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本文件必須整份交還，方為有效。

**IMPORTANT**  
**重要提示**

**IF YOU ARE IN ANY DOUBT IN ANY ASPECT OF THIS APPLICATION FORM OR AS TO THE ACTION TO BE TAKEN, YOU SHOULD CONSULT YOUR STOCKBROKER OR OTHER REGISTERED DEALER IN SECURITIES, BANK MANAGER, SOLICITOR, PROFESSIONAL ACCOUNTANT OR OTHER PROFESSIONAL ADVISER.**

閣下如對本申請表格之任何方面或應採取之行動有任何疑問，應諮詢閣下之股票經紀或其他持牌證券交易商、銀行經理、律師、專業會計師或其他專業顧問。

THIS APPLICATION FORM IS VALUABLE BUT IS NOT TRANSFERABLE AND IS FOR THE USE OF THE QUALIFYING SHAREHOLDER(S) NAMED BELOW ONLY. NO APPLICATION CAN BE MADE AFTER 4:00 P.M. ON WEDNESDAY, 28 FEBRUARY 2018.

本申請表格具有價值，但不可轉讓，並僅供下列之合資格股東使用。申請最遲須於二零一八年二月二十八日(星期三)下午四時正前遞交。

Reference is made to the Prospectus (the "Prospectus") issued by AVIC International Holding (HK) Limited ("AVIC International (HK)") dated Monday, 12 February 2018 in relation to the Clawback Offer. Terms used herein shall have the same meanings as defined in the Prospectus unless the context otherwise requires.

茲提述 AVIC International Holding (HK) Limited 中國航空工業國際控股(香港)有限公司(「中航國際(香港)」)於二零一八年二月十二日(星期一)就回補發售刊發之發售章程(「發售章程」)。除文義另有所指外，本表格所用詞彙與發售章程所界定者具有相同涵義。

A copy of this Application Form, together with a copy of the Prospectus and the Excess Application Form as specified in the section headed "Documents Registered by the Registrar of Companies" in the Prospectus, have been registered by the Registrar of Companies in Hong Kong pursuant to section 342C of the Companies Ordinance. The Registrar of Companies in Hong Kong, The Stock Exchange of Hong Kong Limited and the Securities and Futures Commission of Hong Kong take no responsibility for the contents of any of these documents.

本申請表格副本連同發售章程副本及發售章程「於公司註冊處處長登記之文件」一節所指的額外申請表格副本，已遵照公司條例第342C條之規定送呈香港公司註冊處處長登記。香港公司註冊處處長、香港聯合交易所有限公司及香港證券及期貨事務監察委員會對任何此等文件的內容概不負責。

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited and the Hong Kong Securities Clearing Company Limited take no responsibility for the contents of this application form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this application form.

香港交易及結算所有限公司、香港聯合交易所有限公司及香港中央結算有限公司對本申請表格之內容概不負責，對其準確性或完整性亦不發表任何聲明，並明確表示概不就本申請表格全部或任何部份內容而產生或因倚賴該等內容而引致之任何損失承擔任何責任。

The Offer Shares will be accepted as eligible securities by HKSCC for deposit, clearance and settlement in CCASS with effect from the commencement date of dealings in the Offer Shares on the Stock Exchange or such other date as may be determined by HKSCC. Settlement of transactions between participants of the Stock Exchange on any trading day is required to take place in CCASS on the second trading day thereafter. All activities under CCASS are subject to the General Rules of CCASS and CCASS Operational Procedures in effect from time to time.

發售股份將獲香港結算接納為合資格證券，由發售股份於聯交所開始買賣日期或香港結算釐定之有關其他日期起，可於中央結算系統內寄存、結算及交收。聯交所參與者之間於任何交易日進行之交易須於其後之第二個交易日透過中央結算系統進行交收。中央結算系統內之一切活動均須根據不時生效之中央結算系統一般規則及中央結算系統運作程序規則進行。



**AVIC International (HK) Group Limited**  
中航國際（香港）集團有限公司  
(Incorporated in Hong Kong with limited liability)  
(於香港註冊成立之有限公司)

**AVIC International Holding (HK) Limited**  
中國航空工業國際控股(香港)有限公司  
(Incorporated in Bermuda with limited liability)  
(於百慕達註冊成立之有限公司)

(Stock code: 232)  
(股份代號：232)

**OFFER TO SELL NOT MORE THAN 2,484,166,998 SHARES OF  
AVIC INTERNATIONAL HOLDING (HK) LIMITED ON THE BASIS OF 0.6855 OFFER SHARE FOR  
EVERY ONE EXISTING SHARE HELD AS AT THE CLOSE OF BUSINESS ON  
TUESDAY, 6 FEBRUARY 2018 AT HK\$0.37 PER OFFER SHARE  
PAYABLE IN FULL ON APPLICATION BY QUALIFYING SHAREHOLDERS**  
以每股發售股份0.37港元之價格按於二零一八年二月六日(星期二)營業時間結束時  
每持有一股現有股份獲0.6855股發售股份之基準提呈發售  
**AVIC INTERNATIONAL HOLDING (HK) LIMITED** 中國航空工業國際控股(香港)有限公司  
不超過2,484,166,998股股份，  
股款由合資格股東於申請時繳足

**BY NO LATER THAN  
4:00 P.M. ON WEDNESDAY, 28 FEBRUARY 2018**  
不遲於二零一八年二月二十八日(星期三)下午四時正

**APPLICATION FORM**  
申請表格

To: AVIC International (HK) Group Limited  
AVIC International Holding (HK) Limited

敬呈：中航國際（香港）集團有限公司  
中國航空工業國際控股（香港）有限公司

Dear Sirs,  
敬啟者：

I/We, being the registered holder(s) of the Shares stated overleaf, hereby apply and, enclose a remittance\*\* for the amount payable in full on application, for the number of Offer Shares specified in Box D. I/We accept and undertake to accept that number of Offer Shares on the terms and conditions of the Prospectus dated Monday, 12 February 2018 and this application form and subject to the Memorandum of Association and Bye-Laws (the "Bye-Laws") of AVIC International (HK). I/We authorise AVIC International (HK) to place my/our name(s) on the register of members of AVIC International (HK) as holders of such Offer Shares or any lesser number of Offer Shares as aforesaid and to send share certificate(s) in respect thereof by ordinary post at my/our risk to the address specified overleaf. I/We have read the conditions and procedures for application set out overleaf and agree to be bound thereby.

本人／吾等為背頁所列股份之登記持有人，現申請認購丁欄指定之發售股份數目，並附上須於申請時繳足之全數股款\*\*。本人／吾等謹此根據二零一八年二月十二日（星期一）刊發之發售章程及本申請表格所載之條款及條件，並在中航國際（香港）之組織章程大綱及細則（「細則」）規限下，接納及承諾接納發售股份之有關數目。本人／吾等謹此授權中航國際（香港）將本人／吾等之姓名列入中航國際（香港）之股東名冊，作為有關發售股份或前述任何較少數目發售股份之持有人，並將有關股票按背頁地址以平郵方式寄予本人／吾等，郵誤風險概由本人／吾等承擔。本人／吾等已細閱背頁所載各項條件及申請手續，並同意全部遵守。

\*\* **Cheque or banker's cashier order** should be crossed "**ACCOUNT PAYEE ONLY**" and made payable to "**AVIC INTERNATIONAL (HK) GROUP LIMITED**" (see the section headed "Procedures for Application" on the reverse side of this application form).  
支票或銀行本票須以「只准入抬頭人賬戶」方式並以「**AVIC INTERNATIONAL (HK) GROUP LIMITED**」為抬頭人劃線開出（詳情請參閱本申請表格背頁「申請手續」一節）。

**Any application MUST be made for 100 or more Offer Shares.** If no number is inserted in Box D or any other information in the application form, cheque and/or banker's cashier order is missing, incomplete or erroneous, the application will not be considered as valid until such missing, incomplete or erroneous information has been completed and rectified.

所有申請必須為100股或以上發售股份。倘丁欄內並無填上數目，或在申請表格、支票及／或銀行本票之任何其他資料有遺漏、未填妥或有錯誤，則該申請將不會被視為有效，直至有關遺漏、未填妥或錯誤之資料經填妥及更正為止。

Application Form No.  
申請表格編號

Name(s) and address of Qualifying Shareholder(s)  
合資格股東之姓名及地址

Number of Shares registered in your name(s)  
on Record Date (i.e. Tuesday, 6 February 2018)  
於記錄日期(即二零一八年二月六日(星期二))  
以 閣下名義登記之股份數目

BOX A  
甲欄

Maximum number of Offer Shares you are entitled  
to apply for  
閣下可申請之發售股份最高數目

BOX B  
乙欄

Amount payable if assured allotment applied for in full  
悉數申請認購保證配額時應繳款項

BOX C  
丙欄

HK\$  
港元

The Assured Entitlement of each Qualifying Shareholder will be  
rounded down to the nearest whole number of Offer Shares  
各合資格股東之保證配額將向下調整至最接近之發售股份整數  
Application can only be made by the  
Qualifying Shareholder(s) named herein  
認購申請僅可由上文列名之合資格股東作出

BOX D No. of Offer Shares applied for  
(subject to a minimum of  
100 Offer Shares)  
丁欄 申請認購之發售股份數目  
(惟最少須為 100 股發售股份)

Remittance enclosed  
隨附股款

HK\$  
港元

Name of bank on which cheque/  
banker's cashier order is drawn  
支票／銀行本票之付款銀行名稱

Cheque/banker's cashier  
order number  
支票／銀行本票號碼

Signature(s) of Qualifying Shareholder(s)  
(all joint Qualifying Shareholders must sign)  
合資格股東簽署  
(所有聯名合資格股東均須簽署)

(1) \_\_\_\_\_ (2) \_\_\_\_\_ (3) \_\_\_\_\_ (4) \_\_\_\_\_

Box D must be completed, or otherwise the application will not be considered as valid  
申請者必須填寫丁欄，否則該申請不會被視為有效

Contact telephone no. 聯絡電話號碼： \_\_\_\_\_

Date: 日期： \_\_\_\_\_

Please staple  
your payment here  
請將股款  
緊釘在此

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**AVIC International (HK) Group Limited**  
**中航國際（香港）集團有限公司**  
*(Incorporated in Hong Kong with limited liability)*  
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**AVIC International Holding (HK) Limited**  
**中國航空工業國際控股(香港)有限公司**  
*(Incorporated in Bermuda with limited liability)*  
*(於百慕達註冊成立之有限公司)*  
**(Stock code: 232)**  
**(股份代號：232)**

**CONDITIONS**

1. Only Qualifying Shareholders are permitted to apply for any Offer Shares.
2. No receipt will be issued in respect of any application monies received but certificate(s) for any Offer Shares in respect of which the application(s) is/are accepted in full or in part will be sent to the allottee(s) or, in the case of joint allottees, to the first named allottee by ordinary post, at their own risk, at the address stated on the form(s).
3. Completion of this application form will constitute an instruction and authority by the applicant(s) to AVIC International (HK) and/or Computershare Hong Kong Investor Services Limited or any person nominated by them for the purpose, on behalf of the applicant(s), to execute any registration of this application form or other documents and, generally, to do all such other things as such company or person may consider necessary or desirable to effect registration in the name(s) of the applicant(s) of the Offer Shares applied for in accordance with the arrangements described in the Prospectus.
4. The applicant(s) for Offer Shares undertake to sign all documents and to do all other acts necessary to enable them to be registered as the holders of Offer Shares which he/she/they has/have applied for subject to the Bye-Laws of AVIC International (HK).
5. **It is your responsibility** to ensure that the amount of remittance made by you in connection with the application is equal to the exact aggregate sum of the aggregate offer price payable in relation to all Offer Shares (up to your entitlement) applied for by you and the buyer's ad valorem stamp duty, which should be calculated in the following manner:

$$\begin{array}{l} \text{The} \\ \text{aggregate amount} \\ \text{of remittance} \\ \text{payable} \end{array} = \left( \begin{array}{l} \text{Number of} \\ \text{Offer Shares} \\ \text{applied for} \\ \text{by a} \\ \text{Qualifying} \\ \text{Shareholder} \end{array} \times \text{HK\$0.37} \right) + \left( \begin{array}{l} \text{Number of} \\ \text{Offer Shares} \\ \text{applied for} \\ \text{by a} \\ \text{Qualifying} \\ \text{Shareholder} \end{array} \times \text{HK\$0.435} \times \begin{array}{l} \text{0.1\%} \\ \text{(the buyer's} \\ \text{ad valorem} \\ \text{stamp duty)} \end{array} \right)$$

(ROUND UP to the nearest cent) (ROUND UP to the nearest dollar)

Completion and return of this application form together with a cheque or banker's cashier order in payment for the Offer Shares which are the subject of this form will constitute a warranty by the applicant(s) that the cheques or banker's cashier orders will be honoured on first presentation. **Any application in respect of which a lesser amount of remittance is made will be rejected.** Remittance(s) will be presented for payment upon receipt by AVIC HK and all interest earned (if any) will be retained for the benefit of AVIC HK. **If the cheque or banker's cashier order is not honoured on first presentation, this application form will be rejected.**

6. Your right to apply for Offer Shares is not transferable or renounceable.
7. AVIC HK reserves the right to accept or refuse any application(s) for Offer Shares which does/do not comply with the application procedures set out herein.
8. In the event of inconsistency, the English version of this application form shall prevail over the Chinese version.

**PROCEDURES FOR APPLICATION**

You may apply for such number of Offer Shares (**subject to a minimum of 100 Offer Shares**) that is equal to or less than your assured allotment set out in Box B by filling in this application form.

To apply for a number of Offer Shares which is less than your assured allotment, enter in Box D of this application form the number of Offer Shares for which you wish to apply for (subject to a minimum of 100 Offer Shares) and the total amount payable (calculated in the manner set out in paragraph 5 of the Conditions set out above). If the amount of the corresponding remittance received is less than that required for the number of Offer Shares applied for, **the application will be REJECTED.**

If you wish to apply for the exact number of Offer Shares set out in Box B of this application form, this number **MUST BE** inserted in Box D of this application form. If no number is inserted in Box D or any other information in the application form, cheque and/or banker's cashier order is missing, incomplete or erroneous, the application will be considered as invalid and be void unless such missing, incomplete or erroneous information has been completed and rectified.

In the event that you make a remittance in excess of the total amount payable by you for the Offer Shares that you have applied for, no refund of the excess amount will be made by AVIC HK unless such excess amount is HK\$100.00 or more. The refund of such excess amount (if any) will be made to the relevant applicants or, in the case of joint applicants, to the first-named applicant, without interest, by sending cheque(s) made out to such applicant(s) and crossed "Account Payee Only" through ordinary post to the respective address specified in this Application Form, at your own risk. Any excess amount which is not refunded will be retained for the benefit of AVIC HK.

**It is strongly recommended that if you are in any doubt as to the exact amount payable in relation to the Offer Shares you have applied for, you should consult immediately the branch share registrar of AVIC International (HK) in Hong Kong, Computershare Hong Kong Investor Services Limited at 17M/F, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong in person or at its hotline (at 852-2862 8699) during its business hours from 9:00 a.m. on Tuesday, 13 February 2018 to 4:00 p.m. on Wednesday, 28 February 2018.**

This application form, when duly completed, to which the appropriate remittance(s) should be stapled accordingly, should be folded once and must be returned to AVIC International (HK)'s branch share registrar in Hong Kong, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17/F, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, by no later than 4:00 p.m. on Wednesday, 28 February 2018. All remittance(s) must be made in Hong Kong dollars by cheques or banker's cashier orders and cheques must be drawn on an account with, or banker's cashier orders must be issued by, a licensed bank in Hong Kong, made payable to "AVIC INTERNATIONAL (HK) GROUP LIMITED" and crossed "Account Payee Only" for application for Offer Shares. Unless this application form, together with the appropriate remittance shown in Box C or Box D (as the case may be) of this application form has been received by 4:00 p.m. on Wednesday, 28 February 2018, your right to apply for the Offer Shares and all rights in relation thereto shall be deemed to have been declined and will be cancelled.

You will receive one share certificate for **all** the Offer Shares to be issued to you. Certificates are expected to be posted by ordinary post on or before Thursday, 22 March 2018 at your own risk. AVIC International (HK) will make a separate announcement if there is any change in relation to the above time and date.



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**(Stock code: 232)**  
**(股份代號：232)**

**條件**

1. 唯有合資格股東方可申請認購任何發售股份。
2. 概不會就已收之申請認購款項發出收據，惟預期申請獲全數或部份接納之發售股份股票將以平郵方式按表格所列地址寄予承配人（或倘屬聯名承配人，則排名首位之承配人），郵誤風險概由彼等自行承擔。
3. 填妥本申請表格將構成申請人指示及授權中航國際（香港）及／或香港中央證券登記有限公司或其提名之任何人士代表申請人辦理本申請表格或其他文件之任何登記手續，以及一般地進行有關公司或人士可能認為必需或合宜之所有有關其他事宜以根據發售章程所述安排，將申請人所申請認購之數目之發售股份登記在申請人名下。
4. 發售股份之申請人承諾簽署所有文件並採取一切其他必要行動以讓彼等登記成為所申請認購之發售股份之持有人，惟須符合中航國際（香港）細則之規定。
5. **閣下有責任確保** 閣下就申請而須繳付之股款金額相等於 閣下就所有申請認購之發售股份（以 閣下之配額為限）而應付之發售價總額加上買方從價印花稅之準確總金額，其計算方法如下：

$$\begin{array}{l} \text{應付股款} \\ \text{總額} \end{array} = \left( \begin{array}{l} \text{合資格股東} \\ \text{所申請認購} \\ \text{之發售} \\ \text{股份數目} \end{array} \times 0.37 \text{ 港元} \right) + \left( \begin{array}{l} \text{合資格股東} \\ \text{所申請認購} \\ \text{之發售} \\ \text{股份數目} \end{array} \times 0.435 \text{ 港元} \times 0.1\% \text{ (買方} \right. \\ \left. \text{從價印花稅)} \right) \\ \text{(向上調整至最接近仙位)} \qquad \qquad \qquad \text{(向上調整至最接近港元)}$$

填妥及交回本申請表格連同繳付按本表格所申請發售股份之股款支票或銀行本票，即構成申請發售股份人士作出之一項保證，保證支票或銀行本票於首次過戶時將會兌現。任何申請認購所涉股款如少於該金額將被拒絕受理。中航香港收到認購款項後將隨即將之過戶，由此賺取之利息（如有）將撥歸中航香港所有。倘支票或銀行本票在首次過戶時未能兌現，則本申請表格將遭拒絕受理。

6. 閣下申請認購發售股份之權利不得轉讓或放棄。
7. 中航香港保留權利接受或拒絕任何不符合本申請表格所載申請手續之發售股份認購申請。
8. 本申請表格的中英文版本如有歧異，概以英文版為準。

**申請手續**

閣下可透過填寫本申請表格申請認購相等於或少於乙欄所列 閣下獲保證配發有關數目之發售股份（惟最少須為100股發售股份）。

倘 閣下欲申請認購少於 閣下獲保證配發之發售股份數目，請在本申請表格丁欄內填上 閣下欲申請認購之發售股份數目（惟最少須為100股發售股份）及應繳款項總額（按上文條件第5段所載方式計算）。倘所收到之相應股款少於所申請認購之發售股份數目之所需股款，申請將遭拒絕受理。

倘 閣下欲申請本申請表格乙欄所列數目之發售股份，則**必須**在本申請表格丁欄內填上此數目。倘丁欄內並無填上數目，或在申請表格、支票及／或銀行本票之任何其他資料有遺漏、未填妥或有錯誤，則該申請將不會被視為有效，直至有關遺漏、未填妥或錯誤之資料經填妥及更正為止。

倘 閣下所繳付之股款超出 閣下就申請認購發售股份所應付之總金額，除非該超出款項為100.00港元或以上，否則中航香港不會退回超出款項。有關超出款項（如有）之退款（不計利息）支票將按本申請表格上列明之有關地址以平郵方式寄予有關申請人（或倘為聯名申請人，則寄予排名首位之申請人），支票以「只准入抬頭人賬戶」方式劃線開出，惟郵誤風險概由 閣下承擔。任何未退還之超出款項將撥歸中航香港所有。

閣下如對本身申請認購發售股份所應付之準確金額有任何疑問，務請立即親身前往中航國際（香港）於香港之股份過戶登記分處香港中央證券登記有限公司（地址為香港灣仔皇后大道東183號合和中心17M樓）進行諮詢，或於二零一八年二月十三日（星期二）上午九時正至二零一八年二月二十八日（星期三）下午四時正之營業時間內致電其熱線（電話號碼為852-2862 8699）。

填妥本申請表格並將適當之股款相應地緊釘其上後，請將表格對摺並不遲於二零一八年二月二十八日（星期三）下午四時正交回中航國際（香港）之香港股份過戶登記分處香港中央證券登記有限公司，地址為香港灣仔皇后大道東183號合和中心17樓1712-1716號舖。所有股款須以支票或銀行本票形式以港元繳付，支票須以香港持牌銀行之銀行賬戶開出，而銀行本票則須由香港持牌銀行發出，以「AVIC INTERNATIONAL (HK) GROUP LIMITED」為抬頭人並以「只准入抬頭人賬戶」方式劃線開出認購發售股份之股款。除非本申請表格連同本申請表格丙欄或丁欄（視情況而定）所示之適當股款於二零一八年二月二十八日（星期三）下午四時正前收到，否則 閣下申請認購發售股份之權利以及一切有關權利將視作被拒絕而予以註銷。

閣下將就 閣下將獲發行之所有發售股份收到一張股票。預期股票將於二零一八年三月二十二日（星期四）或之前以平郵方式寄發，郵誤風險概由 閣下自行承擔。上述時間及日期如有任何變動，中航國際（香港）將另行刊發公告。