



Share Information

Stock Code:
03900.HK

Share Price:
HK\$9.56*

52-week Share Price:
**HK\$6.06 -
HK\$11.30**

Shares Outstanding:
2,165M

Market Cap:
HK\$20,701M*

FYE: 31 Dec

* As at 6 November 2017

Pre-sales Overview

In October 2017, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 10 new projects in whole or in phases, with a total saleable area of approximately 130,000 sqm.

Greentown Group sold 2,891 units with a saleable area of approximately 400,000 sqm in October 2017. Monthly sales* reached approximately RMB11.4 billion, with an approximate average selling price of RMB28,388 per sqm. From January to October 2017, Greentown Group recorded contracted sales of approximately RMB81.9 billion involving a saleable area of 3,420,000 sqm, of which approximately RMB42.7 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 31 October 2017, in addition to contracted sales, Greentown Group recorded subscription sales of RMB1.6 billion, of which approximately RMB0.8 billion was attributable to the Group.



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In addition, in October 2017, the total saleable area of the properties sold pursuant to the projects under the project management business of Greentown Group with the “Greentown” brand name (non-investment projects, referred to as “projects under project management”) achieved approximately 240,000 sqm, with a total contracted amount of approximately RMB3.0 billion. From January to October 2017, the total contracted sales of the projects under project management reached approximately RMB25.1 billion, with a total saleable area of approximately 2,240,000 sqm.

Taking into account all of the above, for the ten months ended 31 October 2017, Greentown Group recorded total contracted sales of approximately RMB107.0 billion, involving a total saleable area of approximately 5,660,000 sqm.

* *Monthly sales included contracted sales and subscription sales of the month.*

** *All figures in this newsletter are unaudited.*

IR Contact

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