



Share Information

Stock Code:
03900.HK

Share Price:
HK\$10.22*

52-week Share Price:
**HK\$5.55 -
HK\$10.74**

Shares Outstanding:
2,164M

Market Cap:
HK\$22,119M*

FYE: 31 Dec

* As at 3 August 2017

Pre-sales Overview

In July 2017, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 9 new projects in whole or in phases, with a total saleable area of approximately 130,000 sqm.

Greentown Group sold 2,715 units with a saleable area of approximately 330,000 sqm in July 2017. Monthly sales* reached approximately RMB8.8 billion, with an approximate average selling price of RMB27,218 per sqm. From January to July 2017, Greentown Group recorded contracted sales of approximately RMB52.7 billion involving a saleable area of 2,370,000 sqm, of which approximately RMB28.4 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 31 July 2017, in addition to contracted sales, Greentown Group recorded subscription sales of RMB1.7 billion, of which approximately RMB1.1 billion was attributable to the Group.



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In addition, in July 2017, the total saleable area of the properties sold pursuant to the projects under the project management business of Greentown Group with the “Greentown” brand name (non-investment projects, referred to as “projects under project management”) achieved approximately 220,000 sqm, with a total contracted amount of approximately RMB2.5 billion. From January to July 2017, the total contracted sales of the projects under project management reached approximately RMB17.8 billion, with a total saleable area of approximately 1,630,000 sqm.

Taking into account all of the above, for the seven months ended 31 July 2017, Greentown Group recorded total contracted sales of approximately RMB70.5 billion, involving a total saleable area of approximately 4,000,000 sqm.

* *Monthly sales included contracted sales and subscription sales of the month.*

** *All figures in this newsletter are unaudited.*

IR Contact

Mr. Simon Fung
Chief Financial Officer
Tel: +852 2523 3138
Fax: +852 2523 6608
Email: simonfung@chinagreentown.com

Ms. Sherry Xu
Investor Relations
Tel: + 86 571 8790 2207
Fax: + 86 571 8790 1717
Email: sherry@chinagreentown.com