



HUTCHISON TELECOMMUNICATIONS INTERNATIONAL LIMITED

和記電訊國際有限公司

(incorporated in the Cayman Islands with limited liability)

(Stock Code: 2332)

Announcement

UNAUDITED KEY PERFORMANCE INDICATORS FOR THE THIRD QUARTER 2007

HIGHLIGHTS

- Mobile customer base grew 32.7% quarter on quarter to **9.1 million**.
- Profit attributable to equity holders for the quarter was **HK\$146 million**.
- For the nine month period ended 30 September 2007 profit attributable to equity holders was **HK\$70,234 million**. Profit attributable to equity holders from continuing operations was HK\$203 million, compared to a loss of HK\$891 million in the nine months ended 30 September 2006.

CHAIRMAN'S STATEMENT

The Group continued to register strong growth momentum during the quarter. All our major operations reported solid progress with particularly strong results from Israel. Hong Kong continued to show the benefits of the 3G market leadership, and we further extended our 3G operations with the launch of 3G service in Macau in October 2007.

During the quarter, our operations in Indonesia continued the progress we saw in the early stage of operations. Its initial focus is firmly set on driving rapid network expansion and customer growth. As such we are satisfied by the progress reported during the quarter. However, the operations in Vietnam experienced a difficult market with an excess of promotional offers. Whilst we continued to expand our network in the quarter, additional uncertainty has emerged as a result of the market activities and regulatory factors.

In Thailand we signed a non-binding memorandum of understanding ("the Memorandum") with CAT Telecom Public Company Limited ("CAT") which is an important step in the future development of this business. Under the Memorandum the operations that offer network services in the 25 provinces around Bangkok will be merged with CAT's operations in the remaining 51 provinces to create a new nationwide network. The completion of this reorganisation, which remains subject to the execution of formal contracts and applicable government and regulatory approvals, is an important step in that our operations will then be able to offer nationwide service and to do so on a sound financial footing. To support this future reorganisation we have subsequently completed the repayment of the remaining external debt for the Thai operation.

OPERATIONS REVIEW

Indonesia

Activations for our Indonesian operations continued to stay at a high level with 1.19 million gross activations in the quarter. The base today is almost entirely prepaid with 99.8% net activations from prepaid customers. Whilst the Group continues to apply its existing churn policy to the recognition of prepaid customers, where a prepaid customer is recognized as discontinued 90 days after the end of the validity period if the SIM card has not been recharged, we may review this at the end of the year. Using this definition we recognized churn of 572,000 in the period which resulted in a closing customer base of approximately 1,627,000 compared to approximately 1,012,000 at the start of the period. The churn rate was in line with the market.

Due to early stage of operations we saw distortions in the KPI's for Average Revenue Per User ("ARPU") and Minutes of Use ("MOU"). During the quarter the customer base increased 60.8% quarter on quarter however the monthly growth rate was distorted with 33.3% growth in July falling to 7.3% in August and 12.4% in September as the impact of churn from activations in the first quarter took effect. By contrast the turnover grew 134.7% quarter on quarter. As a consequence the lag in revenue recognition relative to the customer growth distorted the ARPU on a reported basis. Based on our current activity levels the marginal ARPU of new prepaid activations is currently running at approximately IDR25,000.

During the quarter, our Indonesian operations continued to actively offer promotional on-net minutes as an acquisition driver. Blended MOU on a gross basis was 130 minutes, which includes both outbound and inbound minutes. Excluding promotional minutes, the MOU was 43 minutes.

During the quarter we continued to aggressively expand the network having extended coverage to the whole of Java, Bintan, Batam and launched services in Sumatra.

The Group reviewed its network expansion plans during the period and confirmed plans to expand more rapidly into Sumatra. We will also target expansion into Kalimantan and Sulawesi in 2008. In confirming guidance of HK\$4.0 billion for 2007 we expect capital expenditure for 2008 to be at the same level. Our expected total capital expenditure in Indonesia leading to 2010 is in the region of HK\$12 billion.

Vietnam

The Vietnamese market witnessed acute competition during the quarter with an excess of promotional offers overwhelming the market. HT Mobile was cautious in matching the sector's enthusiasm for free airtime and thus during the quarter we added approximately 38,800 gross activations. Using the Group's existing churn policy we recorded a closing customer base of approximately 185,000 at the end of the quarter with 94.1% from the prepaid segment. Although we saw the increase in the weighting of postpaid customer during the quarter this is not expected to be a long term trend.

Blended ARPU was VND46,000 in the quarter due to high level of promotional activities and carry-over offers from the launch period. This ARPU is therefore not necessarily reflective of the current level attainable on an ongoing basis with reduced bonus airtime offers. Current marginal blended ARPU is in the region of VND65,000.

Blended MOU on a gross basis was 115 minutes representing both inbound and outbound minutes including promotional minutes. Excluding promotional minutes the MOU was 35 minutes.

It has been widely reported in press reports that a new licence may be issued in the future. The market is already highly competitive with six mobile operators competing hence the emergence of a new operator may cause us to review our future investment plans in the country.

Hong Kong and Macau

During the quarter our Hong Kong and Macau mobile operations added approximately 51,000 net additions, mainly as 3G postpaid contracts, increasing the combined customer base to 2.3 million including approximately 264,000 in Macau. Despite high mobile penetration rates in both markets the operations continued to record year on year customer growth of almost 10%. We are making further progress on the quality of the base with postpaid customers now accounting for 71.1% of the combined base. This is primarily driven by the continued growth of the 3G customer base in Hong Kong, which at the end of the quarter had increased 9.1% to approximately 958,000, representing an estimated market share of over 50% providing a solid foundation for the healthy growth in data services demand and usage.

We continued to see postpaid ARPU strengthening. In Q3 postpaid ARPU was HK\$216, representing a 5.9% year on year increase. Voice and non-voice usage both contributed to the higher ARPU, in particular we saw postpaid MOU rise 2.7% in the quarter to 691 minutes.

Israel

During the quarter our Israeli operations, Partner Communications Company Ltd. ("Partner") recorded 63,000 net additions in its customer base with 82.5% from postpaid. The churn rate continued to be controlled at 1.1% per month during the quarter, which took the customer base up to approximately 2,796,000. The number of 3G customers grew 22.9% quarter on quarter and reached almost 488,000 at the end of the quarter, accounting for approximately 17.5% of the customer base.

Postpaid customers increased 2.6% to 2.0 million and represented approximately 71.7% of the customer base.

The blended ARPU was NIS165, an increase of 5.1% from NIS157 in the previous quarter reaffirming seasonal usage patterns. This is also in line with the ARPU for the same period last year despite the regulatory mandated changes in interconnection rates.

MOU continued to show progress during the quarter, recording a 3.6% increase to approximately 343 minutes.

Thailand

Hutchison CAT Wireless MultiMedia Ltd., our Thailand operations recorded customer growth of 11.1% quarter on quarter to approximately 884,000. Growth was mainly in the prepaid segment and so despite the good customer growth, it did not translate into a corresponding increase in turnover. The postpaid base remained at around 39.1% of the total customer base. Whilst we have a relatively high ratio of postpaid customers, we expect faster customer growth to come from the prepaid market in the future.



ARPU and Average Revenue Per Minute ("ARPM") were lower than that of the previous quarter because of competitive pricing schemes in the market. The prepaid ARPU for the quarter fell 8.5% to THB183 on lower usage while the postpaid ARPU fell 3.3% to THB815 reflecting an industry-wide trend.

We continue to make progress in stabilising both postpaid and prepaid churn. Postpaid churn was 3.4% in the quarter whilst prepaid churn was 6.9%.

Sri Lanka

Our Sri Lankan operations, Hutchison Telecommunications Lanka (Private) Limited ("HTLL"), made excellent progress in the quarter, passing the one million customer mark. HTLL reported net additions of 183,000 customers during the quarter, or a 22.3% quarter on quarter increase taking the total base to approximately 1,002,000 at the end of September. The customer base is more than double the level of a year ago and is continuing the momentum we have seen from the earlier part of the year.

During the quarter ARPU was LKR287, representing a 7.7% decline quarter on quarter. This was, however, driven by an 11.5% decline in MOU to 100 minutes per month rather than reduction in ARPM. The ARPM was 4.4% higher reversing a declining trend we saw in the previous three quarters.

Ghana

During the quarter our Ghanaian operations, Kasapa Telecom Limited, reported accelerated net customer additions of 34,000 or a 14.3% quarter on quarter increase, bringing the customer base to approximately 271,000. Growth from mobile accounted for 80.9% of the net additions taking the mobile customer base to 248,000, whilst the fixed wireless product "home work" added 6,500 during the quarter taking the customer base to 23,000.

ARPU was GHC79,000 which was 2.6% up quarter on quarter reflecting the results of a string of promotions in connection with better handset choices and tariff offers.

Outlook

We continued to see good performance from our core businesses in the third quarter of 2007. Indonesia continues to track our expectations however we are seeing slower progress in Vietnam.

Following our annual review we are planning capital expenditure of approximately HK\$7.0 billion in 2008. The majority of the capital expenditure will be focused on the developing businesses of Indonesia, Vietnam and Sri Lanka which will account for approximately two thirds of the total capital expenditure in 2008.

FOK Kin-ning, Canning

Chairman

Hong Kong, 15 November 2007

Disclaimer:**NON-GAAP MEASURES**

While non-GAAP (generally accepted accounting principles) measures such as EBITDA and LBITDA are often used by companies as an indicator of operating performance, they are not expressly permitted measures under GAAP in Hong Kong and may not be comparable to similarly titled measures for other companies. Accordingly, such non-GAAP measures should not be considered as an alternative to operating income as an indicator of the operating performance of the Group or as an alternative to cash flows from operating activities as a measure of liquidity. The use of non-GAAP measures is provided solely to enhance the overall understanding of the Group's current financial performance. Additionally because the Group has historically reported certain non-GAAP results to investors, the Group considers the inclusion of non-GAAP measures provides consistency in our financial reporting.

FORWARD-LOOKING STATEMENTS

This announcement contains forward-looking statements. Statements that are not historical facts, including statements about the Company's beliefs and expectations, are forward-looking statements. These statements are based on current plans, estimates and projections, and therefore you should not place undue reliance on them. Forward-looking statements speak only as of the date they are made, and the Company undertakes no obligation to update publicly any of them in light of new information or future events. Forward-looking statements involve inherent risks, uncertainties and assumptions. The Company cautions you that if these risks or uncertainties ever materialise or the assumptions prove incorrect, or if a number of important factors occur or do not occur, the Company's actual results may differ materially from those expressed or implied in any forward-looking statement. Additional information as to factors that may cause actual results to differ materially from the Company's forward-looking statements can be found in the Company's filings with the United States Securities and Exchange Commission.



Unaudited Key Performance Indicators for Third Quarter 2007

Customer Base	Q3 2007 30 September 2007			Q2 2007 30 June 2007			Q1 2007 31 March 2007			Q4 2006 31 December 2006			Q3 2006 30 September 2006		
	Total ('000)	Postpaid ('000)	Prepaid ('000)	Total ('000)	Postpaid ('000)	Prepaid ('000)	Total ('000)	Postpaid ('000)	Prepaid ('000)	Total ('000)	Postpaid ('000)	Prepaid ('000)	Total ('000)	Postpaid ('000)	Prepaid ('000)
Hong Kong (Incl Macau)	2,290	1,629	661	2,239	1,590	649	2,199	1,557	642	2,139	1,513	626	2,088	1,475	613
Israel	2,796	2,004	792	2,733	1,952	781	2,703	1,920	783	2,669	1,888	781	2,626	1,854	772
Thailand	884	346	538	796	317	479	747	306	441	728	311	417	737	318	419
Sri Lanka	1,002	-	1,002	819	-	819	685	-	685	559	-	559	488	-	488
Ghana	271	-	271	237	-	237	218	-	218	200	-	200	173	-	173
Vietnam	185	11	174	-	-	-	-	-	-	-	-	-	-	-	-
Indonesia	1,627	2	1,625	-	-	-	-	-	-	-	-	-	-	-	-
Total	9,055			6,824			6,552			6,295			6,112		

Notes:

- (1) A customer is defined as a Postpaid Customer or a Prepaid Customer who has a Subscriber Identity Module ("SIM") or Universal Subscriber Identity Module ("USIM") that has access to the network for any purpose, including voice, data or video services.
- (2) Postpaid Customers are defined as those whose mobile telecommunications service usage is paid in arrears upon receipt of the mobile telecommunications operator's invoice and who have not been temporarily or permanently suspended from service.
- (3) Prepaid Customers are defined as customers with prepaid SIM cards or prepaid USIM cards that have been activated but not been used up or expired at period end. A new prepaid customer is recognised upon making the first call or registration/activation.
- (4) All numbers quoted on the basis of the total customer base of the operation irrespective of the Company's ownership percentage.
- (5) All numbers quoted as at last day of the quarter.
- (6) The data for Hong Kong and Israel relate to both 2G and 3G services.

ARPU ¹	Country	Currency	Q3 2007 30 September 2007			Q2 2007 30 June 2007			Q1 2007 31 March 2007			Q4 2006 31 December 2006			Q3 2006 30 September 2006		
			Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid
	Hong Kong (Incl Macau)	HKD	162	216	29	160	214	27	152	204	27	156	208	29	151	204	28
	Israel	NIS	165			157			153			159			164		
	Thailand	THB	434	815	183	463	843	200	501	893	220	538	913	252	545	923	251
	Sri Lanka	LKR	287	-	287	311	-	311	337	-	337	341	-	341	373	-	373
	Ghana	GHC ('000)	79	-	79	77	-	77	83	-	83	92	-	92	92	-	92

Notes:

- (1) The monthly Average Revenue Per User ("ARPU") is calculated as the total Service Revenues for the month divided by the simple average number of activated customers for the month. The monthly ARPU for the quarter represents the average of the monthly ARPU in the quarter.
- (2) Service Revenues are defined as the direct recurring service revenues plus roaming revenues.
- (3) The data for Hong Kong and Israel relate to both 2G and 3G services.

MOU ¹	Country	Q3 2007 30 September 2007			Q2 2007 30 June 2007			Q1 2007 31 March 2007			Q4 2006 31 December 2006			Q3 2006 30 September 2006		
		Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid
	Hong Kong (Incl Macau)	506	691	51	490	673	47	475	653	47	489	671	49	474	659	48
	Israel	343			331			323			316			322		
	Thailand	686	1,160	377	676	1,059	410	697	1,039	451	754	1,050	530	731	973	543
	Sri Lanka	100	-	100	113	-	113	123	-	123	120	-	120	123	-	123
	Ghana	108	-	108	107	-	107	104	-	104	111	-	111	113	-	113

Notes:

- (1) The monthly Minutes of Use ("MOU") is calculated as the total minutes carried over the network (2G total airtime usage + 3G voice and video usage, including both inbound and outbound roaming) for the month divided by the simple average number of activated customers for the month. The monthly MOU for the quarter represents the average of the monthly MOU in the quarter.
- (2) The data for Hong Kong and Israel relate to both 2G and 3G services.

Churn ¹	Country	Q3 2007 30 September 2007			Q2 2007 30 June 2007			Q1 2007 31 March 2007			Q4 2006 31 December 2006			Q3 2006 30 September 2006		
		Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid	Blended	Postpaid	Prepaid
	Hong Kong (Incl Macau)	3.9%	1.8%	8.2%	3.7%	1.7%	7.7%	4.3%	1.7%	9.2%	4.7%	1.8%	10.1%	4.0%	1.8%	7.8%
	Israel	1.1%			1.2%			1.5%			1.3%			1.2%		
	Thailand	5.5%	3.4%	6.9%	6.5%	3.9%	8.2%	6.6%	4.2%	8.2%	7.0%	4.5%	9.0%	6.8%	4.9%	8.4%
	Sri Lanka	2.2%	-	2.2%	2.8%	-	2.8%	2.5%	-	2.5%	2.3%	-	2.3%	2.2%	-	2.2%
	Ghana	2.9%	-	2.9%	3.0%	-	3.0%	2.1%	-	2.1%	2.4%	-	2.4%	2.0%	-	2.0%

Notes:

- (1) The monthly churn % is calculated as the average number of disconnections (net of reconnection and internal migration between networks) for the month divided by the simple average number of activated customers for the month. The monthly churn % for the quarter represents the average of the monthly churn rates in the quarter.
- (2) The data for Hong Kong and Israel relate to both 2G and 3G services.

The Board wishes to remind investors that the above key performance indicators are based on the Group's unaudited internal records. Investors are cautioned not to unduly rely on such data.

As at the date of this announcement, the Directors of the Company are:

Executive Directors:

Mr. Dennis Pok Man LUI
Mr. Tim PENNINGTON

Non-executive Directors:

Mr. FOK Kin-ning, Canning (*Chairman*)
Mr. Frank John SIXT
Mr. Michael John O'CONNOR
Mr. Aldo MAREUSE

Independent Non-executive Directors:

Mr. KWAN Kai Cheong
Mr. John W. STANTON
Mr. Kevin WESTLEY

Alternate Directors:

Mrs. CHOW WOO Mo Fong, Susan
(*Alternate to Mr. Fok Kin-ning, Canning
and Mr. Frank John Sixt*)
Mr. Amr EL-BAYOUMI
(*Alternate to Mr. Michael John O'Connor*)
Mr. Ragy SOLIMAN
(*Alternate to Mr. Aldo Mareuse*)
Mr. CHAN Ting Yu
(*Alternate to Mr. Dennis Pok Man Lui*)
Mr. WOO Chiu Man, Cliff
(*Alternate to Mr. Tim Pennington*)

By Order of the Board

Edith Shih

Company Secretary

Hong Kong, 15 November 2007

