



HUTCHISON TELECOMMUNICATIONS INTERNATIONAL LIMITED

和記電訊國際有限公司

(incorporated in the Cayman Islands with limited liability)

(Stock Code: 2332)

Announcement

UNAUDITED KEY PERFORMANCE INDICATORS FOR THE FIRST QUARTER 2008

HIGHLIGHTS

- Customer base increased to over **10.0 million**
- Like-for-like customer growth **6.2%** quarter on quarter
- Profit attributable to equity holders of the Company for the quarter was HK\$310 million compared with a loss of HK\$236 million in the same period last year
- Strong growth of 3G customer base to **1.9 million**
- Indonesia network rollout proceeding as planned and showing good progress
- GSM conversion started in Vietnam

In the first quarter the Group's global customer base excluding Ghana and Vietnam increased 6.2% on a like-for-like basis to over 10 million. This reflected continued growth momentum particularly in Indonesia where the customer base increased 14.3% to approximately 2.3 million and 13% to approximately 1.3 million in Sri Lanka. The Group also saw continued growth in the 3G businesses where customers in Hong Kong and Israel recorded net additions of 66,000 and 120,000 respectively. At the end of the first quarter the Group has approximately 1,898,000 3G customers representing 18.9% of our total customer base.

On 18 March 2008 we announced the receipt of a new investment certificate from the People's Committee of Hanoi City allowing our Vietnam operations to convert from CDMA technology to GSM. In the lead up to network conversion we stopped new customer recruitment during the quarter and started customer migration on 22 April 2008.

In light of separate strategic development relating to Vietnam operations and the impending completion of the sale of our Ghana operations as previously announced, the key performance indicators of both operations for the first quarter and preceding quarters have not been included in this announcement.

The unaudited consolidated profit attributable to equity holders of the Company in the first quarter was HK\$310 million compared with a like-for-like loss of HK\$236 million in the same period last year. The profit was driven primarily by the performance of the operations in Israel as well as the continuing strength of the New Israeli Shekel to the Hong Kong dollar.

OPERATIONS REVIEW

Hong Kong and Macau

Our Hong Kong and Macau operations continued to perform well during the quarter with net additions of 88,000 customers, taking the blended customer base to over 2.5 million. Strong growth in the 3G segment accounted for the vast majority of net additions. The blended 3G customer base increased to 1,145,000 at the end of the first quarter, representing a 6.1% increase quarter on quarter.

The first quarter in 2008 included Chinese New Year as well as Easter which meant fewer business days in the quarter, whereas in 2007 Easter fell in the second quarter. Holiday periods typically generating lower traffic as reflected by the lower reported Minutes of Use ("MOU"). Largely due to this factor, MOU fell by 6.1% compared with last quarter. In turn this led to a reduction in the blended Average Revenue Per User ("ARPU") by a similar magnitude to HK\$149. Postpaid ARPU was HK\$208, a fall of 4.6% compared with last quarter but was 2.0% up year on year. This annual increase was weaker than expected due to lower MOU and higher promotional discounts. Nevertheless we saw more benefit to revenue and profitability growth through replacing handset subsidy costs with promotional discounts on SIM only sales.

Indonesia

In Indonesia, we continued our planned nationwide network rollout having extended coverage as well as improving our penetration and indoor coverage in major cities. We are on track to achieve the target of 6,000 base transmission sites by the end of 2008. This, together with the strategic moves we have taken over the past few months announced on 18 March 2008 with regard to the tower sale and tower leasing arrangements with other operators, leaves us well positioned to capture the growth potential in 2008.

Our Indonesian operations reported net customer additions of approximately 292,000 in the first quarter, or a 14.3% increase quarter on quarter, bringing the customer base to approximately 2,331,000. The first quarter is seasonally weaker in Indonesia, together with intensified competition the acceleration rate of customer growth therefore reduced during the quarter.

In the first quarter ARPU fell 6.7% to IDR 14,000. The decline was due partly to the distortion effect of heavily discounted on-net tariff which was adopted as our customer acquisition strategy in the previous quarters. In addition we saw an increase in the level of tariff competition in the first quarter which we responded to with increased promotional activity. Excluding promotional minutes gross ARPU was IDR 21,000. We have recently revised our pricing strategy to strike a better balance of the traffic mix and expect to see an improved ARPU resulted from these new tariff plans.

Average blended MOU increased 16.0% during the quarter to 181 minutes per month representing all inbound and outbound minutes of use whether paid or otherwise. Excluding promotional minutes, the outbound paid MOU was 64 minutes in the first quarter of 2008.



Israel

In the first quarter our Israeli operations Partner Communications Company Ltd. ("Partner") reported a customer base of 2,823,000, a 1.3% decrease compared with the fourth quarter last year. During the quarter we adopted a tightened prepaid customer recognition policy which resulted in around 61,000 prepaid customers being removed from the customer base. Under the new policy a customer is recognised when the first call is made, instead of upon SIM activation. Partner's postpaid customer base, mainly driven by strong growth in 3G customers, increased 1.9% quarterly to 2,108,000. In terms of the 3G segment, Partner registered net customer additions of 120,000 to 753,000, representing 36% of its total postpaid customer base. Excluding the prepaid customer de-recognition, on a like-for-like basis Partner's total customer base would have seen approximately 1% growth during the quarter.

MOU in the first quarter increased by 4.1% compared with last quarter but the positive impact was offset by the downward pricing effect which was caused by additional rebates offered as short term promotions. As a result, ARPU for the quarter decreased by 1.3% quarterly to NIS 155 but was 1.3% higher than the same quarter last year reflecting higher 3G contribution in the total customer base.

This quarter was the first quarter Israel introduced Mobile Number Portability. Whilst the impact has not been significant in financial terms it did have an impact on churn which increased to 1.7% per month for the quarter compared with 1.3% in the previous quarter.

Sri Lanka

Our Sri Lankan operations, Hutchison Telecommunications Lanka (Private) Limited, recorded approximately 148,000 net additions during the quarter, taking the customer base to approximately 1,289,000. This represented a net growth of 13.0% compared with 13.9% in the previous quarter.

Reduced customer usage resulting from economic conditions together with the impact of the Mobile Service Levy imposed in the fourth quarter last year was reflected during the quarter with a 9.3% decline in MOU. The market had responded through cutting tariffs aimed to stimulate customer usage but it was not sufficient to offset the damping economic effects. As a result ARPU fell 20.2% quarter on quarter to LKR 193.

Thailand

Our Thailand operations continued its customer growth momentum. At the end of the quarter it had more than 1 million users of which 62.2% are now prepaid. ARPU continued to trend downwards with blended ARPU down 2.9% in the quarter against a 1.3% decline in MOU. Market competition is still intense which led to a decrease in ARPU in both postpaid and prepaid segments by 0.6% and 4.8% respectively. Furthermore, uncertainty continues to affect the status of the interconnect regime in Thailand which will further hinder the development of the business unless an equitable settlement is reached in the near future.

FOK Kin-ning, Canning

Chairman

Hong Kong, 6 May 2008



Disclaimer:

NON-GAAP MEASURES

While non-GAAP (generally accepted accounting principles) measures such as EBITDA and LBITDA are often used by companies as an indicator of operating performance, they are not expressly permitted measures under International Financial Reporting Standards and may not be comparable to similarly titled measures for other companies. Accordingly, such non-GAAP measures should not be considered as an alternative to operating income as an indicator of the operating performance of the Group or as an alternative to cash flows from operating activities as a measure of liquidity. The use of non-GAAP measures is provided solely to enhance the overall understanding of the Group's current financial performance. Additionally because the Group has historically reported certain non-GAAP results to investors, the Group considers the inclusion of non-GAAP measures provides consistency in our financial reporting.

FORWARD-LOOKING STATEMENTS

This announcement contains forward-looking statements. Statements that are not historical facts, including statements about the Company's beliefs and expectations, are forward-looking statements. These statements are based on current plans, estimates and projections, and therefore you should not place undue reliance on them. Forward-looking statements speak only as of the date they are made, and the Company undertakes no obligation to update publicly any of them in light of new information or future events. Forward-looking statements involve inherent risks, uncertainties and assumptions. The Company cautions you that if these risks or uncertainties ever materialise or the assumptions prove incorrect, or if a number of important factors occur or do not occur, the Company's actual results may differ materially from those expressed or implied in any forward-looking statement. Additional information as to factors that may cause actual results to differ materially from the Company's forward-looking statements can be found in the Company's filings with the United States Securities and Exchange Commission.



Unaudited Key Performance Indicators for First Quarter 2008

Customer Base	Q1 2008 31 March 2008			Q4 2007 31 December 2007			Q3 2007 30 September 2007			Q2 2007 30 June 2007			Q1 2007 31 March 2007		
	Total ('000)	Postpaid ('000)	Prepaid ('000)	Total ('000)	Postpaid ('000)	Prepaid ('000)	Total ('000)	Postpaid ('000)	Prepaid ('000)	Total ('000)	Postpaid ('000)	Prepaid ('000)	Total ('000)	Postpaid ('000)	Prepaid ('000)
Hong Kong (Incl Macau)	2,515	1,698	817	2,427	1,671	756	2,290	1,629	661	2,239	1,590	649	2,199	1,557	642
Indonesia	2,331	4	2,327	2,039	3	2,036	1,627	2	1,625	-	-	-	-	-	-
Israel	2,823	2,108	715	2,860	2,068	792	2,796	2,004	792	2,733	1,952	781	2,703	1,920	783
Sri Lanka	1,289	-	1,289	1,141	-	1,141	1,002	-	1,002	819	-	819	685	-	685
Thailand	1,071	405	666	978	372	606	884	346	538	796	317	479	747	306	441
Total	10,029			9,445			8,599			6,587			6,334		

Notes:

- (1) A customer is defined as a Postpaid Customer or a Prepaid Customer who has a Subscriber Identity Module ("SIM") or Universal Subscriber Identity Module ("USIM") that has access to the network for any purpose, including voice, data or video services.
- (2) Postpaid Customers are defined as those whose mobile telecommunications service usage is paid in arrears upon receipt of the mobile telecommunications operator's invoice and who have not been temporarily or permanently suspended from service.
- (3) Prepaid Customers are defined as customers with prepaid SIM cards or prepaid USIM cards that have been activated but not been used up or expired at period end. A new prepaid customer is recognised upon making the first call or registration/activation.
- (4) All numbers quoted on the basis of the total customer base of the operation irrespective of the Company's ownership percentage.
- (5) All numbers quoted as at last day of the quarter.
- (6) The data for Hong Kong and Israel relate to both 2G and 3G services.
- (7) The data for Ghana and Vietnam is excluded.

ARPU	Market	Currency	Q1 2008 31 March 2008			Q4 2007 31 December 2007			Q3 2007 30 September 2007			Q2 2007 30 June 2007			Q1 2007 31 March 2007		
			Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid
	Hong Kong (Incl Macau)	HKD	149	208	24	161	218	28	162	216	29	160	214	27	152	204	27
	Indonesia	IDR ('000)	14	120	14	15	114	15	-	-	-	-	-	-	-	-	-
	Israel	NIS	155			157			165			157			153		
	Sri Lanka	LKR	193	-	193	242	-	242	287	-	287	311	-	311	337	-	337
	Thailand	THB	405	808	157	417	813	165	434	815	183	463	843	200	501	893	220

Notes:

- (1) The monthly Average Revenue Per User ("ARPU") is calculated as the total Service Revenues for the month divided by the simple average number of activated customers for the month. The monthly ARPU for the quarter represents the average of the monthly ARPU in the quarter.
- (2) Service Revenues are defined as the direct recurring service revenues plus roaming revenues.
- (3) The data for Hong Kong and Israel relate to both 2G and 3G services.
- (4) The data for Ghana and Vietnam is excluded.

MOU	Q1 2008 31 March 2008			Q4 2007 31 December 2007			Q3 2007 30 September 2007			Q2 2007 30 June 2007			Q1 2007 31 March 2007		
	Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid
Hong Kong (Incl Macau)	461	655	43	491	680	49	506	691	51	490	673	47	475	653	47
Indonesia	181	128	181	156	71	156	-	-	-	-	-	-	-	-	-
Israel	359			345			343			331			323		
Sri Lanka	78	-	78	86	-	86	100	-	100	113	-	113	123	-	123
Thailand	675	1,217	342	684	1,187	366	686	1,160	377	676	1,059	410	697	1,039	451

Notes:

- (1) The monthly Minutes of Use ("MOU") is calculated as the total minutes carried over the network (2G total airtime usage + 3G voice and video usage, including both inbound and outbound roaming) for the month divided by the simple average number of activated customers for the month. The monthly MOU for the quarter represents the average of the monthly MOU in the quarter.
- (2) The data for Hong Kong and Israel relate to both 2G and 3G services.
- (3) The data for Ghana and Vietnam is excluded.

Churn	Q1 2008 31 March 2008			Q4 2007 31 December 2007			Q3 2007 30 September 2007			Q2 2007 30 June 2007			Q1 2007 31 March 2007		
	Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid
Hong Kong (Incl Macau)	3.5%	1.8%	6.7%	3.3%	1.8%	6.2%	3.9%	1.8%	8.2%	3.7%	1.7%	7.7%	4.3%	1.7%	9.2%
Indonesia	17.6%	11.0%	17.6%	17.7%	16.3%	17.7%	-	-	-	-	-	-	-	-	-
Israel	1.7%			1.3%			1.1%			1.2%			1.5%		
Sri Lanka	2.9%	-	2.9%	2.4%	-	2.4%	2.2%	-	2.2%	2.8%	-	2.8%	2.5%	-	2.5%
Thailand	5.8%	2.7%	7.8%	5.2%	2.8%	6.8%	5.5%	3.4%	6.9%	6.5%	3.9%	8.2%	6.6%	4.2%	8.2%

Notes:

- (1) The monthly churn % is calculated as the average number of disconnections (net of reconnection and internal migration between networks) for the month divided by the simple average number of activated customers for the month. The monthly churn % for the quarter represents the average of the monthly churn rates in the quarter.
- (2) The data for Hong Kong and Israel relate to both 2G and 3G services.
- (3) The data for Ghana and Vietnam is excluded.

The Board wishes to remind Investors that the above key performance indicators are based on the Group's unaudited internal records. Investors are cautioned not to unduly rely on such data.

As at the date of this announcement, the Directors of the Company are:

Executive Directors:

Mr. LUI Dennis Pok Man

Mr. Tim PENNINGTON

Mr. CHAN Ting Yu

(also Alternate to Mr. Lui Dennis Pok Man)

Mr. WONG King Fai, Peter

Independent Non-executive Directors:

Mr. KWAN Kai Cheong

Mr. John W. STANTON

Mr. Kevin WESTLEY

Non-executive Directors:

Mr. FOK Kin-ning, Canning (Chairman)

Mrs. CHOW WOO Mo Fong, Susan

(also Alternate to Mr. Fok Kin-ning, Canning
and Mr. Frank John Sixt)

Mr. Frank John SIXT

Alternate Directors:

Mr. WOO Chiu Man, Cliff

(Alternate to Mr. Tim Pennington)

Mr. MA Lai Chee, Gerald

(Alternate to Mr. Wong King Fai, Peter)

By Order of the Board

Edith Shih

Company Secretary

Hong Kong, 6 May 2008

