

GROUP PROFILE

Guoco Group Limited (“Guoco”) (Stock Code: 53), listed on The Stock Exchange of Hong Kong Limited, is an investment holding and investment management company with the vision of achieving long term sustainable returns for its shareholders and creating prime capital value.

Guoco’s operating subsidiary companies and investment activities are principally located in Hong Kong, China, Singapore, Malaysia, Vietnam and the United Kingdom. Guoco has four core businesses, namely, Principal Investment; Property Development and Investment; Hospitality and Leisure Business; and Financial Services.



PRINCIPAL INVESTMENT

Our Principal Investment business has been built up into a core business of the Group with a team of well-trained and experienced investment professionals covering equity and direct investments as well as treasury operations. Committed to its mission to generate attractive risk weighted returns and capital value for the Group, the team is supported by up-to-date information systems and technological infrastructure as well as solid risk management processes and control mechanism. Ongoing resources are allocated to enhance our investment infrastructure to cater for the business needs.

Our investment team focuses on long-term cycle trends and related investment opportunities and actively looks for under-valued counters that offer attractive recovery potential.

Our treasury team focuses on global economic conditions, forex and interest rate trends, and strategic trading ideas. It also manages major financial exposures of the Group and hedging proposals to manage the Group’s liquid assets.

Guoco’s Board Investment Committee, chaired by Mr. Kwek Leng Hai (Guoco’s Executive Chairman), has the overall responsibility to oversee the principal investment activities of the Group and guide the process governing the Group’s core investment and treasury operations.



PROPERTY DEVELOPMENT AND INVESTMENT

GuocoLand Limited (“GuocoLand”), a public company listed on the Main Board of Singapore Exchange (the “SGX”) since 1978, is a premier property company with operations in the geographical markets of Singapore, China, Malaysia and Vietnam. In 2017, GuocoLand marked its expansion beyond Asia into the new markets of the United Kingdom and Australia through a strategic partnership with Eco World Development Group Berhad in Eco World International Berhad. Headquartered in Singapore, GuocoLand is focused on achieving scalability, sustainability and growth in its core markets through its property development, property investment, hotel operations and property management businesses. Being an award-winning developer whose developments are distinguished by quality, innovative designs and concepts, GuocoLand’s portfolio comprises residential, hospitality, commercial, retail, mixed-use and integrated developments spanning across the region.

In Singapore, GuocoLand has successfully developed 34 residential projects yielding more than 9,400 apartments and homes over the last 27 years. Widely-recognised for its eco-friendly award winning developments, GuocoLand has received the Singapore Building and Construction Authority Green Mark Awards and the LEED (Leadership in Energy and Environmental Design) Precertification for various projects.

GuocoLand has been active in China since 1994. As an established property developer in China, it has developed a sizeable portfolio of properties in the major cities of Beijing, Shanghai, Nanjing and Tianjin. Its portfolio ranges from single component developments to signature large-scale integrated developments which comprise residential, commercial, retail and hospitality assets in prime locations close to, or even integrated with transportation hubs.

In Malaysia, GuocoLand has an established presence, engaging in property development and investment activities as well as hotel and resort holding through its 65% subsidiary, GuocoLand (Malaysia) Berhad (“GLM”). GLM is listed on the Main Market of Bursa Malaysia Securities Berhad (“Bursa Securities”). Its portfolio includes the integrated mixed-use development Damansara City, prime office and residential properties in Kuala Lumpur and Greater Kuala Lumpur as well as master planned townships. GLM is also active in property investment through its 21.7% interest in Tower REIT which is listed on Bursa Securities. Tower REIT has Menara HLA and HP Towers in its portfolio of office buildings and is managed by GLM REIT Management Sdn Bhd, a wholly-owned subsidiary of GLM.

In Vietnam, GuocoLand is developing The Canary, a mixed-use development in Binh Duong Province situated 20 kilometres from Ho Chi Minh City, through its subsidiary, GuocoLand Vietnam (S) Pte Ltd.



HOSPITALITY AND LEISURE BUSINESS

GL Limited (“GL”), the Group’s Hospitality subsidiary, is a public company listed on the Main Board of the SGX. GL’s hospitality business is operated out of GLH Hotels Limited (“GLH”) in the United Kingdom.

GLH is the largest owner-operator hotel company in London with 15 hotels in top London locations. It owns and operates 11 hotels under three owned brands – Amba Hotels, every Hotels, Thistle Hotels, and four luxury London hotels with individual branding – The Grosvenor Hotel, The Royal Horseguards, The Tower Hotel and The Cumberland.

In addition to its hospitality business, GL owns The Clermont Club, a prestigious gaming club in Mayfair, London, as well as real estate in Hawaii and rights to royalties from the production of oil and natural gas in Australia’s Bass Strait.

The Rank Group Plc (“Rank”) is a leading European gaming company, headquartered in Great Britain and listed on the London Stock Exchange.

Rank’s businesses comprise three established gaming-based entertainment operations in Great Britain, Spain and Belgium. They are: Mecca – a leading bingo operator in Great Britain with 85 clubs and a digital business offering both online and mobile bingo; Grosvenor Casinos – the leading casino operator with 54 casinos in Great Britain along with two other casinos in Belgium and an online and mobile casino business; and Enracha – an operator of nine premium bingo clubs in Spain.



FINANCIAL SERVICES

Hong Leong Financial Group Berhad (“HLFG”), an associated company of the Group, is an integrated financial services group listed on the Main Market of Bursa Securities. HLFG’s commercial banking subsidiary is Hong Leong Bank Berhad (“HLB”) which is also listed on the Main Market of Bursa Securities. HLB Group currently has over 290 branches in Malaysia with overseas branches in Singapore and Hong Kong, and wholly owned subsidiaries in Vietnam and Cambodia, providing comprehensive services in personal financial services, treasury, corporate and commercial banking. HLB also has a presence in China via an interest of 19.99% in the Bank of Chengdu Co., Ltd. (“BOCD”) and 49% in Sichuan Jincheng Consumer Finance Limited Liability Company, a joint venture company between BOCD and HLB.

HLB’s Islamic banking subsidiary, namely Hong Leong Islamic Bank Berhad (“HLISB”), offers its customers a wide range of innovative solutions which amongst others include structured finance, business and corporate banking, personal financial services, Islamic global markets and wealth management. In addition to these, HLISB also pursues the development of its own business niche in payment and transactional solutions and Islamic Capital Markets.

HLFG Group’s insurance interests are made up of a 70% interest in Hong Leong Assurance Berhad which provides life insurance services in Malaysia, a 30% interest in MSIG Insurance (Malaysia) Berhad which provides general insurance services in Malaysia, a 100% interest in Hong Leong Insurance (Asia) Limited which provides general insurance business in Hong Kong, a 65% interest in Hong Leong MSIG Takaful Berhad focusing on Takaful insurance and a 100% interest in HL Assurance Pte. Ltd. which provides general insurance business in Singapore.

HLFG’s other financial services interests are held through Hong Leong Capital Berhad (“HLCB”) which is listed on the Main Market of Bursa Securities. HLCB has two main subsidiaries namely, Hong Leong Investment Bank Berhad (“HLIB”) and Hong Leong Asset Management Bhd (“HLAM”). HLIB is involved in investment banking, stockbroking business, futures broking and related financial services, while HLAM’s main businesses are unit trust management, fund management and sale of unit trusts.

As at 30 June 2017, the HLFG Group employs over 10,200 employees to deliver quality and competitive financial products and services to customers in Malaysia, Singapore, Hong Kong, Vietnam, Cambodia and China.