



**FIRST PACIFIC COMPANY LIMITED**  
**第一太平有限公司**

*(Incorporated with limited liability under the laws of Bermuda)*

## Press Release

**Wednesday, 8 November 2017**

**MPIC 9M 2017 core net income up 22% to record ₱11.3 bln;  
Earnings fueled by increased investment growth**

The attached press release was released today in Manila by Metro Pacific Investments Corporation (“MPIC”), in which First Pacific Group holds an economic interest of approximately 42.0%.

MPIC is a Philippine-listed investment management and holding company focused on infrastructure development.

Further information on MPIC can be found at [www.mpic.com.ph](http://www.mpic.com.ph)

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## PRESSRELEASE

### **9M 2017 Core Net Income Up 22% to Record ₱11.3 Bln** *Earnings fueled by increased investment growth*

- **9M 2017 Core Net Income up 22% to ₱11.3 Bln from ₱9.3 Bln in 9M 2016**
- **Reported Net Income attributable to shareholders up 17% to ₱11.1 Bln**
- **System wide revenues including MERALCO up 11% to ₱280.3 Bln**
- **Fully Diluted Core Net Income per share up 14% to 35.90 centavos**
- **MPIC Parent gearing ratio of 23.8% vs. 26.4% at year end**
- **MERALCO Core Net Income ₱15.4 Bln, Core EBITDA ₱26.3 Bln**
- **Global Power Core Net Income ₱2.1 Bln, Core EBITDA ₱7.0 Bln**
- **Tollways Core Net Income ₱3.0 Bln, Core EBITDA ₱6.3 Bln**
- **Maynilad Water Core Net Income ₱5.6 Bln, Core EBITDA ₱10.8 Bln**
- **Hospital Group Core Net Income ₱1.5 Bln, Core EBITDA ₱3.6 Bln**
- **Light Rail, Logistics and Other businesses contributed ₱173 Mln**
- **MPIC Group wide CAPEX for 9M2017 amounted to ₱49.6 Bln including ₱25.3 Bln invested in acquisitions**

MANILA, Philippines, 8<sup>th</sup> November 2017 – Metro Pacific Investments Corporation (“MPIC” or the “Company”) (PSE: MPI) today reported a 22% rise in consolidated Core Net Income to ₱11.3 billion for the nine (9) months ended 30<sup>th</sup> September 2017 from ₱9.3 billion in the same period last year on the strength of its expanded presence in the power industry.

Core Net Income was lifted by: (i) an expanded power portfolio through increased investment in Beacon Electric Asset Holdings Inc. (“Beacon Electric”); (ii) robust traffic growth on all roads held by Metro Pacific Tollways Corporation (“MPTC”); and (iii) continuing growth in the Hospital Group.

In terms of contribution to the Company’s net operating income: Power (distribution and generation) accounted for ₱7.6 billion or 54% of the aggregate contribution; Tollroads contributed ₱3.0 billion or 21% of the total; Water (distribution, production and sewerage treatment) contributed ₱2.8 billion or 20% of the total; the Hospital Group provided ₱518 million or 4% of the total; and the Rail, Logistics and Systems Group delivered ₱173 million or 1% of the total.

Consolidated Reported Net Income attributable to owners of the parent company rose 17% to ₱11.1 billion in the first nine months of 2017 from ₱9.5 billion in the year-earlier period. Non-recurring expense amounted to ₱202 million and was largely made up of refinancing expenses, project expenses and a separation expense as a result of Maynilad’s redundancy program, largely offset by a realized gain on sale of shares in MERALCO.

Jose Ma. K. Lim, MPIC President and CEO said, “Our earnings growth reflects our increased investment in the power sector together with strong volume growth at our tollroads and hospitals businesses.”

The good news continued: “I believe we are getting close to resolution with the Government of at least some of the tariff issues that have held back growth in earnings in recent years,” he said.

“The government recognizes and values the extensive capital expenditures and service improvements we have made over many years and it respects the validity of our contracts,” Lim said. “We are working through the practicalities of long-delayed but achievable price increases while being fair to tax payers. We are jointly determined to prevent a repetition of these issues building up again in the future.”

## **Operational Review**

### **POWER:**

In June 2017, MPIC further deepened its participation in the Philippine power sector as it acquired the remaining 25% ownership in Beacon Electric at an aggregate purchase price of ₱21.8 billion. Following this and related transactions, MPIC’s economic interest in MERALCO is 45.5% and in Global Business Power Corporation (“Global Power”) is 62.4%.

MPIC’s power business contributed ₱7.6 billion in the first nine months of 2017, an increase of 33% driven by the various step-up investments in MERALCO and Global Power.

MPIC is continuing its development of power-related services and investments in the Philippines with its combination of distribution, generation and retail electricity sales across Luzon, the Visayas and soon in Mindanao.

On 27<sup>th</sup> March 2017, an MPIC led consortium including Covanta Energy, LLC and Macquarie Group, Ltd. was granted Original Proponent Status by the Quezon City Government for a 42 MW energy from waste project. Work is now ongoing toward concession framing which we hope to formalize by the end of the year.

In June 2017, MPIC and Global Power announced that Global Power had entered into an agreement with Alsons Consolidated Resources, Inc. (“ACR”) to acquire 50% of ACR’s coal-generation portfolio holding company in Mindanao, subject to fulfilment of certain conditions. This investment was cleared by the Philippine Competition Commission on 25<sup>th</sup> September 2017 and is now in the final stages of closing.

Through its portfolio companies MPIC is committed to the provision of long-term and effective power generation throughout the Philippines. Coal, even with the clean coal technologies we are committed to, may not be popular with certain segments of society but remains for the time being the most efficient way to supply the essential base load to provide stable power to homes and business throughout the country. MPIC is also committed to seeking increased investment in renewable energy compatible with the demand profile of the Philippines.

## **MERALCO**

MERALCO’s Core Net Income for the first nine months of 2017 grew by 3% to ₱15.4 billion. Distribution revenues rose by 4% in line with volume growth on flat tariffs which combined with an improved result from associated companies to increase Core Income by 3% to ₱15.4 billion for the period

The 4% increase in energy sales was noted across all customer classes which all grew by 4%. Residential growth was driven by the increasing number of condominiums, apartments and government housing. Commercial sector grew on continued expansion of the Business Process Outsourcing and Gaming Operators while the Industrial sector was anchored on the robust performance of the semiconductor, food and beverage, and basic metal industries.

Total revenues rose 10% to ₱214.4 billion due to increased energy sales and higher pass-through generation charges driven by sharply higher fuel prices caused by a scheduled maintenance shutdown of the Malampaya gas facilities, increased price of coal and oil and the depreciation of the Philippine Peso against the U.S. dollar.

MERALCO spent ₱8.1 billion on capital expenditures in the first nine months of 2017 to address critical loading of existing facilities and to accommodate growth in demand and customer connections. MERALCO surpassed the previous year’s operating performance for system loss, achieving a record best of 6.1% at the end of September 2017, 2.4 percentage points lower than the regulatory cap of 8.5% set by the Energy

Regulatory Commission (“ERC”).

MERALCO continues to increase the scope of its power projects through MERALCO PowerGen Corporation (“MGen”):

- San Buenaventura Power Limited (“SBPL”), a joint venture between MGen and Thailand’s New Growth B.V., a subsidiary of EGCO, is developing a 455 MW (net) supercritical coal-fired power plant in Mauban, Quezon. Construction is proceeding as scheduled, with commercial operation due in June 2019. The plant capacity is contracted under an ERC approved PSA with MERALCO.
- Redondo Peninsula Energy, Inc. (“RP Energy”), a joint venture of MGen, Therma Luzon, Inc., and Taiwan Cogeneration International Corporation, is awaiting ERC approval of the Power Supply Agreement (“PSA”) with MERALCO covering a substantial portion of its first 300 MW capacity coal-fired power plant.
- Atimonan One Energy Corporation is awaiting review and approval of its PSA from the ERC for it to issue a Notice to Proceed for the Engineering, Procurement and Construction (“EPC”) for its 2x600 MW coal-fired plant in Atimonan, Quezon. The PSA for the entire capacity is contracted by MERALCO.

*The full text of MERALCO's Earnings Press Release issued on 27<sup>th</sup> October 2017 is available at <http://www.meralco.com.ph>.*

## **Global Power**

Global Power sold 3,278 GWH in the first nine months of 2017, an increase of 22% from a year earlier. Core Net Income for the first nine months of 2017 was ₱2.1 billion.

Global Power’s subsidiary, Panay Energy Development Corporation, began operations of its 150 MW expansion plant in the first quarter of this year. However, final plant acceptance is pending until all rectification works are completed, probably in early 2018.

Global Power is looking at several projects to expand its energy portfolio through investment in solar, bagasse, pumped storage, hydro and run of river energy sources as part of the company’s commitment to offer flexible energy solutions to its customers.

During the third quarter, Global Energy Supply Corporation (GESCO), signed power supply agreements with two of the country’s biggest property developers to supply power of up to 62 MW to certain malls in the Visayas under the ERC’s retail competition and open access (RCOA) scheme. The partnership with these property developers underscores Global Power’s commitment to support expansion of fast-growing cities in the Visayas region.

## **TOLLROADS:**

MPTC recorded Core Net Income of ₱3.0 billion in the first nine months of 2017, up 28% from the ₱2.4 billion recorded a year earlier on the strength of an 8% increase in system-wide vehicle entries to an average of 589,307 a day and tight cost controls.

### Tollroads in the Philippines:

Average daily vehicle entries for all three of our domestic tollways system (NLEX, CAVITEX and SCTEX) rose 10% to 438,771 compared with the same period in 2016.

Traffic on the NLEX grew 7% and surged by 22% on the SCTEX following integration of these two roads in 2016. Traffic on the CAVITEX rose 8% driven by growth in residential communities in Cavite and tourism in Batangas.

For all our built roads, we are focused on investment to meet rising demand:

- Toll plaza expansions were undertaken at major points such as Balintawak, Meycauayan and Mindanao Ave. New exits to increase accessibility to industrial hubs and subdivisions were also added.
- Segments 2 and 3 of the NLEX Road-Widening Project are complete and approval of add-on toll rate of ₱0.25 per kilometer was received from the Toll Regulatory Board on September 22, 2017.
- Construction of the second stage of the ₱10.5 billion NLEX Harbour Link running from Valenzuela City to C3 in Caloocan City is expected to be completed by the first half of 2018.
- On CAVITEX, construction of the ₱12.6 billion C5 Link Expressway joining C-5 Road in Taguig to R-1 (Coastal) Expressway commenced in June. Completion of this 7.7-kilometer road is expected in 2020.

Progress on new roads is as follows:

- Construction of the ₱23.3 billion 8-kilometer elevated NLEX-SLEX Connector Road Project is due to begin in the second quarter of 2018. Running from the NLEX in Caloocan City and connecting to the South Luzon Expressway (SLEX) in the City of Manila the road is targeted for completion in 2020.
- Ground breaking for the ₱16.9 billion 44.6-kilometer Cavite Laguna Expressway, connecting the CAVITEX to Binan in Laguna, was held on 19<sup>th</sup> June 2017. An initial seven kilometers of the project has cleared right-of-way hurdles and the Government is committed to delivering the remaining 40 kilometers to achieve planned completion by 2021.

- Ground breaking for the ₱26.3 billion 8.25-kilometer Cebu-Cordova Link Expressway, a road and bridge connecting Cebu City to Mactan Island via Cordova, was held on 27<sup>th</sup> March 2017. Construction is expected to commence later this year and to finish by 2020.
- Ground breaking for the ₱6.0 billion 2.6-kilometer Radial Road 10 section (R10 Section) of the NLEX Harbour Link was held on 15<sup>th</sup> August 2017. The R10 Section will be the continuation of the NLEX Harbour Link passing through MacArthur Highway in Valenzuela City, Governor Pascual Avenue in Malabon and C-3 Road and 5<sup>th</sup> Avenue in Caloocan City. Commencement of construction is expected to happen at the beginning of next year with completion by 2019.

MPTC will spend approximately ₱122.8 billion in the next five (5) years on building highways and tollroads around the Philippines. It is imperative that overdue tariff increases, now ranging between 20% and 48% on different parts of the network, be implemented to pay for all this. We are in constructive talks with the Government on how best to achieve this and are hopeful of resolution soon.

The merger of NLEX Corporation (“NLEX Corp”) and Tollways Management Corporation (“TMC”), the Operations and Maintenance provider to the NLEX, is still awaiting approval by the Securities and Exchange Commission. The merger, with NLEX Corp as the surviving entity, is expected to cut costs and improve access to the capital necessary to finance further expansion.

MPTC launched its digital tollways program on 22<sup>nd</sup> August, 2017 to build awareness of the various electronic payment options now available for motorists traveling the NLEX, CAVITEX and SCTEX. These payment options include Easy Trip RFID, Mastercard contactless cards, and beep™ cards. MPTC’s collaboration with digital enablers is a step towards delivering high quality modern infrastructure, both physical and digital, to more Filipinos via the toll roads network.

#### Tollroads outside the Philippines:

DMT in Bangkok reported a 2% increase in daily traffic to 97,838 while CII B&R in Vietnam delivered an 8% increase to 52,698 in the first nine months of the year.

As part of our push to build an ASEAN tollroad portfolio we have now also invested in Indonesia. On 3<sup>rd</sup> November 2017, MPTC, through its wholly-owned Indonesian subsidiary, PT Metro Pacific Tollways Indonesia, acquired approximately 48.3% ownership stake in PT Nusantara Infrastructure Tbk (“PT Nusantara”), a publicly listed limited liability company in Indonesia. PT Nusantara’s infrastructure portfolio generates approximately 80% of its Core Net Income from tollroads, which attract over 300,000 vehicle entries a day.

Our presence now in the Philippines, Thailand, Vietnam and Indonesia means we are well on the way to establishing a PAN-ASEAN Tollways group.

## **WATER:**

MPIC's water business comprises its investments in Maynilad, the biggest water utility in the Philippines, and MetroPac Water Investments Corporation ("MPW"), the Company's unit focused on business development outside Metro Manila. The water segment's contribution to Core Net Income amounted to ₱2.8 billion in the first nine months of 2017, most of it attributable to Maynilad.

### **Maynilad – 1 million people receiving water at ₱1 centavo per liter – the lowest price in ASEAN**

The matter of the Maynilad tariff implementation remains unresolved although the arbitration panel in Singapore ruled in favor of Maynilad more than two months ago in its related claim on the Republic of the Philippines:

- In 2014, Maynilad received a favorable award in the arbitration of its 2013-2017 water tariff which centered on Corporate Income Taxes being a recoverable expense. The MWSS has still not implemented the awarded tariff increase while indicating they will await clarification from the Supreme Court of the Philippines before proceeding.
- Acting in formal accordance with the provisions of its concession, Maynilad notified the Republic of the Philippines ("Republic") that it was calling on the Republic's written undertaking to compensate Maynilad for losses arising from delayed implementation of the new tariff. On 27<sup>th</sup> March 2015, Maynilad served a Notice of Arbitration against the Republic.
- On 24<sup>th</sup> July 2017, the Arbitral Tribunal unanimously upheld Maynilad's claim for compensation for the delayed implementation of its tariff increases for the rebasing period 2013 to 2017. The Tribunal ordered the Republic to reimburse Maynilad for losses from 11<sup>th</sup> March 2015 to 31<sup>st</sup> August 2016, without prejudice to any rights that Maynilad may have to seek recourse against MWSS for losses incurred from 1<sup>st</sup> January 2013 to 10<sup>th</sup> March 2015. Further, the Tribunal ruled that Maynilad is entitled to recover from the Republic its losses from 1<sup>st</sup> September 2016 onwards. In the event of disagreement on the amount of such losses, Maynilad may revert to the Tribunal for further determination.
- In a decision dated 30<sup>th</sup> August 2017, the Regional Trial Court of Quezon City granted the Petition for Confirmation and Enforcement of Arbitral Award that Maynilad filed in July 2015. We are awaiting confirmation from the MWSS as to whether it will act on this.

Maynilad is now in discussion with Government on settling its claim. However, the issue of the tariff going forward remains unresolved.

Revenues in the first nine months of 2017 rose 2% to ₱15.6 billion from ₱15.2 billion in the same period in 2016. Volume sold during this period grew 2% to 383.4 million cubic meters as compared with last year while the number of water connections (or billed customers) rose 4% to 1,347,747 at the end of September 2017.



Core Net Income for the first nine months of 2017 increased 3% to ₱5.6 billion from ₱5.4 billion due to tight control of operating expenses.

Non-Revenue Water (“NRW”) measured at the District Metered Area level increased to 32.5% as at the end of September 2017 from 30.6% in 2016 due to the abnormal water production in connection with last year’s El Niño phenomenon. Just ten years ago, when MPIC first invested in Maynilad, NRW was at a staggering 68% and millions of customers had inadequate access to water. Continuing its unstinting work on service improvement, Maynilad repaired 21,874 pipe leaks across its concession area in the first nine months of the year.

Maynilad installed 37 kilometers of water pipes in the period, expanding its distribution line to 7,674 kilometers. Drinking water supply and sewerage coverage were 93% and 15% of its population, respectively, while 24-hour service and average water pressure of over 7 psi were maintained at 100%.

For 2017, Maynilad allotted ₱12.5 billion for its water and wastewater infrastructure projects; ₱5.0 billion for sewerage and sanitation programs and ₱7.5 billion for water sources and recovery of water losses.

For the first nine months of the year, capital expenditure stood at ₱7.7 billion, much of it directed to upgrading and building reservoirs and pumping stations, laying primary pipelines and construction of wastewater facilities to improve public health. Maynilad is currently building six new sewage treatment plants (“STPs”) in various parts of the West concession area to expedite the provision of sewerage and sanitation services for its customers. Once completed, these new wastewater facilities will be able to serve approximately 1,340,000 Maynilad customers.

### **MetroPac Water Investments Corporation (“MPW”)**

The Group’s success in clean water production and distribution is expanding through water infrastructure projects won last year through MPW:

- Metro Iloilo Bulk Water Supply Corp. (“MIB”), a joint venture with the Metro Iloilo Water District (“MIWD”), commenced operations on 5<sup>th</sup> July 2016. MIB holds the joint venture project for the supply of up to 170 million liters per day (“MLD”) of bulk treated water to MIWD. Since commencement of operations, MIB has increased capacity to 46 MLD as of end-June 2017 from pre-take over capacity of 40 MLD, while optimizing power consumption and improving operational efficiency. The rehabilitation of the water facility of MIWD continues and is expected to be finished by June 2018. Once completed, capacity is expected to increase to a maximum of 61 MLD.
- Laguna Water District Aquatech Resources Corporation (“LARC”), in which MPW owns an effective stake of 27%, commenced operation and management of the distribution network of the Laguna Water District on 1<sup>st</sup> January 2016. As at end of September 2017, LARC has expanded its coverage to additional barangays in Nagcarlan, and increased water pressure in several locations. LARC has also

realized marked enhancements in billing accuracy and collection efficiency through system developments, partnerships with collecting agents, and relocation of its office. 24/7 water availability also improved from 57% of customers pre-takeover to 87%.

- On 14<sup>th</sup> August 2017, the company signed a joint venture agreement with the Cagayan de Oro Water District for the supply of 100 MLD of treated bulk water over a term of 30 years, renewable for another 20 years. The project will be implemented through a joint venture company to be owned by MPW (95%) and the Cagayan de Oro Water District (5%).

To date, MPW's operating water projects have a total contracted or potential capacity to provide more than 390 MLD of water – equivalent to 28% of Maynilad's current billed volume of 1,370 MLD.

MPW continues to explore opportunities to supply clean water in markets outside Metro Manila. On 31<sup>st</sup> August 2017, the company was officially granted original proponent status for the Pampanga Bulk Water Supply Project by the Office of the Governor of Pampanga, paving the way for the company to negotiate details of the project. Upon successful completion of negotiations, the project will undergo a competitive challenge consistent with the Province's Public-Private Partnership Code.

When planned projects in the Philippines and elsewhere in ASEAN are fully operationalized, MPW will be on a clear path to provide more water than Maynilad.

## **HOSPITALS:**

Metro Pacific Hospital Holdings, Inc. ("MPHHI") saw aggregate Core Net Income surge by 13% to ₱1.5 billion in the first nine months of 2017 compared with the same period last year. Of the increase in Core Net Income, 4% was attributable to the contribution from new hospital acquisitions made in the latter part of 2016 while 9% was through organic growth driven by lower interest expense, cost savings from purchasing synergies and increasing patient revenues across the company's existing hospitals.

On 31<sup>st</sup> January 2017, MPHHI signed an agreement to infuse approximately ₱133.5 million into Delgado Clinic Inc. ("DCI"), owner and operator of the Dr. Jesus C. Delgado Memorial Hospital ("JDMH") via a subscription to preferred shares representing approximately 65% of the total expanded capital stock of DCI. The cash infusion from MPHHI will enable the 68-year-old JDMH to upgrade its equipment and facilities and expand its capacity to serve its surrounding communities.

On 5<sup>th</sup> October 2017, MPHHI completed the acquisition of a 54% stake in St. Elizabeth Hospital, Inc. ("SEHI"), a 248-bed tertiary level hospital located in General Santos City. MPHHI may infuse additional cash in SEHI in the near future to support SEHI's plans to expand and improve its facilities. An additional cash infusion by MPHHI could increase its interest in SEHI to approximately 80%. SEHI is MPHHI's 3<sup>rd</sup> hospital investment in Mindanao in support of the Government's thrust to spur economic development in the southern Philippines.

The Hospital group's contribution to MPIC's Core Net Income grew 17% to ₱518 million in the first nine months of 2017 from ₱443 million in the first nine months of 2016.

MPHHI has grown to 14 hospitals as at end-October 2017, with approximately 3,300 beds – eight hospitals in Metro Manila and six around the country (Bulacan, Tarlac, Bacolod, Davao, Zamboanga, and General Santos). MPHHI's healthcare portfolio also includes two healthcare colleges, Davao Doctors College and Riverside College in Bacolod, three primary care clinics, Megaclinic in SM Megamall Ortigas, TopHealth in SM San Lazaro and Una Konsulta in Bacolod, and a newly built cancer center in a joint venture with Lipa Medix in Batangas.

## **RAIL:**

LRMC has operated the LRT Line 1 ("LRT-1"), since 12<sup>th</sup> September 2015 and has since then improved efficiencies and introduced new operational practices resulting in higher train frequencies to reduce waiting times, improved safety and cleanliness of stations, while extending operating hours and increasing customer satisfaction.

As at 30<sup>th</sup> September 2017, LRMC has successfully restored 29 Light Rail Vehicles (LRVs) bringing the total available to 106 LRVs and reduced cycle time to 100 minutes from an average of 118 minutes pre-takeover to cut waiting and travel times for passengers.

In August 2017, LRMC formally received the certification of its management systems to global standards by an international certification body. LRMC is now certified compliant for international standards in Quality Management Systems (ISO 9001:2015) and Environmental Management Systems (ISO 14001:2015), following a two-year companywide program to improve operational efficiencies. LRMC's certification makes LRT-1 the first and only railway system in the Philippines to have achieved the ISO certifications.

Contributing as well to the overall riding experience is the growing acceptability of the beep™ card, the contactless payment card that allows commuters to switch seamlessly from one train system to another. AF Payments Inc., operator of the Automated Fare Collection System in which MPIC has a 20% shareholding, has issued over 4.0 million cards since it launched beep™ in December 2014.

Through these operational efficiencies and innovation, LRMC served an average daily ridership of 431,281 in the first nine months of 2017, an improvement of 7% from the average daily ridership of 404,307 recorded in the same period last year. During the first nine months of 2017, the highest recorded daily ridership reached a record high of 548,000, well up from the 2016 high of 533,000.

Further improvements in the overall riding experience are expected as the company nears completion of its rail replacement project – with 94% project completion as of end-

September 2017. The rail replacement project is expected to be completed by the end of 2017 and will enable LRM to increase train running speeds to 60 kilometers per hour, further reducing passenger waiting time with an expected 6% rise in the number of daily trips using the current number of LRVs in operation.

In March 2017, the LRT-1 Structural Restoration Project was given the Notice to Proceed with target completion in two years. This project will improve passenger safety with the restoration of 36-year-old parapets, faulty concrete, and repair of the railway's river bridges. The Structural Restoration Project also complements the ongoing ₱750-million Station Improvement Project. LRM inaugurated the Doroteo Jose Station in February 2017 and is currently refurbishing all remaining stations, aiming for completion by the second half of 2018.

LRM contributed ₱210 million to MPIC's Core Income for the period with increased ridership following the rehabilitation of LRVs together with operating cost savings and deferred capex spending, some of which is due to delay in the acquisition of rights of way by the Government. Moving forward, the combination of pending tariff adjustments partly offset by a rising cost base as operations expand to Cavite, will see profits normalize.

MPIC seeks to replicate LRM's success with LRT1 on Metro Rail Transit Line 3 (MRT-3), the most heavily utilized metro line traversing one of the busiest and most important thoroughfares in Manila. In September 2017, MPIC was granted the original proponent status for the rehabilitation, operations and maintenance of MRT-3. The proposal consists of the full and comprehensive rehabilitation of MRT3 and its operation and maintenance under a 30-year concession ("MRT-3 Project"). The rehabilitation plan, for which capital expenditure is estimated at ₱12.5 billion, includes rail replacement, rehabilitation of signaling equipment, station upgrades, and the overhaul and eventual replacement of existing LRVs. MPIC has also offered to purchase the Government's stake held by Land Bank of the Philippines and Development Bank of the Philippines in Metro Rail Transit Corporation. As original proponent of the MRT-3 Project, MPIC will have exclusive rights to enter negotiations with the Government in relation to the proposal. Upon successful completion of negotiations, the MRT-3 Project will be subjected to a swiss challenge consistent with the requirements of the Build-Operate-Transfer Law and its implementing rules.

## **LOGISTICS:**

Following the acquisition of a majority of Basic Logistics in 2016, Metropac Movers Inc. ("MMI") signed an agreement in January 2017 to acquire certain assets and business of Ace Logistics, Inc. ("Ace") for an aggregate purchase price of ₱280 million. The acquisition was conditionally completed in April 2017. Ace is engaged in the business of logistics, including warehousing, courier express and parcel delivery, e-commerce delivery, trucking, freight forwarding, customs brokerage and domestic shipping. Ace also has a strong presence in pre-delivery inspection in the automotive industry, which MPIC intends to expand.

MMI is in active discussions for further opportunities in the logistics business.

### **Corporate Social Responsibility (“CSR”):**

MPIC Foundation, recently turned over ₱1.0 million to war-torn Marawi in Mindanao through Alagang Kapatid. The fund goes to a livelihood program to preserve the Maranao culture of weaving and help spur Marawi back to economic stability.

In addition, Shore it Up ("SIU"), the CSR program of MPIC, recently completed the installation of artificial coral reefs in Mabini, Batangas. With the help of volunteers from the MERALCO Dive Club, 24 units of artificial reefs made of volcanic ashfall from the Pinatubo eruption are now in the underwater laboratory of SIU and serving as essential tools to help remedy the negative effects of human activities and mitigate coral reef degradation.

### **Conclusion and Outlook**

“We continue our mission to build and operate well run infrastructure offering good value for our customers. Our commitment to partnership with the Government and serving the public has been demonstrated again, this time by our willingness to take on the urgent challenges of the MRT-3,” said MPIC Chairman Manuel V. Pangilinan. “Furthermore, the increased momentum of our tollroads business in launching new transformational projects is visible to all.”

He added, “Our selective expansion into ASEAN is continuing to build momentum. Meanwhile here in our home market, I believe that our various long standing regulatory issues are slowly seeing some light of day, and hopefully will develop into satisfactory closure finally. We expect full-year Core Net Income of ₱13.8 billion – a new record high.”

### **Forward Looking Statements**

This press release may contain “forward-looking statements” which are subject to risks and uncertainties that could affect MPIC’s business and results of operations. Although MPIC believes that expectations reflected in any forward-looking statements are reasonable, it can give no guarantee of future performance, action or events.

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**METRO PACIFIC INVESTMENTS CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

(Amounts in Peso Millions)

	Unaudited September 30, 2017	Audited December 31, 2016
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents and short-term deposits	<b>₱49,414</b>	₱19,469
Restricted cash	<b>3,730</b>	2,432
Receivables	<b>10,802</b>	5,171
Other current assets	<b>10,241</b>	4,728
Total Current Assets	<b>74,187</b>	31,800
<b>Noncurrent Assets</b>		
Restricted cash	-	889
Available-for-sale financial assets	<b>1,722</b>	1,859
Investments and advances	<b>126,427</b>	126,556
Service concession assets	<b>164,077</b>	152,693
Property and equipment	<b>64,319</b>	10,480
Goodwill	<b>35,536</b>	21,004
Deferred tax assets	<b>940</b>	467
Other noncurrent assets	<b>20,958</b>	5,854
Total Noncurrent Assets	<b>413,979</b>	319,802
	<b>₱488,166</b>	₱351,602

(Forward)

**METRO PACIFIC INVESTMENTS CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

(Amounts in Peso Millions)

	Unaudited September 30, 2017	Audited December 31, 2016
<b>LIABILITIES AND EQUITY</b>		
<b>Current Liabilities</b>		
Accounts payable and other current liabilities	<b>P24,393</b>	P14,965
Income tax payable	<b>1,415</b>	466
Due to related parties	<b>3,825</b>	1,713
Current portion of:		
Provisions	<b>5,749</b>	5,229
Long-term debt	<b>14,551</b>	3,797
Service concession fees payable	<b>889</b>	874
<b>Total Current Liabilities</b>	<b>50,822</b>	27,044
<b>Noncurrent Liabilities</b>		
Noncurrent portion of:		
Provisions	<b>1,932</b>	239
Service concession fees payable	<b>28,612</b>	28,000
Long-term debt	<b>159,304</b>	93,219
Due to related parties	<b>11,622</b>	6,726
Deferred tax liabilities	<b>7,902</b>	3,925
Other long-term liabilities	<b>9,096</b>	4,368
<b>Total Noncurrent Liabilities</b>	<b>218,468</b>	136,477
<b>Total Liabilities</b>	<b>269,290</b>	163,521
<b>Equity</b>		
Owners of the Parent Company:		
Capital stock	<b>31,625</b>	31,619
Additional paid-in capital	<b>68,463</b>	68,438
Treasury shares	<b>(167)</b>	(167)
Equity reserves	<b>6,002</b>	6,282
Retained earnings	<b>51,871</b>	43,889
Other comprehensive income reserve	<b>2,188</b>	1,971
<b>Total equity attributable to owners of the Parent Company</b>	<b>159,982</b>	152,032
Non-controlling interest	<b>58,894</b>	36,049
<b>Total Equity</b>	<b>218,876</b>	188,081
	<b>P488,166</b>	P351,602

**METRO PACIFIC INVESTMENTS CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)**

(Amounts in Peso Millions, except Per Share Amounts)

	<b>Nine Months Ended September 30</b>	
	<b>2017</b>	<b>2016</b>
<b>OPERATING REVENUES</b>		
Water and sewerage services revenue	<b>₱15,690</b>	₱15,336
Toll fees	<b>9,605</b>	8,794
Hospital revenue	<b>7,872</b>	6,556
Power and coal sales	<b>6,475</b>	-
Rail revenue	<b>2,327</b>	2,224
Logistics and other revenue	<b>1,124</b>	229
	<b>43,093</b>	33,139
<b>COST OF SALES AND SERVICES</b>	<b>(19,025)</b>	(13,412)
<b>GROSS PROFIT</b>	<b>24,068</b>	19,727
General and administrative expenses	<b>(8,443)</b>	(6,575)
Interest expense	<b>(5,249)</b>	(4,182)
Share in net earnings of equity method investees	<b>5,993</b>	5,423
Interest income	<b>352</b>	306
Construction revenue and other income	<b>19,487</b>	12,680
Construction costs and other expenses	<b>(16,558)</b>	(10,928)
<b>INCOME BEFORE INCOME TAX</b>	<b>19,650</b>	16,451
<b>PROVISION FOR (BENEFIT FROM) INCOME TAX</b>		
Current	<b>3,720</b>	3,121
Deferred	<b>532</b>	(384)
	<b>4,252</b>	2,737
<b>NET INCOME</b>	<b>₱15,398</b>	₱13,714
<b>OTHER COMPREHENSIVE INCOME (OCI)</b>		
Net OCI to be reclassified to profit or loss in subsequent periods	<b>296</b>	746
Net OCI not being reclassified to profit or loss in subsequent periods	<b>(77)</b>	-
	<b>219</b>	746
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>₱15,617</b>	₱14,460
<b>Net income attributable to:</b>		
Owners of the Parent Company	<b>₱11,128</b>	₱9,480
Non-controlling interest	<b>4,270</b>	4,234
	<b>₱15,398</b>	₱13,714
<b>Total comprehensive income attributable to:</b>		
Owners of the Parent Company	<b>₱11,345</b>	₱10,213
Non-controlling interest	<b>4,272</b>	4,247
	<b>₱15,617</b>	₱14,460
<b>EARNINGS PER SHARE</b>		
Basic Earnings Per Common Share, Attributable to Owners of the Parent Company <i>(In Centavos)</i>	<b>₱35.30</b>	₱32.05
Diluted Earnings Per Common Share, Attributable to Owners of the Parent Company <i>(In Centavos)</i>	<b>₱35.26</b>	₱32.02