service in Hong Kong ("Operation Company"). Although most of the oil product sales were at the wholesale channel currently, they were still able to benefit in some ways through low oil prices, with gross profits increased significantly together with the increase in sales. When the Operation Company's operating costs are consolidated into the Group's account, the actual income for oil product business shows a mild and steady increase.

As for the NG business, it was still in the process of developing and constructing the end-users sales network in the first half of 2015, and has not made any actual contribution to the Group's overall earnings. In addition to active cooperation with inter-provincial logistics and transportation companies and nationwide large production bases in the development of C-LNG refilling stations, the Group is also identifying sites to build stations at major hubs with heavy traffic flow within Guangdong province, with an aim to complete more C-LNG refilling station projects on favourable terms during this relatively slow (in terms of LNG) period.

#### 2. Overall performance of the Group

The NG business in the first half of 2015 still made no real contribution. During the period, the Group's other businesses recorded total revenue of approximately HK\$7,558,252,000, which was a 25.56% decrease from the revenue of approximately HK\$10,153,289,000 recorded for the same period in 2014. The main reason for the significant decrease was the significant downward adjustment in sales prices of major energy products. In fact, LPG quantity of sale recorded a slight rise, with oil product sales remaining a strong growth and electronics business resuming to a normal level.

The Group's net profit during the period was approximately HK\$451,954,000, which was a 13.42% increase over the approximately HK\$398,489,000 net profit for the same period in 2014. During this period, the Group did not conduct any fund raising in the capital market, nor did it conduct any share repurchase activities. For the six months ended 30 June 2015, the weighted average number of the Company's ordinary shares was 1,480,398,216 (six months ended 30 June 2014: 1,483,398,216). The basic earnings per share in the first half of 2015 were HK\$0.306, representing a 14.18% increase over the basic earnings per share of HK\$0.268 in the same period last year.

The Group's total gross profit was approximately HK\$928,419,000, representing a substantial increase of approximately 35.3% over the approximately HK\$686,199,000 of the same period in 2014. It is noteworthy that the contribution of the electronics business to gross profit has significantly reduced. Therefore the increase in energy products' gross profit during the period was actually higher than the above mentioned 35.3%. This fully reflects the fact that the business of sales to end-users is the largest beneficiary of the fall of oil prices. Moreover, as total gross profit increased with a significant decrease in total sales revenue, the Group's gross profit margin increased substantially from 6.76% in the first half of 2014 to 12.28% in the same period in 2015.

During the period, the Group recorded a net exchange loss of approximately HK\$90,544,000. In addition there was a significant increase in operating cost as a result of the repurchase of the Operation Company, thus although the Group's gross profit increased by 35.30%, the net profit increase only by 13.42%.

#### 2.1 Segment performance

Total sales of energy products (including LPG and oil products) in the first half of 2015 was approximately 1,668,300 tons, representing an increase of approximately 24.96% (increase of approximately 333,200 tons) as compared with approximately 1,335,100 tons in the same period of 2014.

#### LPG Business

The sales of LPG in the first half of 2015 was approximately 884,300 tons, representing an increase of 8.73% as compared with approximately 813,300 tons recorded in the same period of 2014. At the same time while oil prices in the first half of the year remained at a low level after the collapse of oil prices, LPG revenue was down by 26.99% to approximately HK\$4,544,997,000 (same period in 2014: approximately HK\$6,225,189,000) on account of the significantly lower LPG price level when compared with the same period last year.

Gross profit in the first half of 2015 was approximately HK\$770,370,000, representing an increase of 59.39% as compared with approximately HK\$483,310,000 for the same period in 2014. Gross margin increased to 16.95% from 7.76% in the same period last year. The substantial increase of gross margin was mainly due to: (1) The Group's LPG business had established a sizeable end-users sales network (including autogas refueling and bottled LPG), so that it was able to benefit from the widening spread brought about by the drop of oil prices; (2) Despite the significant lower revenue figure, the widened spread resulted in a substantial increase in gross margin.

Due to the continuous growth of the oil products business, the proportion of LPG business accounting for the Group's total revenue continued to decrease to approximately 60.13% (same period in 2014: approximately 61.31%; same period in 2013: approximately 84.97%).

#### **Oil Products Business**

Sales of oil products during the first half of 2015 amounted to approximately 784,000 tons, representing an increase of 50.25% as compared with approximately 521,800 tons for the same period in 2014. Again, as oil prices remained low, oil products revenue dropped slightly by 2.84% to approximately HK\$2,648,930,000 (same period in 2014: approximately HK\$2,726,270,000), despite the significant increase in sales.

Oil products business recorded a gross profit of approximately HK\$148,593,000, representing an increase of 64.21% as compared with approximately HK\$90,491,000 for the same period in 2014. The gross margin was 5.61%, representing an increase of 2.29% as compared with 3.32% for the same period in 2014. The increase in gross margin was mainly attributable to the drop in prices. In fact, after excluding the factor of the increased sales quantity, the actual growth of gross margin in the past six months was a mild but steady one. As at today, oil products business is still largely a wholesale business. As the market anticipates that oil prices will further drop, wholesalers will try their best to clear the inventory in order to avoid the risks of price fluctuations, resulting in the short term an ample supply in the market. Wholesalers sometimes undercut one another in price, temporarily offsetting the room for profit to a certain extent that could have been brought about by the drop in prices.

As at 30 June 2015, the proportion of oil products business accounting for the Group's total revenue was approximately 35.05% (same period in 2014: 26.85%; same period in 2013: 13.76%).

#### Electronics Business

Trading volume of mobile phones and electronics components ("electronics") recorded a significant drop in the first half of 2015. During the period, the Group did not invest in new product development nor launch sales programmes as it had in 2014, but only maintained the general trading of mobile phones and integrated circuits and electronic components for smartphones. Electronics business only recorded a revenue of approximately HK\$364,325,000, representing a significant drop of 68.75% as compared with approximately HK\$1,165,792,000 of revenue for the same period in 2014. Its contribution to gross profit was approximately HK\$9,456,000, representing a decrease of 89.93% as compared with approximately HK\$93,886,000 for the same period in 2014. At the same time gross margin also decreased to approximately 2.60% (same period in 2014: 8.05%).

As of 30 June 2015, electronics business only accounted for approximately 4.82% of the Group's total revenue (same period in 2014: 11.48%).

#### 2.2 Net exchange loss and other income

The offshore exchange rate of the Reminbi ("RMB") against the United States Dollar ("US\$") was 6.207 on 1 January 2015, and 6.201 on 30 June 2015. At the first glance, the appreciation of RMB in the first half of the year raised slightly. However, in fact the performance of RMB was worse in the first quarter of 2015. The offshore exchange rate fell continuously from 6.207 in the beginning of the year to the lowest point of around 6.27 in mid-March. It then abruptly climbed to the level between 6.20 to 6.21 within a few days and remained there until today. This has the following impacts on us:

- (1) Due to the sharp decline of the exchange rate in the first quarter, approximately HK\$38,231,000 of realised exchange loss was recorded for the imported LPG trading business.
- (2) During the six-month period, we anticipated that with the structural currency matching deals arrangements for RMB deposits and US dollar loans, the net interest income generated simply could not be sufficient to offset the net exchange loss, and therefore no net income would be derived from this structural currency arrangement possibility of deriving income. As a result, we had only a limited number of newly added currency matching deals arrangements with RMB deposits and US dollar loans in the first half of the year. Furthermore, taking into consideration of the dramatic decline of the RMB, the management decided to reduce the Group's exposure to currency risks by settling the current structural currency matching deals arrangements immediately upon maturity, except special cases, and not to extend the arrangements no matter what the exchange rate would be. In the first half of the year, the corresponding balance of RMB deposits was reduced significantly from the equivalent of approximately HIK\$3,494,770,000 at the end of last year to the equivalent of approximately HK\$2,268,748,000 at 30 June 2015. During the period, the Group recorded the equivalent of approximately HK\$54,877,000 realised exchange loss from the settlement of RMB deposits and US dollar loans arrangements. After deducting the relevant net interest income of approximately HK\$24,683,000, this exchange loss caused approximately HK\$ 30,194,000 of actual impact to the profit and loss in the first half of the year.
- (3) As at the end of the first half of the year, the exchange rate of RMB was slightly higher than the rate at the beginning of the year. Therefore, exchange gain rather than exchange loss was recorded from the Group's intercompany current accounts and some current assets that denoted in RMB. However, this income on the book was only approximately HK\$2,564,000 and had no material help in compensating the realized exchange loss.

#### 2.3 Operating cost control

#### Finance costs

The Group's finance costs (in relation to liquidity required for operation) were approximately HK\$66,402,000, representing an increase of approximately 11.85% as compared with approximately HK\$59,368,000 for the same period in 2014. In the second half of last year, the Group completed the arrangement of a three-year syndicated loan of US\$105 million. The bank charges as a result of the loan were the main reason for the increase of finance costs during the period. In the past few years, the Group has been adopting all kinds of stringent measures in finance costs. Half-year finance cost was reduced from approximately HK\$108,570,000 (highest amount) in 2012 to approximately HK\$89,922,000 for the same period in 2013, and then was further reduced to approximately HK\$59,368,000 for the same period in 2014. This clearly demonstrates the Group's achievement in controlling finance costs. Although the finance cost for the first half of 2015 increased for the first time in the past few years, it was only a normal price the Group had to pay to cope with new cash flow demands, and not a slackening in management. The Group will continue to implement effective management to rigorously control financing costs.

#### **Operating** costs

Selling and distribution expenses plus administrative expenses in the first half of 2015 amounted to approximately HK\$318,431,000, representing a substantial increase of close to 40% as compared with approximately HK\$231,344,000 for the same period in 2014. The Group repurchased 51% equity interest of the Operation Company at the end of 2014. Therefore, the Group to consolidate the selling and distribution expenses, administrative expenses, and such other costs of the Operation Company into the Group's account in the first half of 2015, resulting in significant increase in the Group's operating costs. During the half-year period, selling and distribution expenses and administrative expenses of the Operation Company were approximately HK\$53,315,000. In addition to that, in the first half of 2015, many infrastructural constructions of the Group were put-into use and thus commenced to depreciate, and intangible assets arising from the purchase of the Operation Company's equity interest had to be amortized. Such expenses amounted to a total of approximately HK\$17,136,000, representing approximately 19.68% of the increase in operating costs.

#### 3. Business Conditions

#### 3.1 LPG Business

#### Procurement

The Group's procurement of LPG was approximately 884,300 tons in the first half year of 2015, representing an increase of 8.73% as compared with 813,300 tons for the same period in 2014. During the period, procurement from overseas was approximately 524,600 tons, representing approximately 32,400 ton, or around 5.82% decrease as compared to approximately 557,000 tons for the same period in 2014. Total LPG procurement from domestic refineries and NG processing plants amounted to approximately 359,700 tons, representing an increase of approximately 103,400 tons or around 40.34% increase as compared with approximately 256,300 tons for the same period in 2014.

#### LPG procured from overseas ("imported LPG")

Imported LPG made up of approximately 59.32% of the total LPG procurement, and was directly controlled and handled by the Group headquarters in Hong Kong: (1) approximately 524,600 tons of imported LPG were settled by letters of credit which were issued by international banks; (2) there were 5 suppliers, of which Shell supplied approximately 358,620 tons (approximately 68.36% of total); two national oil companies from the Middle East and Northern Europe supplied approximately 115,310 tons (approximately 21.98% of total); the remaining procurement of approximately 50,670 tons (approximately 9.66%) were supplied by two international LPG traders; (3) the goods were predominantly from the Middle East, reaching 474,000 tons and accounting for 90% of the imported LPG procured; the remaining goods of approximately 14,600 tons were purchased from Nigeria while approximately 36,000 tons were procured from LPG bonded warehouses in the Pearl River Delta. Out of the imported LPG of approximately 524,600 tons, deliveries of approximately 90,700 tons were conducted overseas; the other approximately 433,900 tons were first shipped to bonded LPG warehouses in Guangdong (including the dock warehouse of NewOcean's Gaolan Port located in Zhuhai, and the dock warehouses of other ports). Approximately 370,600 tons of approximatels.

#### *LPG* sourced from domestic markets ("domestic LPG")

Domestic LPG in the first half year of 2015 procured from domestic refineries or NG processing plants increased significantly to approximately 359,700 tons, representing a 40.34% increase as compared with approximately 256,300 tons for the same period in 2014. LPG transported by land into Guangdong from refineries in the north using tank wagons increased significantly in the first half of 2015. As prices were lower, we have increased procurement from this source. In addition, we also increased procurement of domestic LPG from Sinopec's, CNPC's and CNOOC's subsidiary refineries and LPG storages in Guangdong and neighboring provinces (such as Hunan, Hubei) to satisfy the extra needs of some of the industrial customers, bottled LPG customers and other bottling plants.

#### Sales

During the first half of 2015, western Guangdong was still the primary sales target for the Group's LPG business. Sales volume of the half-year reached approximately 884,300 tons, representing a slight increase of 8.73% as compared with approximately 813,300 tons for the same period in 2014.

Sales category	Sales volume first half of 2015	Sales volume first half of 2014	Increase/Decrease
Overseas customers	154,000 tons	175,300 tons	-21,300 tons
Industrial customers	385,000 tons	368,000 tons	+17,000 tons
Other terminals and bottling plants	111,500 tons	29,300 tons	+82,200 tons
Bottled LPG	123,000 tons	129,200 tons	-6,200 tons
Autogas refueling	110,800 tons	111,500 tons	-700 tons

*Overseas customers* – approximately 90,700 tons of the LPG sold to overseas customers were delivered overseas. This was a significant decrease of approximately 34.98% as compared to approximately 139,500 tons for the same period in 2014; the remaining LPG of approximately 63,300 tons were all re-exported through the Zhuhai dock bonded warehouse. This quantity compared to the re-exported quantity of approximately 35,800 tons for the same period in 2014 represented a remarkable increase of around 76.82%. Re-exported goods were mainly sold to the Philippines, Vietnam, Bangladesh, and Hong Kong; insignificant quantities were sold to Australia, Malaysia, and Guam. On the whole, sales to overseas customers in the first half of 2015 declined by approximately 21,300 tons, with reduction of approximately 12.15%.

Industrial customers - Sales to industrial customers in the first half year were approximately 385,000 tons, representing a slight increase of 4.62% as compared to approximately 368,000 tons for the same period in 2014. Industrial customers in the Guangdong province can be roughly classified into 3 categories: (1) those who used LPG to produce chemical products with usages similar to gasoline and diesel oil received the heaviest hit from the fall of crude oil prices as there was no profit margin in producing these products from LPG and many chose to suspend or delay production. As a wholesaler, the Group was unable to induce demand from these customers; (2) those who used LPG as a raw material to produce other types of chemical products, including ethylene, maleic anhydride, etc. The significant decline of LPG prices concurrently lowered their production costs and improved their operating profit. It was easier for wholesalers to close deals with these customers, resulting in increased sales and reasonable profits; (3) those who used LPG as a fuel in production. These included ceramic factories, glass factories, even other vehicle LPG filling operators, etc. These customers were not very sensitive to price changes and their demands were stable regardless of price increases or falls. It is noteworthy that some customers who had the intention to switch to LNG, which had become a less attractive option because of the declined prices of traditional energy product. These customers had chosen to postpone their plans to switch to NG, and its impacts on LPG and oil product demands were thus weakened.

*Other terminals and bottling plants* – Sales to other terminals and bottling plants in the first half of 2015 were approximately 111,500 tons, representing a significant gain of 280.55% as compared with approximately 29,300 ton sales for the same period in 2014. Sales in this category were entirely domestic LPG, and the majority of the customers used to directly sent tank wagons or vessels to the refineries or their subsidiary's terminal to pick up the goods. As such, we simply played the role as a trading merchant. In the first half of 2015, the situation changed slightly as the domestic trade market became extremely active due to downward price adjustments. In light of the lower prices, the Group increased procurement from the refineries in the Northern provinces (using tank wagons to transport to Guangdong) and resell for considerable profit.

*Bottled LPG* – bottled LPG sales in the first half of 2015 were approximately 123,000 tons, representing a slight decrease of 4.80% from approximately 129,200 tons for the same period in 2014. As fuel gas pipeline network coverage slowly increases, NG will undoubtedly bring pressure to sales of bottled LPG in some Guangdong cities. However, the significant downward adjustment of LPG prices also slowed down the customers from switching to pipeline NG, and therefore, our sales for bottled LPG only recorded a slight decrease. Nevertheless, bottled LPG business' profit margin was improved by a decrease in procurement costs, and the end result was a significant improvement of overall earnings. As regard to Hong Kong's bottled LPG business, the Group currently has increased the number of dealers to 28, and the problem of market resistance encountered last year was resolved in mid-year. Despite the fact that sales in the first half year fell short of expectation, the Group is hopeful that we will catch up in the second half to achieve satisfactory performance.

Autogas refueling – the Group continues to be the sole supplier of LPG for vehicular use to an associate company (in collaboration with China Petroleum & Chemical Corporation's Guangdong branch). Supply in the first half of 2015 was approximately 110,800 tons, representing approximately the same level as approximately 111,500 tons for the same period in 2014, falling short by a mere approximately 700 tons (or 0.63%). As far as we know, the Guangzhou's autogas refueling market is not exactly robust at the moment, and during the first half year, approximately 800 buses switched to LNG for fuel. While some taxis lost work hours due to the introduction of Uber, resulting in a temporary setback for vehicle-use LPG. Nevertheless, through strengthened communication with bus companies, focused promotion and concessions to taxi companies, and other such activities, Lianxin Energy Development Company Limited achieved remarkable success in retaining most of its businesses (with less than 1% decline in sales). Besides, as the Group owned its own terminal warehouse, it was able to import directly from the Middle East and fully enjoy the benefits of the downward adjustment of the international LPG prices. The actual profitability of the autogas refueling business was not affected by the problems in sales mentioned above.

#### **3.2** Oil Products Business

At the end of 2014, the Group acquired the entire equity interest of Success Pillar Limited. Prior to the acquisition, Success Pillar Limited held 51% equity rights of the Operation Company (the company developing marine bunkering in Hong Kong). The other 49% was held by the Group through a wholly owned subsidiary. After completion of the acquisition, the Operation Company changed from an associate company to a wholly owned subsidiary of the Group. Through this acquisition the Group was able to fully acquire the operational control of the marine bunkering business in Hong Kong, improve business chain of oil products, and allow the business to maintain and sustain growth momentum.

The Group completed the sale of approximately 784,000 tons of oil products in Hong Kong and in the Mainland in the first half of 2015, representing an increase of 50.25% as compared with approximately 521,800 tons in the same period in 2014, and sustaining the business growth momentum (by comparing first half of 2014 with first half of 2013, the growth was approximately 157.04%).

#### Hong Kong Marine Bunkering Business

#### Fuel oil procurement

In the first half of 2015, the Group procured a total of approximately 546,000 tons of fuel oil for use in Hong Kong's marine bunkering, of which fuel for marine use (commonly known as "black oil") was approximately 441,000 tons, representing an increase of 46.90% as compared with approximately 300,200 tons for the same period in 2014. Marine diesel (commonly known as "red oil") purchase was approximately 105,000 tons, representing an increase of 34.62% as compared with approximately 78,000 tons for the same period in 2014. During the first half of the year, most of the black oil (FO380CST) was purchased from a terminal with bonded warehouse located along the coast in the Pearl River Delta. A small portion of the black oil especially designated by customers (FO180CST or FO120CST), and all the red oil, were purchased from Hong Kong oil companies' oil terminals located on Tsing Yi Island.

#### Logistics

The Group uses primarily two 4,500-ton load capacity oil tankers to pick up black oil delivery from mainland bonded warehouses, transport the black oil to Hong Kong waters, and supply to the small oil delivery vessels operated by the Group. For deliveries of over 2,000 tons, the oil tanker can also berth alongside the vessel requiring fueling to directly deliver the fuel after returning to Hong Kong. As for red oil, we will dispatch smaller vessels to the oil terminals to pick up delivery and then hand over to the marine bunkering terminal located in Yaumatei waters, which in turn provides fuel filling service to the customer.

#### Sales

Black oil sales targets are such ocean-going vessels as merchant ships, container ships, oil tankers and bulk cargo carriers. Red oil sales target the various types of vessels operating in Hong Kong waters, including fishing vessels, pilot boats, ferries, engineering ships, pontoons, small cargo ships, cruise liners, etc. The oil bunkering volume in Hong Kong in the first half of 2015 was about 546,000 tons (including 441,000 tons of black oil and 105,000 tons of red oil), which was a 44.37% increase over the approximately 378,200 tons (including approximately 300,200 tons of black oil and approximately 78,000 tons of red oil) of the same period in 2014.

#### **Domestic Oil Products Business**

#### Procurement

In the first half of 2015, the Group procured a total of approximately 238,000 tons of all sorts of oil products, which include marine diesel, vehicular diesel, fuel oil and industrial heavy oil. Traditionally, only Sinopec, CNPC, Sinochem, and CNOOC had the potential and capability to supply petroleum, diesel and fuel oil in domestic markets. However, in recent years, many local refineries have joined the supply chain, while privately run oil storage facilities are gradually improved, the Group can now procure all sorts of oil products of various specifications through various channels, and can also make special arrangements according to customers' special requirements to help expand the scope of sales.

#### Logistics facilities

Construction of the 70,000 tons oil storage depots in Zhuhai's Gaolan Port is completed, and the oil storage has been put into operation. Until approval of the application to be a bonded warehouse, it will act as warehouse and wholesale center for the domestic petroleum business. On approval, the bonded portion will be used to store imported diesel for supply to Hong Kong to help further expand the Hong Kong marine and vehicular diesel markets and to reduce diesel procurement costs.

#### Sales

In the first half of 2015, total domestic sales of different oil products were approximately 238,000 tons, representing an increase of 65.74% as compared with approximately 143,600 tons for the same period in 2014. The significant increase was attributable to the Group's ability to use its own warehouse as base for stock up and shipments. In addition, the Group had expanded many wholesale channels during the period, including filling stations located west of the Pearl River, industrial customers and transportation companies. The Group is also prepared to implement a layout plan of end-users sales network jointly with Conch Group, which includes (1) setting up supply stations in Conch Group's Guangdong production base to supply fuel filling service to its transportation fleet; (2) setting up of marine bunkering stations in appropriate locations along river channels at the Pearl River Delta to supply marine diesel filling service to Conch Group transportation fleets and other vessels (including cargo vessels, engineering vessels and fishing vessels).

#### 3.3 NG Business

The NG business during the period was still in the process of end-users sales network construction. The Group continued to adhere to the strategy of driving development through end-users sales network by strengthening exchange and cooperation with end-users (including bus companies, logistics companies, transportation companies, and large scale production centers or network). In addition to Conch Group and Guangdong Sinopec, the Group has begun exploring various cooperation opportunities with other enterprises in areas including research and development in LNG technologies, construction of LNG filling stations for vehicles, LNG marine and land transportation, construction of LNG receiving stations, and the exploration of overseas NG sources. Although the current NG market in the PRC is not a thriving one, this will allow the Group more room and more time to fully establish the supply chain to ensure we will maintain long term competitiveness in the NG Business in the China market.

#### 4. Business Prospects

#### 4.1 LPG Business

With respect to the development of LPG Business, the Group's first consideration in exploring new markets will be profitability. Points of focus in the development plan include:

(1) The downward price adjustments of NG will extend the pipeline network investors' payback period and delay network construction. As NG's impacts on the LPG Business are relatively small, we may re-start LPG bottling plant acquisitions in Guangdong's second and third tier cities within a short period of time, utilizing the already complete logistics resources to penetrate the market in these cities;

- (2) As current price levels are favourable, we will further strengthen the cooperation with non-vehicular diesel type chemical product manufacturers to secure more long-term supply contracts so as to increase sales to industrial customers;
- (3) We will continue to put in more human resources to promote Hong Kong's bottled LPG business to acquire a larger market share, and we will continue to seek opportunity to enter Hong Kong's vehicular LPG fueling market, with an aim to operate the LPG filling business for vehicles in an innovative and safe business model;
- (4) We are in the process of studying ways to expand beyond the Guangdong province, and how to utilize Zhuhai as a distribution center to extend our LPG business model to neighboring developing countries. There is a strong possibility that we will invest in these neighboring countries to develop more emerging markets through the construction of LPG docks, warehouses, transportation and retail networks.

#### 4.2 Oil Products Business

Hong Kong's oil products business includes mainly marine bunkering, where the Group's competitive edge in the red oil market is already obvious. Solid foundation for this business has been laid, and it will not be long before the Group to achieve 60% share of the Hong Kong marine diesel market, and the red oil market will become the major profit source in Hong Kong's oil products business. Competition in the black oil market is ferocious, and we still need to further enhance the efficiency in logistics, improve service qualities, and continue to identify oil sources which are more stable and with lower procurement costs, in order to enhance our competitiveness in the black oil market for continued sales growth and profitability. At present we are considering the feasibility to extend our business to Singapore (the world' largest marine bunkering market). As our existing customers (mainly shipping companies) are operating international routes, we will be able to develop more long term and closer cooperation relations if we can supply to them the same fueling service in South East Asia and other major Chinese ports.

The domestic oil products business will continue to focus on developing the market of vehicle filling stations for vehicles, marine bunkering market, and oil products wholesale market within the province of Guangdong.

- (1) In all our cooperation with end-users in constructing NG filling stations for vehicles, we also request our partners to add petroleum filling stations in the projects, so that vehicles that have not been converted to NG consumption can immediately be our oil product customers. Apart from that, we are proactively seeking opportunities to acquire ready-to-operate filling stations to gradually establish a sizeable network;
- (2) Regarding the marine bunkering business, we will cooperate with Conch Group, and deploy a number of filling station points at sea along Pearl River, Beijiang River, and Xijiang River so as to provide exclusive fuel filling service to Conch's vessels (transporting cement and materials for cement production) that shuttle between the Guangdong and Guangxi provinces;
- (3) Regarding the oil products wholesale market, we will continue to improve the warehousing and distribution system in the Pearl River Delta region. We do not rule out the possibility of acquisition and merger to expedite the establishment of a complete sea and land transportation business chain of oil products.

#### 4.3 The NG Business

The NG Business is the Group's priority in development, with a view to maintain the Group's long term interests. We understand that current market environment is not ideal, but we will still be increasing input of human and other resources to secure premium geographical locations for the construction of NG filling stations for vehicles. The objective is to establish an effective filling stations network to bring long term and stable earnings to the Group. In addition to the cooperation with the Conch Group and Guangdong Sinopec, the projects currently handled by the Group include:

- (1) The Group is investing in Shunde to establish and operate one LNG filling station for vehicles by way of an operation under a lease arrangement. The project is currently in the process of construction and is expect to be complete by year-end.
- (2) Lianxin Energy Development Company Limited is developing on its own 4 stations in Guangzhou, one of which is under construction, and is expected to be complete by year-end; one has been approved and construction can be started immediately; 2 stations are in the process of seeking approvals.
- (3) Stations that the Group is developing on its own include one LNG filling station in Zhaoqing. Application procedures are complete, and the project is currently applying for permission to construct. Another project is the Guangzhou Xintang LNG filling station. The Development and Reform Commission has approved the initiation of this project, which is currently at the stage of plan approval.
- (4) The Group is cooperating with Zhuhai City Gas Pipe Co., Ltd. to form a JV company to seek land within Zhuhai to construct 3 L-CNG vehicle filling stations. The project is at the application stage;
- (5) The Group is cooperating with YATFAI Logistics Group (a cross border logistics company operating between Hong Kong and mainland China), and intends to build one LNG filling station in Dongguan. The project is currently at the stage of seeking an appropriate location for the project;
- (6) The Group is currently negotiating with a non-related party to acquire one project company which owns about 10 LNG filling stations currently at the stage of application for construction in Guangdong. The acquisition is at the stage of negotiation and the Group has not yet entered into any sale and purchase agreement.

### LIQUIDITY AND FINANCIAL REVIEW

At 30 June 2015, the net current assets of the Group amounted to approximately HK\$3,028,342,000 (31 December 2014: HK\$2,913,636,000) and the Group's bank balances and cash and pledged bank deposits was approximately HK\$4,000,676,000 (31 December 2014: HK\$5,261,063,000). At the reporting date, gearing ratio was 0.33:1 (31 December 2014: 0.44:1) which was calculated based on total net borrowings of approximately HK\$1,736,774,000 (31 December 2014: HK\$2,162,358,000) and total equity attributable to owners of the Company of approximately HK\$5,241,227,000 (31 December 2014: HK\$4,874,600,000).

#### HUMAN RESOURCES

As at 30 June 2015, the Group employed approximately 1,218 employees in Hong Kong, Macau and mainland China. The Group remunerated the employees based on their performance, experience and prevailing market practices.

#### PURCHASE, SALE AND REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the six months ended 30 June 2015.

#### AUDIT COMMITTEE

The audit committee, comprising two executive directors and all independent non-executive directors of the Company, has reviewed with the Company's external auditor the accounting principles and practices adopted by the Group and discussed internal controls and financial reporting matters with the directors, including a review of the unaudited condensed consolidated accounts for the six months ended 30 June 2015.

#### COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE

In the opinion of the directors, throughout the six months ended 30 June 2015 the Company has complied with the code provisions (the "CG Code") contained in the Code on Corporate Governance Practices and Corporate Governance Report as set out in Appendix 14 of the Listing Rules with the exception that the independent non-executive directors are not appointed for a specific term as provided in the Corporate Governance Code. Under the Bye-laws of the Company, independent non-executive directors of the Company shall retire by rotation and their appointment will be reviewed when they are due for re-election. In the opinion of the directors, this arrangement meets the same objectives as the CG Code.

# COMPLIANCE WITH THE MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 of the Listing Rules (the "Securities Transactions Code") as its own code of conduct regarding securities transactions. Having made specific enquiry of all directors, all directors of the Company have complied with the required standards as set out in the Securities Transactions Code during the six months ended 30 June 2015.

#### PUBLICATION OF RESULTS AND INTERIM REPORT

This result announcement is published on the Company's website at <u>http://www.newoceanhk.com</u> and the website of the Stock Exchange at <u>http://www.hkexnews.hk</u>. The 2015 Interim Report will be dispatched to shareholders in due course and will be published at the websites of the Company and the Stock Exchange at the same time.

By order of the Board Shum Siu Hung Chairman

Hong Kong, 13 August 2015

As at the date of this announcement, the Board of the Company comprises Mr. Shum Siu Hung, Mr. Shum Chun, Lawrence, Mr. Cen Ziniu, Mr. Chiu Sing Chung, Raymond, Mr. Siu Ka Fai, Brian and Mr. Wang Jian, being the executive directors, Mr. Cheung Kwan Hung, Anthony, Mr. Chan Yuk Wai, Benedict and Dr. Xu Mingshe, being the independent non-executive directors.