



Share Information

Stock Code:
03900.HK

Share Price:
HK\$9.54*

52-week Share Price:
**HK\$6.06 -
HK\$11.30**

Shares Outstanding:
2,165M

Market Cap:
HK\$20,656M*

FYE: 31 Dec

* As at 9 October 2017

Pre-sales Overview

In September 2017, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 10 new projects in whole or in phases, with a total saleable area of approximately 300,000 sqm.

Greentown Group sold 3,391 units with a saleable area of approximately 450,000 sqm in September 2017. Monthly sales* reached approximately RMB11.9 billion, with an approximate average selling price of RMB26,770 per sqm. From January to September 2017, Greentown Group recorded contracted sales of approximately RMB70.9 billion involving a saleable area of 3,030,000 sqm, of which approximately RMB37.5 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 30 September 2017, in addition to contracted sales, Greentown Group recorded subscription sales of RMB1.2 billion, of which approximately RMB0.7 billion was attributable to the Group.



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In addition, in September 2017, the total saleable area of the properties sold pursuant to the projects under the project management business of Greentown Group with the “Greentown” brand name (non-investment projects, referred to as “projects under project management”) achieved approximately 170,000 sqm, with a total contracted amount of approximately RMB2.2 billion. From January to September 2017, the total contracted sales of the projects under project management reached approximately RMB22.1 billion, with a total saleable area of approximately 2,000,000 sqm.

Taking into account all of the above, for the nine months ended 30 September 2017, Greentown Group recorded total contracted sales of approximately RMB93.0 billion, involving a total saleable area of approximately 5,030,000 sqm.

* *Monthly sales included contracted sales and subscription sales of the month.*

** *All figures in this newsletter are unaudited.*

IR Contact

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